Aftershocks Jolt Los Angeles Amid Gridlock on the Freeways

LOS ANGELES - A day after an earth-quake killed 34 people, residents were joited

again by violent aftershocks, struggled to move on shattered freeways and searched through collapsed buildings for more victims. Giant chunks of the region's vital freeways lay smashed, foretelling months or perhaps years of traffic snarks in a city whose residents

virtually live in their cars. insurance industry officials said the property damage would far exceed the \$7 billion caused in the 1989 San Francisco quake.

A major aftershock, measuring 4.7 on the Richter scale and strong enough to cause fur-ther damage, ratiled the area Tuesday morning. There was an aftershock of equal strength 30

The White House said Toesday that President Bill Clinton would fly to California on Wednesday to visit the scene of the quake. The death toll rose to 34 on Tuesday when

rescue workers found the body of a 16th victim in an apartment building that collapsed near the quake's epicenter, in suburban Northridge. The quake Monday measured 6.6 on the Richter scale. It was the strongest earthquake to

hit Los Angeles since Peb. 9, 1971, when 64 people were killed in a temblor that measured 6.5 on the Richter scale. The 1989 San Francisco quake measured 6.9 and killed 67. On Monday, an estimated 1,870 people were injured and more than 15,000 left homeless. Thousands of others were afraid to sleep in

their undamaged homes for fear that their ceilines would crash down. One aftershock after another rumbled through the area Tuesday, adding to the dam-

age, causing more injuries and fear. Picase, please make it stop," pleaded an elderly woman in suburban Canoga Park. Schools and many businesses remained closed Tuesday, but many Los Angeles residents took to their cars, causing traffic guidlock

around the sprawling city. The California Highway Patrol said a normal 90-minute commute from the Antelope Valley to downtown Los Angeles would take aix hours. A section of the Antelope Valley freeway col-lapsed Monday, killing a motorcycle police-

City officials said almost every facet of life See QUAKE, Page 8



A woman and child sitting amid the rubble of their apartment building, which was devastated by the earthquake, in the San Fernando Valley town of Pacoima, California.

Prosecutor Finds Reagan cquiesced in Iran-Contra

Final Report Assails Bush on Pardons Meese 3d; or Mr. Reagan's White House chief of staff, Donald T. Regan. At a news conference, Mr. Walsh, a court-

WASHINGTON - President Ropald Reagan, while not legally colpable, embraced "will-ful" acts by senior of the colpable. ful" acts by senior aides in the fran-contra scandal of the 1980s and later acquiesced in a White House cover-up, the independent prose-cutor in the case said Tuesday.

In issuing his final report after a seven-year investigation, the prosecutor, Lawrence R. Walsh, argued strongly that the sale of arms to Iran in the 1980s and the illegal diversion of arms-sale profits to Nicaragua's anti-Communist rebels did not represent a "rogue" operation by White House operatives.

Mr. Walsh also concluded that evidence was lacking to bring charges against then-Vice President George Bush, but he harshly criticized the 1992 pardon of Iran-contra figures that Mr. Bush issued as president, calling it "the most

Evidence was not sufficient, Mr. Walsh said, to prosecute either Mr. Reagan; Mr. Bush; President Reagan's attorney general, Edwin

Klosk

Mandela Weighs

Non-ANC Leader

PRETORIA (Reuters) — Nelson Man-dela said Tuesday his African National

Congress might appoint someone else as president of South Africa after the historic

all-race elections it is expected to win in-

unity," he said after a meeting with For-eign Minister Alain Joppe of France in

Preseria. "It may well be that we may

consider it in the interests of the people of

South Africa as a whole, to have a presi-

dent, a head of state, from outside the ANC," he said.

Bosnia rivals reopened talks in Geneva

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Book Review

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We stand for a government of national

Russian Turmoil Spurs Rush on Dollars By Steven Erlanger

MOSCOW - Russians clamored to buy dollars, and the ruble fell sharply again Tuesday, as President Bons N. Yeltsin and his prime minister, Viktor S. Chernomyrdin, apparently failed to settle on the composition of a new government without the country's best-

known market reformers.

After six hours of talks, the president and appointed special counsel, said that Mr. Reathe prime minister left in the eveing for their gan "thought he was serving the country" and had "no self-centered purpose" by broadly authorizing arms shipments and aid to the Nicaraguan rebels, known as contras. country houses, and a spokesman said they might meet again Wednesday. Their inability to announce a new government left a small degree of suspense about Finance Minister Boris G. Fyodorov, who has come to symbol-"It was in no way a rogue operation," Mr. Walsh said. Rather, he described the scandal as ize the fate of economic reform itself follow-"a willful pair of acts embraced by a president ing the resignation Sunday of Yegor T. Gaiand carried out by persons who wanted to serve the president's policies but found they could

Mr. Fyodorov, who turned down a job in the new government on Tuesday because his conditions had not been met, was said to be holding his options open in case Mr. Yeltsin offered him a counterproposal.

Mr. Pyodorov's apparent departure from the government prompted panic on Tuesday, as Russians stormed currency exchanges and banks to try to turn their increasingly devalned rubles into dollars.

than Mr. Reagan, saying that Mr. Bush "can never justify" his Christmas Eve 1992 pardon of former Defense Secretary Caspar W. Weinber-On the Moscow currency exchange, despite central bank intervention, the ruble fell 7.3 percent, to 1,504 to the dollar, down from That means the ruble has lost 21 percent of

"President Bush will always have to answer for the pardon," Mr. Walsh declared. Mr. Walsh had accused Mr. Weinberger of its value since the beginning of the year, when it traded at 1,247 to the dollar. concealing his handwritten notes, which de-

tailed key White House meetings.
The scandal erupted in 1986 while Americans This kind of panic can only help Mr. Fyo-dorov, though Mr. Yeltsin is likely to resent the pressure the young man is putting on him. But the one person Mr. Yeltsin cannot afford remained hostage in Lebanon and while the Reagan White House was seeking to support rebels fighting the leftist Sandinista government in Nicaragua. Congress, in a break with White House policy, voted to cut off aid to the to offend is Mr. Chernomyrdin, who can argue that the December elections were a vote for softer reforms and more help to faltering It was soon learned that U.S. arms had found their way to Iran in a White House effort to buy

for-hostages swap that Mr. Reagan had publicly vowed never to pursue. It was also learned that, in an operation directed by the White House, some of the proceeds from the sale of the arms to Iran had

the freedom of the American hostages, an arms-

not do so without running a risk of violating the

Mr. Meese and Mr. Bush immediately de-

nounced the report's conclusions as unfair and upported by the facts. A statement from

Mr. Walsh was far more critical of Mr. Bush

a "vehicle for baseless accusations."

ger and five other ban-contra figures.

agan said the report was little more than

been used by the contras to purchase weapons. Mr. Walsh obtained convictions against 11 people in the affair, but his two major convictions were lost on appeal - the cases against John M. Poindexter, the former White House national security adviser, and Oliver L. North, a member of Mr. Reagan's National Security Council staff.

Mr. North masterminded the plan to sell arms to Iran and divert the proceeds to con-See COVER-UP, Page 8

sanguine or even dismissive about the resignation of Mr. Gaidar, after his party, Russia's Choice, did worse than expected in Decem"I would think more furious than embarber elections, regard the fate of Mr. Fyodorov as an important indicator of Russia's nearterm future. He is a tough bureaucratic infighter who has tried to rein in excess spend-

If Mr. Fyodorov quits, after the departure of Mr. Gaidar, the architect of Russia's reforms, "then it would be very difficult for Yeltsin and Chernomyrdin to convince any-one that reform will be preserved." Mikhail Berger, the respected economics editor of Izvestia, wrote Tuesday.

A senior Western diplomat said: "If Fyodorov goes, so does the likelihood of real economic stabilization." Asked if President

Bill Clinton would be embarrassed by the

Mr. Fyodorov, 35, had given an ultimatum. saying he would only stay on as finance minister if the anti-reform director of the central bank, Viktor V. Gerashchenko, was replaced; if a socialist deputy prime minister, Alexander K. Zaveryukha, did not outrank Mr. Fyodorov; and if the Finance Ministry had a veto over most financial decisions of

Mr. Fyodorov's challenge to Mr. Yeltsin to choose a new generation of economic re-formers over older figures from the Soviet Communist bureaucracy — was reportedly rejected, and Mr. Fyodorov refused the fi-

See RUBLE, Page 8



Western diplomats who have tried to be Money-changing was brisk Tuesday in Moscow as the ruble fell to a record low.

Brain Trust Finds Lenin Was Merely 'Talented'

MOSCOW — Russian scientists, lifting a veil on 70 years of secret research on Lenin's brain, exploded another Communist myth on

Tuesday by revealing that it was much like anyone else's.

"In the anatomical structure of Lenin's brain there is nothing sensational," said Oleg Adrianov, director of the Moscow Brain Institute where experts have spent most of this century trying to establish the secret of the Bolshevik leader's genius.

Lenin's brain, Mr. Adrianov told the Itar-Tass news agency, was "undoubtedly the brain of a talented man." But he said the area of the right hemisphere's outer surface was only just bigger than average, and the weight of the brain; at 1.34 kilograms (2 pounds 15 ounces), was less than two-thirds the weight of the

ovelist Ivan Turgeney's. Lenin's brain, dissected into thousands of slices, has lain in exalted company at the secretive institute, perhaps the most bizarre and Orwellian feature of the cult surrounding him. It was joined over the years by the brains of such figures as Stalin, the Soviet revolutionary poet Vladimir Mayakovsky and the moviemaker Sergei Eisenstein.

Mr. Adrianov said Lenin's brain lacked "the sharply defined the stall of 'speech faculty' areas we discovered in the outstanding orator Vladi-

mir Mayakovsky.' Of Lenin's successor, he added dismissively: "In Stalin's brain we

trading partners.

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didn't find any special features at all."

U.S. Locomotive Has Lost Steam, but It's Still Out Front

By Lawrence Malkin International Herald Tribune

NEW YORK -- Of all the industrialized world's economies, that of the United States provides the strongest base for growth in the coming year. When America's economy dominated the world 40 years ago, it would have pumped out prosperity from Tokyo to Trieste. This year, it will mainly set a good example, because the sources of global prosperity now are diffuse.

No more quick dashes for growth. No huge head of steam to pull the rest of the world like a locomotive. The authority for this is no less than President Bill Clinton.

"We're trying to have slow, steady, disciplined growth that will lead to a vigorous but noninflationary economy," the president said

Virtually all private forecasters agree that

this is exactly what he will get this year: a strong sury Undersecretary Lawrence H. Summers, start underwriting real growth of about 3 per-cent, imemployment diminishing only slowly and an inflation rate that will probably be lower than the real growth rate for the first time since the economy emerged from the recession of

"We are just not the power we used to be, and the Third World is taking an increasing portion of global trade," said Brian Fabbri, an international economic consultant. What's more, he said, by running a trade deficit that has increased from \$73 billion in 1991 to about \$125 billion in 1993 and about the same in 1994, the United States has already done about all it can to stimulate the world economy.

We usually discover locomotives when we tell someone else to be one," said Alan Stoga of Kissinger Associates. This time no one is being told. Instead, Trea-

the administration's point man for international economic coordination, is preaching that virtue is its own reward: Lower interest rates for Europe, higher deficit spending for Japan,

When and How?

Ending the world recession Last in a series of articles on returning the world's industrial economies to competitiveness and real growth.

and industrial restructuring for both along American lines will help the world recover. Mr. Summers contends that U.S. policy has already set its own example. By finally halting the growth of the federal budget deficit, the administration has proved Mr. Summers' the sis. Lower interest rates are stimulating hous-

ing, automobile production and business in-

vestment. Wall Street agrees. "Low rates are all the administration has to cancel out the drag of the higher taxes it imposed to cut the deficit," said Robert Giordano, chief economist of Goldman Sachs - whose old boss, Robert Rubin, now is Mr. Clinton's

chief economic coordinator. The scenario is so well understood by America's partners that the Clinton Treasury, unlike its predecessors, did not bother to press for a turn-of-the year meeting by the Group of Seven

But there are other, more fundamental reasons why an economic explosion in one country does not automatically light the fuse in its

No longer does the world's principal eco-See GROWTH, Page 8

Clinton Takes New Blow as Inman Drops Pentagon Bid

Defense Nominee Cites Attacks in News Media And Partisan Politics

By Joseph Fitchett

International Herald Tribune
WASHINGTON — In a blow to the Clinton administration's efforts to strengthen its management of security issues. Bobby Ray Imman abruptly withdrew Tuesday as the president's nominee for secretary of defense.

The precise reasons for his withdrawal were unclear, but Mr. Inman complained in a letter to the president and at a news conference about what he called biased attacks on him in the news media and partisan opposition from Republicans in Congress.

He unleashed a tirade of accusations at William Salire, the New York Times columnist, accusing him of McCarthyist tactics in blackening his reputation while other journalists, government officials and friends were failing to come to his defense.

Mr. Safire has been almost alone in publicly attacking Mr. Inman's qualifications for the Pentagon job, but Mr. Inman said the journalist was working with Republicans, including Bob Dole of Kansas, the Senate minority leader, to damage the Democratic administration of President Bill Clintor

Mr. Dole said Mr. Inman was "probably not ualified to be secretary of defense if he has fantasies like that," Reuters reported.

["I don't work for the newspaper," he said "He has the right to say anything he wants. He probably didn't want the job.

[Mr. Salire declined to respond to the charge immediately, and an aide said he would address the matter in his column.

The implication in Mr. Inman's remarks was that he would face barsh questioning in the Senate that would have tarnished his reputation. His background includes stints running the National Security Agency, which handles government eavesdropping, and working as the deputy director of the Central Intelligence Agency, where he was, in effect, Congress's eves

and ears concerning U.S. undercover work dur-ing the Reagan administration.

The Senate hearings also would have looked into his personal life, particularly his business dealings in the years since he left government. Mr. Inman seemed confident, even in step-

ping down, that he could have ridden out the effects of his failure to pay Social Security taxes on a baby sitter be employed --- charges similar to those that sank nominations at the start of the Clinton administration. His record would certainly have come under

close congressional scrutiny regarding his role on the board of directors at a Pennsylvania defense contractor, International Signal & Control. After the company was purchased in 1989 by Ferranti International PLC, a British defense contractor, it was accused by its new owners of siphoning off millions of dollars from Pentagon contractors.

Mr. Inman said his decision to withdraw was a consequence of a fractious climate in Washington that would hamper his hopes of making major changes in defense policy. He mentioned the personal attacks on Mr. Clinton, along with the threat of similar attacks being directed at

Mr. Inman had been chosen as a bipartisan specialist whose position at the Pentagon would bolster the Clinton administration's credibility in managing foreign policy and defense issues. His abrupt refusal to go forward will prolong the impression of a vacuum in defense policymaking and add to the list of misjudgments on high-level personnel that have dogged the Clinton administration.

Mr. Cinton was hoping for renewed stature as a result of just-completed summit meetings with European leaders and with the Russian president, Boris N. Yeltsin, Mr. Inman said that he had delayed the announcement of his withdrawal so as not to spoil prospects for the In his letter to Mr. Clinton. Mr. Imman said,

See DEFENSE, Page 8

Japan to Accept Foreign Bids

By Paul Blustein

Washington Pets Service
TOKYO — The Japanese government approved on Tuesday a plan for opening up bidding on major public works projects to all qualified companies, including foreign ones, responding both to widespread disgust at home over corruption in the construction industry and to the threat of American sanctions. The plan, given backing by the cabinet of

Prime Minister Morihiro Hosokawa, provides a detailed blueprint for implementing Tokyo's broad plodge of Oct. 26 to introduce open. competitive bidding on public works. In an apparent coincidence, Tokyo prosecu-

tors arrested on Tuesday two officials of Obayashi Corp., a construction company. The two are suspected of paying a 10 million yen (\$90,000) bribe in 1992 to the then-mayor of the northern city of Sendai. The executives were the latest of more than 30 people who have been arrested on suspicion of swapping cash for contracts. (Page 15)

Tokyo's Oct. 26 pledge came as a U.S. sanctions deadline loomed. At that time, Washington hailed the move as historic, but said it wanted to see the details, and postponed the

sanctions deadline for nearly three months. In Washington, a spokesman for Mickey Kantor, the U.S. trade representative, said Mr. Kantor was studying the plan and would announce Thursday whether Washington approved of it or would go ahead with sanctions. A Foreign Ministry official went out of his

way to rebut suggestions that Tokyo was acting See JAPAN, Page 8

Bosnia Rivals Reopen Talks, but They Fall Apart Fast

GENEVA — The Bosnian peace negotiations fell into shambles here Tuesday, with Serbs and Muslims accusing each other of rejecting the proposed outlines for a settlement and of preparing to make war instead

The talks, resumed after a monthlong break in which the fighting in Bosnia steadily escalated, seemed to be headed for a total breakdown, threatening to touch off the worst round of fighting since the bloodiest conflict in post-World War II Europe began 21

Early Tuesday morning. David Owen, one of two international mediators in the talks, said that prospects for success were "not very high." Thorvald Stoltenberg, the other mediator, said the atmosphere "has never been less conducive" to a settlement. A spokesman for the conference said it was still

plenary session bringing together all the participants, including President Slobodan Milosevic of Serbia and President Franjo Tudjman of Croatia.

Mr. Milosevic said Tuesday he had reached no understanding in his talks with the president and prime minister of Bosnia, calling them "one endless discussion" and complaining "there are always new

The Muslim-led Bosnian government came to this latest round of negotiations bolstered by a string of military successes against both Serbian and Croatian forces and visibly more confident of its military position than ever before.

Radovan Karadzic, the leader of the self-proclaimed Serbian state in Bosnia-Herzegovina, said the Bosnian government was insisting that territories with Muslim majorities seized by the Serbs and "ethnically cleansed" had to be returned as part of any peace uncertain whether it would be possible to hold a agreement.

The Bosnian Serbs, who have lost ground for the first time to several counteroffensives launched by the given the remainder. Bosnian Army since November, arrived here with a warning from Mr. Karadzic that if there was no agreement "we shall have to prepare for all-out war." Mr. Karadzic said he saw only "a very small chance" for any agreement here,

It was almost immediately evident that neither the Bosnian Serbs nor the Muslim-led Bosnian government delegation was really ready to make the kind of compromises that will be necessary to obtain an The Serbs came to the talks with a revised map for

their proposed partition of Bosnia into three ethnically based independent states that would give the Muslims exactly 33.56 percent of the country. This would meet at least on paper the demand set

forth by the European Union that the Muslims be given at least one third of the total territory. The Serbs

Even before the two delegations had met to discuss the Serbian map, Mohammed Sacirbey, the Bosnian government spokesman, rejected it, saying the land being offered to the Muslims was not viable.

Mr. Sacirbey also asserted that the United Nations and the North Atlantic Treaty Organization were not lending their support to help achieve a peace settlement. He said that the postponement of the use of force to open the airport at Tulza and extricate its troops from Srebrenica, ordered by the UN secretarygeneral, Butros Butros Ghali, was "not very helpful."

Mr. Sacirbey called the decision to further study the use of force, which was announced Monday, further evidence that the UN secretariat held the position "that the status quo is the best way to proceed."

-DAVID B. OTTAWAY

Christian Democrats Adjust in Italy

WORLD BRIEFS

ROME (NYT) - With little more than two months before national elections, Italy's beleaguered Christian Democratic Party yielded on

Tuesday to the political changes sweeping the country and gave itself a new name, new leaders and, it hopes, a new chance to salvage some of its former power base, torn by the scandals that have rent the country.

The leadership of the party, which effectively controlled Italian politics. since the country's emergence from World War II, announced that it would now be called the Italian Popular Party.

The changes must still be approved by a party congress Saturday. And on Tuesday a sizable minority resistant to the changes broke away and set up a splinter party called the Christian Democratic Center. To them, the new party fails to present a unified front against the threat of a left-led victory in elections to be held March 27-28, and they have vowed to ally themselves with conservative forces like the separatist Northern League to build a new center-right movement.

Athens Seeks Arts Probe of Ex-Leader ATHENS (Renters) — Culture Minister Melina Mercouri said Thesday she would ask a public prosecutor to investigate whether former Prime Minister Constantine Mitsotakis had legally acquired some of his huge antiquities collection.

"According to our investigation a number of items now belonging to the Mitsotakia and Mitso

Mr. Mitsotakis were acquired from illegal diggings." Miss Mercoun said at a news conference. She said archaeologists examined Mr. Mitsotakis's collection in his house on Crete and found that a number of items were from graves that had been robbed.

from graves that had been robbed.

"The time Mr. Mitsotakis declared the findings coincided with the time that the graves were robbed," Miss Mercouri said. "It is an atrocity that a former prime minister could have stolen from ancient graves along with pon robbers." Mr. Mitsotakis was prime minister from 1990 to 1993.

U.K. Expels 3 Neo-Nazis After Clash

LONDON (AFP) — Two Belgian neo-Nazis and a German one were given 24 hours to leave Britain on Tuesday after being convicted of provoking clashes with anti-racism demonstrators in London.

The Belgians, Steve Cirok, 22, and Eddy Vamyckeghem, 28, and the German, Stefan Johannsen, 29, were charged with threatening behavior and criminal damage. Two Britons accused with them were released on

The clashes occurred after neo-Nazis from across Europe arrived for a concert Saturday by a skinhead band in a pub in London's East End. The concert was canceled by the police after anti-Nazi demonstrators turned out to protest. A policeman suffered head wounds, and several demonstrators were hurt when the two sides fought. Three French rightists in possession of bicycle chains were released after questioning.

Ex-Bulgaria Leader Heads for Prison

SOFIA (Reuters) — Bulgaria's former Communist dictator, Todor Zhivkov, is to go to prison after the Supreme Court on Tuesday rejected his appeal against a sentence of seven years for embezzlement, the BTA news agency said.

"My lawyer has not contacted me yet and I do not know what the legal procedures are, but if I have to go to prison I will," Mr. Zhivkov said. The agency said the sentence by the five-member court was effective immediately.

Mr. Zhivkov, who ruled for 35 years until he was removed in 1989, was sentenced last year for stealing 21.5 million levs (then about 524 million) in public funds. The charges involved the purchase of hunry apartments and Western cars and distribution of entertainment allowances for his

Yemen Claims Attack From South

SAN'A, Yemen (Reuters) - The Yemeni president's political party: said Tuesday that planes from the south had bombed a northern military

A southern officer denied the charge, leveled on the same day as rival parties signed an accord aimed at resolving a six-month dispute that has threatened to split the 1990 union between the former North and South Yemen. The armed forces of the formerly Marxist south and the conser-

vative north have yet to integrate.

The General People's Congress led by President Ali Abdullah Saleh said a MiG warplane belonging to their southern rivals raided a military unit close to the old border on Monday evening.

UN Envoys to Visit Timorese Rebel

JAKARTA (Reuters) - Two United Nations envoys met with Indonesian officials on Tuesday to discuss ending the long-running conflict over East Timor, officials said.

The officials said the two envoys, Francesco Vendrell and Tamrat Samuel, would visit a jailed Timorese gaerilla leader, Jose Xanana Gusmão, but they denied media reports that he might be released as part of a reconciliation process.

The visit, which will include a trip to the former Portuguese colony of East Timor, is part of UN-brokered talks between Lisbon and Jakarta. Indonesian forces invaded the territory in 1975 after Portugal withdrew. Most countries do not recognize Jakarta's claim to the area and the United Nations considers Lisbon the territory's administering authority.

No Charge for Girl in Faked Attack

BERLIN (Renters) — No charges will be brought against a handicapped German schoolgiri accused of inventing a story about nec-Nazis carving a swastika into her face, a state prosecutor said Tuesday.

The 17-year-old girl, identified as Elke J., was questioned earlier about the alleged incident, which caused a nationwide uproar last week, but will not be charged with faking a crime, said the Saxony-Anhalt state prosecutor, Jürgen Hossfeld.

"The investigation against Elke J. has been discontinued," he said.
"The reason for this is that the girl was and is psychologically conspicuous." The girl led police on a fatile manhant for three skinheads last week. after telling authorities that they had cut the Nazi emblem into her cheek after she refused to repeat fascist slogans. The maximum penalty for, faking a crime is three years in prison.

Danes Stop Work on Sweden Link COPENHAGEN (Reuters) - Denmark announced Tuesday that it

would stop work on a bridge and tunnel project to link Denmark with Sweden after Stockholm put off a final decision on starting construction.

The stoppage mainly affects a planned railroad line and land expropriations on the Danish side of the Oresund Strait. On Thursday, Sweden postponed a decision, saying more environmental checks were needed. Prime Minister Poul Nyrup Rasmussen of Denmark said the work would be put off pending "definite clarification" from Sweden.

Eastern Europe, using Vienna as a gateway.

Virgin Atlantic Airways has begun talks with Air New Zealand on international flight and cooperation about routes, Virgin's marketing director said.

Sowing Uncertainty In Eastern Europe

By David B. Ottaway

Washington Past Service

GENEVA — The U.S. diplomatic offensive in Eastern Europe left behind unanswered questions about whether American policy toward the region will move beyond rhetorical sympathy for its eco-

nomic and security concerns.

After some early complaining, the U.S. proposal of a Partnership for Peace offering limited military cooperation with NATO was embraced by the leaders of the eight East European and Balkan nations

NEWS ANALYSIS

visited by President Bill Clinton orhis envoy, Madeleine K. Albright, the U.S. representative to the Unit-

But this was mostly because the U.S. plan, together with Mr. Clinton's presence in Prague and Ambassador Albright's 11-day tour of the region, offered these desperately insecure nations the first signs of

attention from Washington.
Their leaders were delighted to hear Mr. Clinton and Mrs. Albright repeatedly say that their security was of "direct and material inter-

est" to the United States. Yet, no one in the Albright delegation was ready to explain exactly what that means. It was carefully crafted as a substitute for the words "security guarantees" — which NATO and the United States want to avoid as they develop a new relationship with these countries.

Meanwhile, the actual aid offers from Mr. Clinton and Mrs. Albright were noticeably modest primarily of indirect technical support of regional cooperative pro-

Neither was there any hint of U.S. loans or grants to the countries bordering on Serbia. Their economies have taken a battering because of the cut in trade and transportation links with Serbia in

France Recalls **UN Commander**

PARIS - France announced on Tuesday that General Jean Cot, the ontspoken United Nations com-mander in former Yugoslavia, will return home at the end of March. A Defense Ministry statement

said France had asked that General Cot, who has disagreed openly with the United Nations secretary-general, Butros Butros Ghali, over policv in Bosnia, be replaced by another French general.

Diplomatic sources said Mr. Butros Ghali demanded the general's removal when he met President François Mitterrand in Paris on Jan. 8. The commander had publicly criticized the UN chief's refusal to empower him to order air strikes.

Diplomats said the French were upset at Mr. Butros Ghali's public reprimand last week of General Cot, the latest in a growing list of senior military commanders who have left in disagreement with the UN's cantion in Bosnia. On Jan. 4, the Belgian general in charge of UN forces in Bosnia, Lieutenant General Francis Briquemont, was withdrawn from his post.

General Cot was named UN commander in the former Yugoslavia in July for a one-year term.



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tions that were imposed to punish Belgrade for its support of Serbian

ssion in Bosni To the complaints of Hungary, Bulgaria and Romania — and their requests to the United Nations for billions of dollars in compensation - Mrs. Albright answered only that upholding the sanctions is the duty of all good UN and potential

It also became clearer, as Mrs. Albright's trip progressed, that the threat of Russia's "imperialistic tendencies," as Foreign Minister Teodor Melescanu of Romania phrased it, was just one of many

security concerns in the region. Yet the squabbling at the NATO conference in Brussels over what to do about Bosnia was a reminder to these countries that neither the United States nor the alliance of-

ters sure protection. The United States has set aside what additional foreign aid it can muster for Russia, limiting its "ma-terial support" if not its "material interest" to indirect economic as-

Mrs. Albright did announce an increase, from \$50 million to \$200 million, in insurance coverage offered to investors by the Overseas Private Investment Corp. and a \$50 million private enterprise fund for

But mostly her offers were of U.S. technical assistance in helping countries obtain loans and funds from the World Bank and other lending institutions to finance highway projects to facilitate the passage around Serbia of commer-cial traffic between the Middle East and Western Europe.

As for the Partnership for Peace program offered the Eastern na-tions in lieu of NATO membership, Mrs. Albright and General John M. Shalikashvili, chairman of the Joint Chiefs of Staff, who accompanied her on part of her tour, said countries that want to take part will

have to make a major effort on their own before it benefits them. A U.S. official noted that it was seven years after the death of Franco before Spain was allowed to join From the Balkans the pact. It is likely to take at least as long before any of the East Euro-

pean nations gains membership. For one thing, their military equipment, training and command structures are of Soviet origin, and Hungary and Slovakia have just obtained more planes from Russia. The lack of compatibility of their weapons and armies with those of NATO poses obstacles to effective cooperation, according to U.S. offi-

Another problem for the hardressed East Europeans is that NATO expects them to pay their own costs for exercises.

Vote Likely on Golan Heights

Citizens of Sarajevo lining up Tuesday as snow fell at a Red Cross food kitchen. Conditions for survival in Bosnia are worsening daily.

By Clyde Haberman New York Times Service

might require them to pay a more "painful price" than they had exnected in territorial concessions on the Golan Heights.

If that turns out to be the case, Mr. Rabin said his government would call for a national referendum on the issue, which is unprecedented in Israel.

The proposal, first mentioned by one of his lieutenants on Monday.

Within the government, some ministers said they preferred full elections, a position echoed by the rightist opposition. Other cabinet members were quoted as saying that the peace talks could be undermined if future public opinion was made a paramount factor at this

But some political commentators argued that the specter of a popular vote could work to Mr. Rabin's advantage in several ways.

It could help him fend off Syrian demands for enormous concessions

JERUSALEM — Prime Minis-ter Yitzbak Rabin warned Israelis have filled the country with banon Tuesday that peace with Syria ners proclaiming that he has no mandate to give away any part of

the Golan. Mr. Rabin offered no hint about what might qualify as a painful price on the Golan Heights, the strategic plateau that Israel had captured from Syria in the 1967 Middle East war, but he said that a 'significant withdrawal" could dozen Jewish settlements there.

To many Israelis, any compro-mise is too much. The prime minister himself, while saying he was But even though he is skeptical, ready to give up land, has repeated. Mr. Rabin said, "I am prepared to ly rejected demands from President make do because of the need to Hafez Assad of Syria that he get it continue negotiations." all back.

Heights is Mr. Assad's price for

by using the argument that there remarks as a basis for resuming demands for more."

was a lack of public support. And it peace talks with Syria in Washing-could help him in his battle with ton next week. He said that he had expected more in terms of straightforward

statements from the Syrian leader about whether his concept of peace matches Israel's demands for open borders, embassies and trade. Publicly at least, Israeli officials are far less rosy about the Geneva meeting than envoys from the Clinton administration, who came here and described Mr. Assad as having bromean uprooting some of the three choice" to come quickly to terms ken new ground with a "strategic with Israel, perhaps even by the

But a full return of the Golan Response Surprises Syria "We're surprised by the contrapeace with Israel. After meeting dictory reactions in Israel," Mr. with President Bill Clinton in Ge-Shara said, Reuters reported from neva on Sunday, he said that in Amman, Jordan. "We were expectexchange for that, he was ready for ing a big welcome to what was normal relations, words that he had announced in the wake of the sumnot before uttered in public.

Grudgingly, Mr. Rabin said
Tuesday that he would accept those ments on a referendum and

Belgian Leader Tries to Cut Off 'Hate' Call-Ins

Reuters BRUSSELS — Prime Min-ister Jean-Luc Dehaene has taken legal action to stop a telephone "hate line" that urges callers to rob his home and shoot him because of his

ansterity policies.

A spokeswoman for Mr. Dehaene said Tuesday the prime minister had filed a complaint with a public prosecutor over the phone line, which is described as "Dehaene is robbing you, shoot Dehaene." She said the prosecutor in Antwerp was investi-

The premium rate, interactive phone line starts off by encouraging callers to push a zero on the phone to show their lack of esteem for the prime minister, who recently announced a stringent auster-

After that, the caller is taken by sound to the prime minis-ter's home in a Brussels suburb and is then encouraged to press the asterisk to activate the noise of a gun.

Saudis Near a Deal on Slowing U.S. Arms Payments

By Eric Schmitt

over the next two years.

Dropping oil prices and Saudi Arabia's general financial decline since the end of the Gulf War in 1991 have left Riyadh short of cash and in the unusual position of needing more time to pay for an array of tanks, missiles and fighter jets. More than \$20 billion in arms

U.S. military contractors, suffering from dwindling new Pentagon orders, are increasingly dependent on sales to foreign customers to

The meeting followed several friends in the U.S. defense-indushelp offset the decline. Large-scale cancellations could have a devasthe Saudis, Pentagon officials and force," Prince Bandar said last to financing, the companies have they finish their work.

tating impact on the battered U.S.

New York Times Service

WASHINGTON — In a plan that carries broad implications for U.S. foreign policy and military industry. Saudi Arabia is nearing dustry. Saudi Arabia is nearing protect the military industry, in the agreement with five of the biggest protect the military industry, in the U.S. military contractors to stretch out \$10 billion in payments due leverage over the Saudis, because the companies and the economy need the sales so badly.

"The Americans have no other alternative," said a Gulf state am-bassador. "The Saudis are such big clients, they can set the terms." On Friday, the Saudi ambassador to Washington, Prince Bandar ibn Sultan, met with the director of foreign military sales in the Defense Department, Lieutenant ber of equipment purchased, main-General Thomas Rhame, who serves as a middleman, to discuss

tain overall dollar value, and work on a schedule of payments that doesn't hurt our partners and friends in the U.S. defense-indusdetails of the emerging plan.

the contractors - McDonnell week in an interview with The Wall offered to delay deliveries of weap-Douglas, General Dynamics. Raytheon Co., FMC Corp., and the Hughes Aircraft division of General Motors. Senior Saudi officials have as-

sured U.S. officials that they have no plans to cancel any orders or delay the deliveries of weapons on order. After overcoming years of resistance from lawmakers who opposed the sale of advanced weapons to Riyadh because such a step could threaten Israel's security, administration officials say the Saudis are as eager to buy the weapons as the contractors are to sell them.
"We would like to do three things: maintain the overall num-

Street Journal. Industry executives and Pentagon officials said the Saudis and

military contractors had reached a to their original deals. tentative plan.

Riyadh would pay a total of \$1.5 billion in cash to the five contraction in cash to the five contraction.

The companies in better financial shape like Hughes, General Dynamics, and FMC could do the tors in 1994 and the same amount in 1995. The contractors would so," said one Pentagon official.

and interest costs. Saudi Arabia owes about \$4.1 billion for arms payments this year

ons and reduce the cost of spare parts purchases, but the Saudis have been adamant about sticking

financing and are prepared to do cover the remaining cost of the "But McDonnell Douglas is not in weapons by taking out loans great shape and Raytheon is almost backed by the Saudi government. totally dependent on foreign sales. The Saudis would repay all fees now. No one, though, wants to see production lines go down - that means workers and jobs."

The Defense Department is inand \$6 billion in 1995, meaning volved in the discussions because, that the contractors would have to when foreign countries buy weapfinance about \$7 billion over the ons through the Pentagon, they put next two years. The contractors money in a foreign military sales would borrow enough to keep pro- trust fund. They must deposit duction lines open at the minimum enough to cover cancellation fees and the next quarterly payment. Military contractors are paid as

TRAVEL UPDATE

Austrian Airlines will start daily flights to the Slovene capital, Ljubljana, on March 27. The airline has concentrated on building a network in

Nearly a thousand travelers were stranded on Madeira on 1 ucsuay as winds of 100 kilometers (about 60 miles) an hour forced Santa Catarina. airport to close for the second straight day. TAP-Air Portugal canceled all. scheduled flights to and from the Portuguese island, about 800 kilometers:

(500 miles) southwest of Lisbon.

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Grand Jury Delves Deeper on Clinton Venture

WASHINGTON - A federal grand jury in Little Rock, Arkansas, was reconvening Tuesday to begin a critical new phase in the investigation of ties between President Bill Clinton, an Arkansas land development company and the owner of a failed Arkansas

For the first time, the panel is expected to hear from several central witnesses, including Mr. Clinton's former business partner, and weigh potentially pivotal evidence from boxes of documents the White House was ordered to turn over to government prosecutors in

The White House files, shipped to Little Rock under FBI guard, relate to an investment in Whitewater Development Co., the real estate concern in which the Clintons were partners with James B. McDougal, the owner of Madison Guaranty, a savings and loan taken over by federal regulators in 1989. Mr. McDougal has been ordered to appear before the grand jury later this week. Other Clinton associates have also been subpoensed including Betsey Wright, who was Clinton's chief of staff when he was governor and who supervised campaign finance records.

Justice Department investigators are trying to determine whether Madison funds were improperly diverted to Whitewater to help Mr. Clinton repay a \$50,000 loan for his 1984 campaign for governor. Mr. Clinton has said he engaged in no wrongdoing and that he and his wife, Hillary, lost mency in the Whitewater investment. As II S. proceedings seek to understand the financial relationships. As U.S. prosecutors seek to understand the financial relationships

between the Clintons and Mr. McDongal, Attorney General Janet Reno was preparing to name an independent prosecutor quickly to take over the inquiry into the president's Arkansas land dealings.

The search for a special counsel appears to be a complicated task, as Ms. Reno's aides aft through the records of prospective candidates to avoid any who might be perceived as partisan. (NYT)

Panel Formed to Document Radiation Tests

WASHINGTON -- President Clinton established on Tuesday an advisory committee to help his administration uncover the secrets of ment radiation tests on humans during the Cold War. An executive order signed by Mr. Clinton formed the Advisory Committee on Human Radiation Experiments but named no mem bers. The 15-member panel will provide "advice and recommenda-tions" to the Human Radiation Interagency Working Group estab-lished on Jan. 3 by Mr. Clinton. The group includes the secretaries of energy, defense, health and human services, and veterans affairs as well as the directors of the CIA and Office of Management and

A White House statement said that the advisory group would be made up of experts in medicine, science and ethics. Up to 800 people were exposed to radiation in tests during the Cold War, and many of them apparently were not fully informed of the risks, U.S. government officials say. (AP)

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Bobby Ray Imman, the Texas businessman who held top national security jobs in both Republican and Democratic administrations, on why he stepped aside as President Clinton's nominee for defense secretary: "I sensed elements in the media and the political leadership of the country who would rather disparage or destroy reputations than work to effectively govern the country."

Loving Challenges,' Harriman Takes On the French

New York Times Service PARIS -- As an early backer of Bill Clinton's and fund-raiser-cum-cheerleader for many other prominent Democrats, Pamela Harriman had no need to convince Washington of her political savvy and clout. When she was named American ambassador to Paris, though, the French were quite nervous.

The stories that preceded her arrival in May focused less on her role as a Washington powerbroker and friend of Mr. Clinton's than on the rich and powerful men who had shaped her extraordinary life. Even in the large American colony here, eyebrows were raised.

Was it not odd for the United States to be represented by a 73-year-old British-born aristocrat who was married briefly to Winston Churchill's son, Randolph, and later married and widowed by Leland Hayward, the Broadway producer, and by Averell Harriman, the former diplomat and governor of New York?

Granted, the plum Paris post has often gone to campaign contributors, but was a woman known for presiding over glittering political evenings in her Georgetown home really equipped to run 3 huge embassy, negotiate complex economic topics, and handle the French?

Indeed, in barely seven months, Mrs. Harriman has convinced the French and Americans that she is after

all the right woman for the job. "If I'd had time to "We presume she sent the right messages with the right think about it in depth, I'd have probably been too analysis. We all know she has a direct line to the White the Place de la Concorde.

"Obviously, this is the biggest challenge I've ever had," adding, "I love challenges."

The role of ambassador to France is not easy to agencies. At the same time, relations between Washington and Paris are so complex that important issues are often handled directly by the two governments.

Almost from the moment she arrived in France Mrs. Harriman was drawn into the growing battle between the United States and France over the GATT trade talks. At loggerheads over farm and audiovisual trade. the two sides had reached rare levels of irritation.

"I was a sort of messenger going back and forth," she said of the final tense weeks of bargaining, "ex-plaining to Washington why the French think and argue the way they do and also in the other direction, telling the French why our farmers are just as important to us as theirs are to them."

The French were soon persuaded to take her seri-

scared to take the post," she said in her office beside House, and this is very important. She has weight." For Mrs. Harriman, her Washington contacts are

also a key asset, not only because she can telephone Mr. Clinton when necessary (although she refused to say how often she does so), but also because she can define. It involves presiding over a staff of 1,100 that includes representatives of 20 different government politicians. "One of the things I've been trying to do is politicians. "One of the things I've been trying to do is to explain to the French the power of Congress," she

> The talents she developed in Washington running her own political action committee - "putting people together, maintaining dialogue, keeping cha open," as an embassy staffer put it — have proved useful in Paris, with dinner invitations to her residence now prized by French decision-makers and American

"We love glamorous people," a French government official said with a laugh. "And her past, well, for us that's a sign of vitality."

Then there is her art collection, with every visitor eager to see Van Gogh's "White Roses" as well as works by Picasso, Matisse, Cezanne, and others.

"But what I find most useful is that I can speak their said after the trade package was tied up last month.

Nor does it do her any harm that she can tell wartime stories about meeting de Gaulle during his visits to No. 10 Downing Street, where she was living with her in-laws, the Churchills.

"You should see the faces of young Gaullists when she says, 'When I had dinner with General de Gaulle, he said..." an embassy official noted.

What appears to have become a nonissue is that she is the first woman to head the Paris U.S. Embassy, which also has women in its second and third top posts. "I think in fact the Europeans are more polite to women than perhaps we are at home," she said. So, Mrs. Harriman was asked, has she someho

reinvented berself again? "I think I'm so used to it," she said in an American accent that does not disguise its British origins. "Tve had lots of stages in my life. You try and adapt to everyone that comes down the pike. Now I'm trying to do what I'm doing to the best of my ability. So I concentrate on today and tomorrow."

In her case, though, that still means doing two jobs. She is now preparing for Mr. Clinton's first official visit to France in June to mark the 50th anniversary of the Allied landings in Normandy.

But she is also determined not to be forgotten in "The habits of 20 years don't change, you know,"

she said. "Anyway, I'm going back in a few years."

Mexican Rebels Plead For a Cutoff of U.S. Aid

CASAS, Mexico - Rebels from against drug traffickers were insouthern Mexico are urging President Bill Clinton not to provide population of the southern state of U.S. aid that they say would be Chiapas. used by the government to fight their efforts.

مكذامن الأصل

"Do not stain your hands with our blood in complicity with the Mexican government," the rebels pleaded in a letter to Mr. Clinton and Congress dated Thursday.

The letter, which said it was ican newspapers.

The statement from the Zapatista National Liberation Army not being used in combat. said U.S. aid granted to Mexico for the war against drugs was being southeastern Mexico."

It said troops, planes and com-

SAN CRISTOBAL DE LAS for the government's campaign

"We have nothing to do with drug trafficking or with national or international terrorism," the statement said. "We have grown tired by so many years of cheating and death. It is our right to fight for our lives with dignity.

On Saturday, the newspaper La surances from Mexican officials that U.S.-supplied helicopters were

But a U.S. official, who was not identified, was quoted as saying the used "to assassinate Indians in Americans were told the helicopters were used for logistical support

Away From Politics

• The trial of Lorena Bobbitt, who is accused of cutting off her husband's penis, resumed Tuesday after a three-day recess. A count official in Manassas, Virginia, said the jury of seven women and five

 A 13-year old girl sight a cab diver to death to avoid paying a 16 fare, the public in West sim Beach, Florida, said. The beninger was eerily calm during questioning. Segrent John English said. "No tears just cold," he said. "We're talking about coldblooded, premeditated murier committed by a 12 years of the coldblooded. itated murder committed by a 13-year-old girl who shows no

A snew covered roof collapsed on an spartment complex swimming pool, filling a 14-year-old boy, according to the police in Middlefield, Ohio. A 6-year-old cousin was trapped in the water but was rescued, they said. The town is in a region that has received up to three feet (about a meter) of snow since late December;

A 31-year-old woman who was found frozen into an inch-thick layer of ice on the floor of her unheated house was rescued by Chicago police. Officers said they found the woman kneeling in a "praying position" with her legs encased by ice. "We thought she was just frozen dead until we talked to her and she mumbled something," a police spokesman said. He said the ice was formed by water leaking from broken pipes. • A 91-year-old woman who was found frozen into an inch-thick layer

 A tractor-trailer rig careened into gasoline pumps. Tuesday at a convenience store near Corrigan, Texas, and set off an explosion that killed at least four people.

Members of the rebel Zapatista National Liberation Army, which is battling Mexico's government, staking out a southeastern jungle.

A Male Bastion Takes a Legal Hit in College Admissions Case

Faulkner to become the first wom- mission and persona since its porary stay. an to attend day classes with cadets founding. at ide Chaq tary college. Justice Rehnquist, without comment, set aside a temporary stay be had imposed on Jan. 12, a day

before Ms. Faulkner was to have begun her academic career at the state-supported college in Charleston, South Carolina. Ms. Faulkner's lawsuit challeng-ing the college's males-only admission policy has never been taken to trial. A federal judge and the 4th U.S. Circuit Court of Appeals had

ordered The Citadel to admit Ms.

Faulkner for day classes while the

They said Ms. Faulkner's attendance at daytime classes would cause ureparable harm because a males-only environment "is essen-tial to The Citadel's holistic educa-

Lawyers for Ms. Faulkner con-tended that the college's request was "based on emotion, not fact or

"Faced with the complete absence of any evidence that one woman will destroy its cadet stu-dents, The Citadel at heart seeks merely to preserve its long-stand-ing tradition of excluding qualified In the college's 35-page emergency request to the chief justice, law-der," Ms. Faulkner's lawyers said.

Ms. Faulkner, 18, was accepted tection rights.

v The Citadel after she had references to her gender deleted from turned back an attempt to let states and their right to travel

WASHINGTON — Chief Justice William H. Rehnquist cleared the way Tuesday for Shannon R.

Ine Clinton administration, ber high school transcript. But the limit the benefits paid to some welfare recipients who have lived in the lower courts, argued against the way Tuesday for Shannon R.

Ine Clinton administration, ber high school transcript. But the fare recipients who have lived in the lower courts, argued against then sued, contending that the state for less than six months.

The court without comment, left then sued, contending that the state for less than six months.

The court without comment, left then sued, contending that the state for less than six months. The Clinton administration, her high school transcript. But the limit the benefits paid to some welschool had violated her equal-pro-

intact rulings that a Minnesota law that California officials had illegalimposing such limits violated new ly withheld state employees' pay in residents' equal-protection right 1990 when the state began a new fiscal year without a budget.

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Short Takes

One of the heroes of the Old West being honored in a new stamp issue is Bill Picken, a son

Promoters of the \$9 million, privately funded project say that when it is completed next year, it will become the city's signature tourist attraction. But numerous detractors point out that Dallas, unlike Fort Worth, Was never a cowtown. While some cattle roamed along the Shawnee Trail-

AMERICAN

TOPICS

Dallas, No Cowtown,

Gets Cattle Sculpture

The motto of Fort Worth,

The motio of Port Wortin, Tenas, is "Where the West Begins," Its citizens are fond of saying that Delias, 30 miles (about 50 kilometers) cast, is "where the East peters out." But Dallas, on a 42-acre (1.7-testers) description plot is

hectare) downtown plot, is erecting a 19th-century cattle drive in bronze, with 70 larger

than-life steers and three trail

The scriptor is Robert Summers, who hails from the Fort Worth area. He created the

hase brouze statue of John Wayne at the airport of the same name in Orange County, California.

through Dallas for a few years in the mid-1800s, the far more important Chisholm Trail passed through the heart of Fort Worth Dallas grew up as a mercantile city. It does have the Cowboys of professional football — but that name was adopted 30 years ago over loud local objections.

A sculptor, William Easley.

aggested that a sculpture of "a herd of lawyers, bankers and insurance men stampeding through town" would have been more appropriate.

of former slaves. He became famous by wrestling bulls to the ground in Wild West shows. But members of the family say the stamp, already printed and due to be issued in March, depicts not Bill Pickett but his brother, Ben. Historians agree. Redoing the stamp, part of a sheet of 20 Western heroes that include "Buffalo Bill" Cody, Annie Oakley and Wyatt Earp, world cost \$1.2 million. Post-master General Marvin T, Runyon is considering what to do.

Applications to the 84 U.S. women's colleges are up 14 percent since 1991, a 20-year high, The New York Times reports. Enrollment is at a 14-year high of 98,000, up from 82,500 m 1981, according to the Women's College Coalition in Washing-ton. The reasons include concern over sexual harassmen and a widespread belief that parity with men in coeducational schools is yet to be attained. academic experts say. They also cite the fact that Hillary Rodham Clinton, who has become a role model for women, is an abunna of all-ternale Wellesley College in Massachusetts.

The Hig Bang is still the Big Bang, The Washington Post re-ports. Last year Sky & Telescope magazine drew 13,099 entries for a contest to give a more impressive name to the theoretical moment the universe was created. But none — including The Trip from Zip, Spark in the Dark and Cosmogeness - sat-isfied the jury, which is composed of Timothy Perns, a University of California astronomer, High Downs, the television totable; and Carl Sagan, who writes books about the cosmos. The winner is no one." Mr. Ferris announced. "None can surpass the term 'Big Bang'" — even though that was a half-humorous 1950 invention by the astronomer

Arthur Highee

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U.S. Nears Lifting Of Hanoi Embargo **Bentsen Praises Cooperation**

The first of the state of the s

By Clay Chandler Washington Past Service

tary Lloyd Bentsen said Tresday that the U.S. government had moved closer to a decision to lift its 19-year trade and investment emoargo against Vietnam;

Mr. Bentsen, speaking at a meet-ing of Thai business leaders in Bangkok, praised the Vietnamese government for assisting in efforts week that the embargo no longer to determine whether Americans served a meaningful purpose and taken prisoner during the Vietnam' War remained in that country.

"The progress is there and I'm optimistic we'll get that finally behind us," he said at news conference later in the day. "Some of us older fellows think you ought to move these things and get it done. We've seen a lot of cooperation coming out of Victorian."

denied business opportunities in the region.

In his speech Tueaday, Mr. Beatsen argued that the United States could do more to promote the search for possible prisoners of war by lifting the trade ban than it could by continuing to insist on greater cooperation as a prerequi-

late on a timetable for lifting the "As with other countries on oth-ban. But in Jakarta on Monday, he er issues, a strategy of engagement suggested normalization was immi-with Vietnam may be the most ef-

Mr. Bentsen, who is on a three-country tour of Asia to demon-strate the Clinton administration's

Moves toward liberalizing trade
with Vietnam have drawn stiff op-position from U.S. veterans groups commitment to building stronger and is a politically sensitive issue relations in the region, is the latest for President Bill Clinton, who was of several U.S. government offi- criticized for his draft record.

cials to urge lifting trade restric-

BANGKOK — Treasury Secre-day, Admiral Charles Larson, the day, Admiral Charles Larson, the commander of U.S. armed forces in the Pacific, called for an end to the embargo. Smilarly, Senator John F. Kerry, Democrat of Massachusetts and a member of the Foreign Relations subcommittee on East

Asian and Pacific affairs, argued at the close of his visit to Vietnam last served a meaningful purpose and was only hurring U.S. companies denied business opportunities in

oming out of Victnam."

greater cooperation as a prerequi
Mr. Bentsen declined to spece-site for normal commerce.

with Vietnam may be the most efneal. "That decision has not been fective way to promote our goal of made, but I think you'll see some accounting for our POWs and thing forthcoming quite soon." MIAs from the war," he said.



THIS SIGHT'S A STRETCH FOR BEIJING - A nine-meter U.S.-made Lincoln limousine, an unusual sight in the Chinese capital, draws looks from curious passers-by. The limousine's owner, a local businessman, was at a meeting at a department store.

Visit Renews U.S. Military Exchange With China

BELIING - The president of the U.S. National Defense University met Tuesday with a top Chinese military official, one of the first fruits of the two countries' new military ties. "These contacts now have gotten a new start, and hopefully they will increase from today,"

General Paul Cerjan as saying.

The United States halted military exchanges with China in 1989 after the Chinese Army used tanks and automatic weapons against studentled demonstrators for democracy in Beijing. In November, the Clinton administration ended

the China News Agency quoted Lieutenant the freeze, saying that the absence of contacts General Paul Cerjan as saying. the freeze, saying that the absence of contacts only bred suspicion and distrust.

General Cerjan is on a five-day tour of Chinese military installations in Beijing, Nanjing and Shanghai. The U.S. National Defense University in Washington trains senior officers from all the branches of the military.

In U.K., Patten Hopes To Outflank His Critics

China Experts Who Opposed Reform Of Hong Kong Voting Face a Rebuff

Chris Patten is heading to London to defend his planned democratic reforms for Hong Kong against criticism from the China experts who once dominated British policy on the colony.

حكذامن الأصل

Mr. Patten is likely to win cabinet backing to defy China and send a bill with his reforms to the colony's legislature. If so, it would be a rebuff to the Chinese-speaking dip-lomats who said confronting Beijing risked a backlash.

On Thursday, the governor is to appear before a parliamentary committee studying the problems that Hong Kong faces before its return to China in 1997, and on Monday, he sell he set a cohing Monday he will be at a cabinet committee meeting on the subject.

Mr. Patten has presided over a policy reversal on Hong Kong. Many of the China experts in the confrontation with Beijing.

China has strongly criticized Mr. Patten's plan to widen the electoral franchise before 1997 without being consulted. Last month he faced an onslaught from fellow country-

HONG KONG — Governor China, Sir Percy Cradock.

Sir Percy, who negotiated the 1984 agreement to return Hong Kong to China, told the Foreign Affairs Committee that Britain would be "indefensibly reckless" if it carried out Mr. Patten's proposals unilaterally after the effective breakdown of talks.

Britain risked "a vicious backlash" from China that could damage prospects for democracy and stability, said Sir Percy, a former ambassador to Beijing.

China mounted verbal assaults on Mr. Patten in late 1992, when he proposed widening. Since then, the retaliation has mostly been passive, such as refusing to approve financing plans for Hong Kong's new airport. Progress at talks on the transfer of sovereignty has slowed to a virtual halt.

But Mr. Patten, quoting high Foreign Office said he was playing with fire by dumping their policy of fears that Beijing might freeze Brit-ish companies out of lucrative constitutions. tracts.

"I note that President Jiang Zethin and other senior leaders have made it abundantly plain that they believe that trade and politics should be kept separate," he said men, led by a one-time architect of Tuesday before leaving for London.

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Chung Il Kwon, Ex-Seoul Prime Minister, Dies

SEOUL - Former Prime Minis-

Mr. Chung had undergone treatment in Washington and Hawaii since he resigned as president of the Korea Freedom League in 1991.

ter Chung Il Kwon, 77, of South
Korea died of cancer Monday in minister under the former military from a heart attack, reports said. minister under the former military from a heart attack, reports said. strongman, Park Chung Hee in the

He was general commander dur-

Moon Ik Hwan, 76, South Korean Dissident rea in 1989 and imprisoned under novel, "Le Voyage Nu"

SEOUL (Reuters) — The ReverSouth Korea's national security ked Journey"), in 1977.

ing the 1950-53 Korean War and end Moon Ik Hwan, 76, one of laws, which ban contact with the served as ambassador to the United South Korea's best-known dissi-North. He was released last year.

The Yonhap news agency said Mr. Moon, a Presbyterian minister and leading human rights activist, was arrested for visiting North Ko-

Juan Bantista Pineiro, 49, a Spanish playwright, died Thursday in Paris of AIDS. He wrote his main works in French, such as "Vierge" ("Virgin") in 1976 and a novel, "Le Voyage Nu" ("The Na-

Butros Ghali Fires Reform-Minded American Official

UNITED NATIONS, New York — Secretary-General Butros Butros Ghali has fired Melissa Wells, the highest-ranking American ad-ministrator at the United Nations and the head

of an effort to reform the organization's ineffi-cient bureaucracy, UN officials said Tuesday. Mrs. Wells, 62, lost support of both the secretary-general and the U.S. mission here, the sources said. She clashed repeatedly with Mr. Butros Ghali in the 10 months since she took the job of undersecretary-general for adminis-

placing her in charge of the reform program also gave her responsibility for security, con-tracts and support services for peacekeeping

operations. Her removal further delays a reform effort that has been hampered by a steady turnover of top officials. She was the sixth person in seven years to hold the top management post at the

United Nations. In her highly politicized job, Mrs. Wells was caught between Mr. Burros Ghali, who is seeking to expand the organization's world role; the

which she managed; and the U.S. mission at the United Nations, which has been pressing to streamline the organization to satisfy an American Congress concerned about waste and fraud

Early this month, Jean-Claude Aimée, the secretary-general's chief of staff, formally asked the U.S. mission to withdraw Mrs. Wells, a career U.S. Foreign Service officer, when her one-year contract expires in April, sources said. But in a letter of resignation, Mrs. Wells said she would step down Feb. 17.

in the UN bureaucracy.





October 13, 1993

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PUBLISHED WITH THE NEW YORK TIMES AND THE WASHINGTON POST

Fiscal Folly in Moscow

Yeltsin and an embarrassment to Bill Clinton. Only last Friday in Moscow, President Clinton praised President Yeltsin for his commitment to economic reform, although he was apparently then aware that Mr. Gaidar, one of Russia's ablest reformers, was about to quit as first deputy prime minister. Citing profligate decisions taken without cabinet consultation, he gave a blunt farewell: "I cannot be at one and the same time in the government and in opposition to it."

A dramatic exit, certainly. But not yet a last bow for Mr. Gaidar, who has quit, or threatened to quit, on previous occasions. Resignations are a way of forcing decisions, and one of the biggest facing Mr. Yeltsin is whether to continue on a ruinous inflationary course. The specific moves attacked by Mr. Gaidar illustrate the point: the earmarking of \$500 million for a lavish new parliamentary building, and, far more troubling, a proposed monetary union between Russia and insolvent Belarus.

The draft agreement with Belarus, adopted by the Yeltsin government without discuss provides that already weak rubles would be exchanged one for one for a still weaker currency, worsening Russia's own monetary hemor-

On its face, Yegor Gaidar's departure from the Russian government is a blow to Boris Viktor Gerashchenko, chairman of the Russian central bank, a symbol of incompetence. He has printed money chiefly to keep unproduc-tive factories afloat. So appalling has been his stewardship that Boris Fyodorov, the finance minister as well as a deputy prime minister, threatens to resign rather than serve with him.

To view these disputes as arguments over the pace of reform wholly misses the point. Runaway inflation sabotages any economic system, and the poorest are the biggest losers. Voters cannot eat worthless rubles. Unfairly if understandably, Mr. Gaidar's reformist party was punished in recent elections by frustrated ans who turned to ultranationalists.

Fiscal restraint is a precondition for any functioning economy, with or without re-forms — a point underscored by Mr. Clinton and his economic team in their overtime talks last week. How Russia moves against hyperinflation is first and foremost the job

of the Russians themselves. While not taking sides in Moscow's internal quarrels, Washington needs to keep pressing for an end to fiscal folly. Seen in this context. Mr. Gaidar's exit is a warning. If unheeded, it could presage a calamity. - THE NEW YORK TIMES.

One Word at a Time

When It All Trembles

Other Comment

Bill Clinton stopped off for a Geneva talk on Sunday with Hafez Assad and extracted from him long-sought approval of eventual "normal" relations with Israel in a peace agreement. You might think it odd that a peace agreement should produce anything but "normal" relations - isn't that the natural goal? You might think it even odder that President Clinton should actually commend President Assad, pay him in diplomatic coin, for speaking the word. But this is how peace proceeds in the Middle East, one word at a time.

Syria seeks the return of the Golan Heights. a swath of territory it lost to Israel in the 1967 war. With the demise of its Soviet patrons, it was forced to make the "strategic choice" that it no longer had a military option to reclaim the Golan, and it then walked through the diplomatic door opened by President George Bush. In the peace talks up to this point, however, Mr. Assad has offered Israel simply a "just," "comprehensive" or "honorable" peace, meaning that for surrendering every inch of territory Israel would get a cold, nocontacts, no-commitments relationship. He has rejected Israel's demand for open borders, commerce and diplomatic relations — for a full peace with "normal" relations - plus special security guarantees.

In fact, the situation is even tougher than that. For while Syria was holding to a hard line, Israel was getting accustomed to the considerable strategic comforts -- the lookouts, the warning time, the threat to Damascus — of Golan's high peaks. And some 14,000 Israeli settlers, mostly recruited by Prime Minister Yitzhak Rabin's own Labor Party, were moving in; they enjoy broad support among the Israeli public. So the sticki-

ness is not all on Syria's side. Mr. Rabin has been slow to apply Labor's

always seems to happen the same way. Some-

time before dawn, in that deepest hour of

sleep, they suddenly awaken, confused and

disoriented. The china is shaking. The windows are rattling. In an instant — less time

than it takes to read this sentence - they leap

from bed, staggering and stumbling and gathering other family members under the flimsy

And so it was on Monday in the San Fer-

nando Valley, where a violent predawn earth-

quake, measuring 6.6 on the Richter scale,

killed at least 30 people, set fires, buckled freeways and turned buildings into rubble.

"This place was moving like a jackhammer

was going at it," said Richard Goodis of

Sherman Oaks, an affluent Los Angeles sub-

urb. "Our bedroom wall tore away. I was

looking at the ceiling one moment, then I was

looking at the sky. I thought we were dead."

Election Year for Germany

The elapsed time is generally about 30 sec-

As Germany launches into a year of 19

local, state, national and European Union

elections, Chancellor Helmut Kohl must won-der in his darker moments if he is fated to be a

Margaret Thatcher or a George Bush. His

Christian Democratic Union could dump

him, Thatcher-fashion, after an anticipated

poor showing in Lower Saxony in March. Or,

much more likely, the CDU could be defeat-

ed, Bush-style, in October federal elections.

How could the "chancellor of unification" be

in such a predicament? For the same reasons

the U.S. president who triumphed in the Gulf

War could be defeated. In a word, recession -

a recession compounded by the unexpected

burdens of trying to bring the Eastern German

security of a door frame.

negotiating formula of land for peace to the Golan Heights. He hesitates to take the political heat that will come from saying that the land must be surrendered, at least until he can

nail down what Syria means by peace.

These are the elements of the diplomatic impasse that President Clinton, who already has embraced the separate Israeli-Palestinian peace initiative, went to Geneva to break. He found President Assad, as others have, a tough and tightly disciplined negotiator, he even violated his intent not to be all smiles in the presence of a bloody-handed tyrant, and joked about the Assad style. But whether he actually broke the Israeli-Syrian impasse remains to be proved.

Mr. Assad spoke a word — "normal" — that much encouraged Mr. Clinton. But he made his gesture, as he commonly does, not to Israel but to the United States, which he plainly hopes to enlist less as a mediator than as a buffer between himself and Jerusalem. To make the point, he barred Israeli journalists from his Geneva press conference. Nor did he spell out the content or timing of the "normai" ties he now says he countenances. All of that remains to be negotiated when the peace talks resume in Washington soon.

If Syria is actually ready to bargain for an Israeli-type peace of openness and confi-dence, then Israelis likely will be torn. They will feel vindicated for having held out for their terms on the Golan. But the closer they come to success at the table, the more doub they will have about the desirability of surrendering the peaks and settlements and about the wisdom of making any kind of peace with a cruel, dictatorial regime. It will fall to the United States to coax both sides along the difficult path to peace.

- THE WASHINGTON POST.

then the damage assessment begins.

For the people in and around Los Angeles,

that damage includes the tragedy of lost lives, the millions of dollars in property destruction

and the widespread inconvenience caused by

the severing of four of the region's busiest highways, daily arteries for hundreds of thou-

Only someone who has been through an

earthquake can possibly understand the terror

it brings. In the days and weeks to come, the

slightest noise in the night - the creak of a

screen door, the flapping of a shutter — will bring residents of the San Fernando Valley

fully awake, hearts quivering. They, better

than most of us, will understand the precari-

ousness of human life on the edge of nature's

economy up to the comforts of the capitalist West. Like Mr. Bush, Mr. Kohl is hemmed in

by huge federal deficits. He is considered indif-

ferent to high unemployment or unable to

restore competitiveness. Only Mr. Kohl's re-

cord of bouncing back from political pitfalls gives heart to his supporters. Most CDU politi-cians are preparing for the worst — not know-

For Germany's allies, there is at least some

assurance in the emergence of a new Social

Democratic candidate for chancellor, Rudolph

Scharping, who is decidedly centrist in a party too often tilted left. Either he or Mr. Kohl, in

some kind of combination or opposition, will

be leading Germany at a moment when Europe

- The Baltimore Sun.

is in flux. They need to make a success of it.

- THE NEW YORK TIMES

immense, imponderable forces.

ing precisely what is the worst.

sands of commuters.

TONG KONG — China is widely seen as a **By Miron Mushkat**

trally planned to a market-based economy. Piecemeal economic reform has become one of the best known Chinese exports. Many admirers of the concept contrast its effectiveness with the dismal record of Russia's more hurried approach. However, if China is to continue on the path of noninflationary economic growth, drastic action is needed to sustain the momentum.

ductivity without destabilizing the urban economy But the strategy of piecemeal reform is not the sole factor responsible for China's relative eco-

ing sector" to propel the economy forward. It initially focused on agriculture, then shifted attention to township and village enterprises. The latter have been the most dynamic sector of the economy in recent years, helping to drive a

broadly based expansion while at the same time

serving as an effective shock absorber. China's economic achievements are not the result of government initiative alone. The economy owes part of its robustness to investments of capital and know-how by Hong Kong and Taiwan entrepreneurs. As a trading partner, financier and intermediary, Hong Kong has played a particular-ly important role in the modernization of China. Even in the domestic arena, the Chinese government has not been the sole agent of change. Bottom-up or spontaneous reform, such as the growth of private banking, has been common in the last 15 years, often reinforcing the effects of the top-down effort. At times it has actually paved the way for

impressive. Some poorly conceived institutional arrangements and unsound policies have hindered progress on the economic front. Examples include the sorry state of the banking system in general, the very limited autonomy granted to the People's Bank of China, and the propensity to keep real appetite of enterprises for investment funds.

authorities. The failure of the former to collect its own revenues on a sufficiently large scale is mainly responsible for the massive gap between central government spending and income. As a result, more money is printed and inflation is pushed up.

disincentive to expansion of labor-intensive produc-tion needed to reduce a high rate of unemployment.

The economy is beset by rigidities and policy inertia. An autonomous banking system, promotion of private ownership of the means of production, a code of property rights, a comprehensive set of commercial and criminal laws, and an independent

Below Cot one

flects the tremendous slack within the industrial

However, there is a growing realization that such teasures have outlived their usefulness. Recent offi-

ponent, in the face of strong resistance from the provinces. They have been offered a carrot in the form of an early end to the austerity program launched last summer. For the time being at least,

prevail in any such clash.

The writer, chief economist for Asia at Lehman Brothers in Hong Kong, contributed this comment to the International Herald Tribune.

itical dominance.

economic growth.

high growth figures might have been conjured up by Chinese authorities to

exaggerate their economic success

and legitimize their continued pol-

The crude monetary system in Chi-

na can be expected to go on generat-ing boom-bust cycles in which effi-

cient companies are prevented from

getting credits to adjust their produc-

tion while inefficient state firms are

rescued and stocks are built up. Such

a policy is not suited for long-term

The recent retreat by the Chinese

government from austerity reflects

acceptance of reality. Its position has weakened, relative to the high-growth

provinces. Growth in China is ex-

tremely uneven. Inflation generated

by the high-growth coastal provinces

imposes uncompensated price rises on the underdeveloped hinterland

provinces. Attempts by the poor and

depressed majority to control and tax would be stubbornly resisted by the

more prosperous coastal minority.

To avoid the high costs of investing in an unsustainable bubble, estimates

of Chinese economic growth should be viewed with skepticism. West Ger-

many has found to its great discom-fort how wildly off were estimates of

the value of productive assets in the

former East Germany. As late as the

mid-1980s, per capita income in the

Soviet Union was said to be near that

of Spain. We know now that this was far from accurate.

The uneven growth that has oc-curred in China since 1979 points to

heightened regional tensions. When combined with other centrifugal

New Assad? The Proof Is Awaited

By Daniel Pipes

D HILADELPHIA - After their marathon meeting in Geneva on Sunday, Bill Chinton was asked if he felt that Hafez Assad had made a firm commitment to normalize relations with Israel. Without hesitation. President Clinton replied, The short answer is 'yes.'"

Well, maybe. President Assad's record suggests that it is wise to be skeptical about his intentions. As in the bad old days when he was a Soviet client, he still engages in aggressive activities, aimed mostly at Israel, Turkey, Lebanon and

the United States. They include:

• Ruilding up Syrian unconventional military capabilities. Damascus now has thousands of chemical warheads, appears to be on the verge of putting antivers assente into unspecies. putting antimax agents into weapons and is starting nuclear research. Its Scod-C missiles from North Korea can reach most of Israel's population. Getting more involved in the drug trade. Top officials participate in trafficking drugs to the West, according to a 1992 congressional report.

Sponsoring Lebanese and Palestin ian groups that attack Israelis, as well as Palestinians who favor Yasser Arafat, and sponsoring the Kurdish Workers Party (PKK), a Marxist

group, in its assaults on Turkey.

Nurruring an alliance with Iran.

So close is this bond that the Synans have distributed counterfeit U.S. currency produced in Iran, according to a report by the House Republican Re-

In short, Mr. Assad's policies have made Syria a rogue state along with Libya, Iraq and Iran. He represses his own people with a harshness second only to Saddam Hussein's.

But while Washington puts pressure on the other rogue states by working to isolate them, it woos Syr-ia. Rather than isolating the regime, it has tried for years to bring Syria into the "family of nations."

American diplomats hold out small bait to encourage cooperation; last month, for example, Syria was allowed to acquire American-made jets. Secre-taries of state and other dignituries travel to Damascus, and now four U.S. presidents have met with Mr. Assad American companies operate in Syria almost without restrictions. Mr. Assad has avoided the harsh

treatment dealt to Moammar Gadhafi, Saddam Hussein and Iran's mullahs because he is smarter. He makes gestures at the right time and plays complicated double games. He keeps diplomatic links open and accommo-dates when necessary. For example, he has benefited simply by joining the peace process. This permitted him to devour Lebanon in 1991 without a

peep from Washington.
A few months ago, when Turkey protested against Syrian support of Kurdish terrorism, the Syrians replied with seeming indignation: How can you raise such an issue while we're engaged in the peace process with Israel?

What if Mr. Assad, who said or Sunday that "in honor we shall make peace" with Israel, comes through?
Then the Arab-Israeli conflict will be nearly over. While Israel will have to leave the Golan Heights, it will have an opportunity to establish

stringent safeguards.
And if Mr. Assad's words in Geneva don't add up to much?

If Washington wants real improvements in Syrian behavior, it will have to stop coddling him and confront him with a stark choice: "You're either with us or against us."

Forced to choose sides, if he wholeheartedly travels the American route he would have to close down the anti-Turkish terrorist groups, kick out rejectionist Palestinians, disarm the fundamentalist groups in Lebanon. stop drug trafficking operations and end the military buildup. If he went down the Iranian path,

he would find himself on a collision course with America. He would probably ask himself this question: Which route better assures me and my coreligionist

Alawites of continuing to dominate Syrian politics? While the Iranian route would suit his temperament, the American route would hold out more promise. The American policy of approach-

ing Mr. Assad with great patience and gentle words has produced little more than agreeable promises. If it wants real change, Washington may have to adopt the sort of tough policy that this canny despot understands.

The writer, director of the Middle East Council, a research organization, and author of "Greater Syria" and "Damascus Courts the West," contributed this comment to The New York Times.

China's Piecemeal Progress Needs Reinforcement

model for successful transition from a cen-

NATO?

Gradualism has been most obvious in Chinese cities and towns where the government has taken a step-by-step approach in reforming the industrial sector to reduce the risk of a major dislocation. Beijing maintains that the limited changes in the structure of industrial enterprises have raised pro-

nomic success. At critical turning points, the government has also been adept at identifying a "lead-

government-inspired initiatives China's reformist record is far from uniformly interest rates negative, thus overstimulating the

Fiscal machinery is also malfunctioning, with the central government completely at the mercy of local

A problem that has attracted less attention is the labor market. Obsolete practices, which are officially sanctioned, impede labor mobility and provide a

legal system to interpret and enforce the statutes are required to break through these barriers.

China has still managed to achieve solid economic growth. To a considerable extent this re-

sector at the start of the reform program. This enabled sensible halfway measures to produce substantial improvements in productivity.

cial statements suggest that the Chinese leadership is willing to accelerate the pace of change sharply.

The challenge lies in applying the blueprint for deeper market reform, particularly the fiscal com-

the provinces appear willing to toe the line.

They are likely to flex their muscles again before long in an attempt to prevent an erosion of privi-leges associated with the status quo. It will be critically important for the central government to

Don't Trust the Reports of Supercharged Growth

S INGAPORE -- Figures abound which suggest that growth, after adjustment for inflation, has averaged from 8 to 12 percent in China in the past 15 years. In London, The economist recently said that i nese economy grew at a real rate of some 13 percent in 1992, accelerating To the people of Southern California, it onds, start to finish. And then it stops, alto 14 percent in the first half of 1993. though the adrenaline flow, the fear and the aftershocks, some of them large, do not. And

IMF numbers contained in World Economic Outlook (May 1993) imply that real economic growth during the 1980s and early 1990s averaged 10 percent annually. Many of the most bullish comments about China by international financial advisers, fund managers and stock market gurus have been based on such assessments.

But there is something odd about the supercharged figures. China is huge and economically diverse. Government policies have accentuated regional differences. Is it likely that such a large and disparate country should suddenly and for a long time grow at a rate double that of Japan during its high growth period? Is it likely that Chinese growth would far outpace that of the smaller and much mies" elsewhere in East Asia?

more homogeneous "miracle econo-A closer look at available data reinforces skepticism. World Bank figures show the Chinese economy growing by about 1 percent a year from 1982 to 1987. That pattern is

By Christopher Lingle and Kurt Wickman confirmed by figures in the World percent. Such rates could even imply

Economic Factbook (1993) compiled by Euromonitor in London. China's annual real growth for 1989-1991 is reported in a more down-to-earth range of 1.7 to 4.8 percent.

The mystery thickens when one ex-

amines the IMF data base on China from its International Financial Statistics, published in November. The real growth estimates are quite high, yet are significantly lower than those published in the IMF's own May 1993 report. For several years they even move in different directions.

The IMF publication is obviously

not using the IMF data base as a source, but some other data base. It is unclear which one and why.

So why are those supercharged growth statistics for China given so much credence? First, there might be confusion where nominal rather than real growth figures are reported. The Economist's report of 14 percent real growth for the first half of 1993 was made without reliable data on price changes. The most recent published price statistics, including the IMF update in October 1993, cover only the period up to 1991. Real growth forecasts for 1992-1993 are a shot in the dark, with preliminary estimates pointing to inflation rates of 20 to 25

negative real growth for China. A second possibility is that the and eastern provinces is extrapolated as the norm for all of China. While the coastal provinces are often referred to as the "fifth dragon" of East Asia, they represent economic conditions very distinct from most of the mainland. They account for no more than 15 percent of the total population. Thus, the often quoted reference to

"1.2 billion Chinese consumers on the threshold of moderate wealth' should be scaled down to between 120 million and 150 million. The numbers are impressive, but they certainly fall short of a gigantic Chinawide consumer market. To place this in perspective, anticipated rises in income for Indonesia will produce a

similar number of new consumers. A third possibility arises from the monetization of the Chinese economy. Growth estimates are exaggerated when previously unreported barter production is converted to monetary values. This is a classic problem with GNP estimates. But it becomes espe-cially difficult in countries moving from self-sufficiency under communism toward a market economy. A fourth possibility is that the very

A Good Man Who Shouldn't Be Lost

WASHINGTON — The New York Times headline chronicling the recent resignation of War ren Zimmermann from the U.S. Foreign Service after 30 years calls him a "Balkan expert." He is that. Mr. Zimmermann, one of the few U.S. diplomatic professionals flu-

ent in Serbo-Croatian, was the last American ambassador to Yugoslavia. He was recalled to Washington when the "ethnic cleansing" by the Bosnian Serb roughnecks became too crude to countenance.

If his advice had been more carefully beeded in Washington and Beigrade, the worst of the Yugoslav tragedy might have been avoided. Since his modesty rivals his extraordinary abilities, he would never make that claim. But I know something about his largely unheralded efforts to avert the catastrophe.

In March 1990, his embassy cosponsored a conference on "federalism and pluralism." His idea was to bring together Americans and Yugoslavs to see if useful ideas and examples for post-Communist Yugoslavia might be found in the American experience. Like the rivalrous principalities of Yugoslavia, the United States had had its own ordeal with separatism. The effort failed, for the seces-

sionist fever was already raging. When that fever intensified, Mr. Zimmermann tried, within the limits of diplomacy, to restrain it and especially to dissuade the major European powers from an overhasty endorsement. That also failed.

Germany led the way in recognizing the Croatian secession. There was a facile tendency at the time to identify secessionism in Croatia and Slovenia with the liberation movements elsewhere in Europe that followed the collapse of the Berlin Wall.

Strangely, Mr. Zimmermann soon found himself pilloried in the Serbian nationalist press for alleged secret sympathies with the secessionist movement he had sought to avert. "Herr Zimmermann," he was called - a nasty insinuation of German sympathies, since Croatia had been a Nazi puppet state dur-ing World War II. I relate these facts to amplify the

record, since my old friend Mr. Zimmermann, a professional to the fingertips, is wholly incapable of trying to impart self-serving spins to what is now bitter history. I also write to register my person-

al dismay that the United States is forfeiting the services of this diligent and talented public servant not only because he is distressed by maction in Bosnia (he and I do not agree about that), but because he was on the verge of being shelved in a shabby affirmative action maneuver at the State Department.

Mr. Zimmermann has been managing the department's refugee af-fairs since his return from Belgrade. Elaine Sciolino reports in The New York Times, accurately, that despite the department's recommendation that he be given the perma-nent appointment, "White House officials, with the concurrence of Richard M. Moose, the undersecretary of state for management, have insisted that the new job be given to a woman or a nonwhite male. Never mind that this alternative appointee has yet to be identified.

None other than Mr. Zimmermann's sponsor for appointment to

the assistant secretaryship for refugee affairs, Secretary of State Warren Christopher, boasted that the Clinton administration would "look like America." meaning look diverse. As a goal, that may be admirable; as a dogma leading to the casual discarding of highly qualified career officials because they are unfashiouably white and male, it is not far short of lunatic. When Mr. Zimmermann and first met in England in the mid-

1950s, we learned something interesting that is relevant in this con-text. The highest ambition of the best and brightest students at Oxford and Cambridge was public service. That is one reason Britain's forcien and civil service set a world standard for professionalism. The same can be said of many in the U.S. Foreign Service. But public

service is not a habit in America. The Volcker commission recently discovcred that 90 percent of the country's best college graduates never consider a public service career. The disgraceful speciacle of Warren Zimmermann's fate helps explain why. Washington Post Writers Group.

forces in such an economically dispa-rate country, these could lead to the breakup of the Chinese state.

The writers are senior fellows in European studies at the National University of Singapore. They con-tributed this comment to the International Herald Tribune.

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1894: Big Man in Cattle PARIS - M. Malus, a cattle broker,

is the victim whose wrongs need at-tending to. This gentleman, it is said, is one of the heaviest men in the cattle trade. So ponderous is he that he had to have a cart built specially for him to make his rounds in. Worn out with drawing him the horse dropped from exhaustion at Vincennes and yester-day [Jan. 18] M. Malus had to prepare to return to his home by train. When he tried to get through the door he stuck halfway and could neither proceed nor retreat.

1919: A War Inquest

WASHINGTON — The first move toward a sweeping investigation of the War Department took place today [Jan. 17] when Mr. Campbell, the House be informed of the reason

Forest. The resolution was referred to the rules committee where Representative Campbell intends to have it broadened to include an inquiry into all alleged abuses which have been the subject of recent criticism.

1944: Churchill Returns LONDON - [From our New York

edition: Prime Minister Churchill returned to London from North Africa today [Jan. 18] after a nine weeks, absence and within a little. more than an hour after stepping from his special train he was telling the House of Commons, in reply to members who asked eagerly if he would delegate more work to spare his health, that he had "no changes to propose at present" in his routine. He said he would like to make a statement on the situation in all war Republican. Kansas, introduced a theaters, but appealed for "more lati-resolution in the House requiring that tude about the actual date." It was the House be informed of the reason for the excessive casualties of the chill will not make his statement on Thirty-fifth Division in the Argonne the war situation until next month.

International Herald Tribune

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International Herald Tribune, 181 Avenue Charles-de Gaulle, 92521 Neurlly-sur-Seine, France International Herald Tribune, 181 Avenue Charles-de Gaulle, 92521 Neutly-au-Seine, France
Tel.: (1) 46:37.93.00. Fax: Circulation, 46:37.06.51; Adventising, 46:37.52.12

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Replace the Nuclear Umbrella

WASHINGTON — Just as the recent NATO summit meeting was a reminder that the world faces a future in which the United States has become the sole global power, it likewise signals that it is time to re-examine the role and place of strategic nuclear weapons

in American security policy.
With the dissolution of the Soviet Union and the division of its nuclear forces, the concerns of U.S. strategic planning have shifted from a single nuclear threat to a complex international situation -from Iraq to Ukraine to North Ko-

'Smart' conventional weapons — safer and more flexible than nuclear weapons —

might provide a more credible deterrent.

rea — where regional aggression is more likely than it has been since before World War II.

Experience, including the Gulf War, teaches us that nuclear weap-ons are unlikely to be useful in deterring aggression in these cir-cumstances. Rather than rely on them, therefore, the United States should consider what might seem at first glance a step backward: converting its principal strategic deterrent from nuclear weapons to a more credible deterrence based at least in part upon "smart" conventional weapons. It is a shift that could be justified as a coldly rational approach to a new security strategy and equally so as a moral-

ly correct foreign policy choice. The case for choosing strategic, high-precision conventional weapons over strategic nuclear weapons is clear. They are safer, cause less collateral damage and pose less threat of escalation than do nuclear weapons. Thus they offer far greater flexibility in a variety of situations where use of any sort of nuclear weapon would be political-

ly or militarily impractical.

The principal challenges to reliance on strategic conventional weapons are also clear. Can they adequately carry out their comb missions? If so, will that fact deter aggression as effectively as nuclear weapons appear to have done? I believe the answers to these ques-

tions are, in general, positive. The Gulf War offered a spectacular demonstration of the potential effectiveness of smart weapons used in a strategic role. Against Iraq, such weapons rapidly rendered useless the military forces of a powerful dictator, in particular by neutralizing his command, control and communications facilities. At the same time, the Gulf War showed the limited value of nuclear

weapons in deterring aggression. I would argue that there was no useful role for nuclear weapons for anyone in the Gulf War; Iraq could weapons as virtually chimerical, even when it attacked Israel. Likewise. Iraq would have gained little by employing a nuclear device. For him to have used such a nuclear capability as he might have devel-oped would merely have reinforced the determination of the major pow-

It is also true that a nuclear capability in Saddam's hands might have undermined U.S. efforts to force him to behave responsibly. Nuclear weapons used in desperation, or in a wild plan of revenge against Israel, could have resulted in great human tragedy. We cannot know whether or not Saddam would have used nuclear weapons had he possessed them. But we also cannot know whether the allied nucle-

ar threat could ever be counted

CHAINED TOGETHER:

Mandela, de Klerk and the

Struggle to Remake South

By David Ottaway, 291 pages.

T N April South Africa, armed

sexist constitution, will rendezvous

with its political destiny when elec-tions are held usbering in black

majority rule, ending more than 300 years of white domination and

oppression. The two leaders who

launched this historic process are

with a new nonracial and non-

\$25. Times Books.

Mark Mathabane

Reviewed by

By Paul H. Nitze

upon to deter him from using them. After all, Saddam chose to start a nuclear weapons program in the face of the overwhelming nuclear power of the states arrayed against nim, including the Israelis he sought to provoke. There was no logical reason for Iraq to build a nuclear weapon outside of this threat of irresponsible behavior: the looming threat of a wild-card, regional nuclear power. To my mind, Saddam's decision to embark on a nuclear program itself shows that there was no nuclear deterrent at play in Iraq's evaluation of the strategic situation in the Gulf.

After the Gulf War, as its lessons are digested by all nations, one message rings loudest: The United States, when provoked, can and will use strategic conventional weapons against whatever targets

it considers appropriate.
Understanding this lesson may offer us a way to create the first credible and therefore useful strategic deterrent we have seen since the early days of the nuclear era. It may be that conventional strategic weapons will one day perform their primary mission of deterrence immeasurably better than nuclear weapons if only because we can and will — use them.

It is vitally important that we understand the effectiveness and limitations of strategic conventional weapons. Unfortunately, much public and professional discussion has been superficial. Yet it is a highly encouraging developmen for America that, for the first time, it might reasonably contemplate making nuclear weapons largely obsolete for the most practical and

fundamental strategic missions. The U.S. government should con-sciously decide to pursue the conversion of its strategic deterrent from nuclear to conventional weapons; and to begin now to decide not whether, but in what manner, this conversion will take place.

But first, the truth about smart weapons must be established. Even

though advanced conventional weapons appear to have performed well in combat, we must be careful as we evaluate how good a model the Gulf War provided for understanding the future utility of such weapons as a deterrent.

To much of the world viewing the Gulf War on television, smart weapons appeared a miracle weapon, capable of doing the job with little loss of military personnel and limited civilian losses. But this may be an unreasonable perception at the current stage of strategic conventional weapons development.

The lessons of the military utility of nuclear weapons must also be re-examined and frankly acknowledged. We will never be certain what has deterred the use of nuclear weapons since 1945. We can speculate that the strategic nuclear arse-nals in their morbid way did stay the use of these weapons, that mutually assured destruction may have prevented the use of nuclear weap-Ous against other nuclear powers. But in truth, using nuclear weapons has never entirely been ruled out, and much of the debate of operanal nuclear strategy during the Cold War reflected this reality.

What inhibited the American use of nuclear weapons was clearly sensitivity to the implications of the destructiveness of such weapons. And however much U.S. military doctrine asserted otherwise, their use was never an easy option to the United States, and some troublesome governments have known this and exploited it as a weakness in U.S. military posture. While the McNamara-era deci-

sion to move toward flexible response certainly led to a more credible U.S. military presence and deterrence for some situations, it did not improve the strategic deterrent. The United States was left with an enormous investment in a nuclear arsenal of limited use except in possibly deterring a nuclear at-tack by the Soviet Union directly against the United States. It was a one-use strategic deterrent.

Developing true strategic conventional weapons offers a flexible



capability that no aggressor can that of Russia, and the ability of

Certainly, it would be wise to continue to maintain a secure and widely dispersed array of nuclear weapons and their delivery systems until it seems certain that the modear weapons of others constitute no threat to the United States and its associates. But possession of such nuclear strategic superiority does not, by itself, answer whether it would be wise for the United States actually to use its nuclear forces even in retaliation to the use of nuclear weapons by another country. After all, if the country initiating such use could be effectively disarmed by conventional forces. there would be no military reason to retaliate with a nuclear strike.

But how close is the United States to possessing conventional weapons that can indeed replace nuclear weapons as the primary deterrent against aggression? Today, there remains a gap be-

discount safely in a wide range American strategic conventional weapons to overcome such a coming this gap should become the focus of technological research into the practical obstacles of delivery, accuracy and explosive capabilities, as well as planning secu-

rity strategy and tactics.
The Gulf War suggests that U.S. conventional weapons could offer an adequate deterrent against regional aggression. A question re-mains whether other powers, such as China and Russia, have come to this conclusion. But the present threat does not come pri from these nations but from states such as Iraq, North Korea or even Libya. It is, unfortunately, not clear that any strategic weapon can deter the ambitions of a tyrant.

The United States should recognize its responsibility to help shape the pattern and purpose of security

Bangladesh has turned it into a bil-

lion-dollar industry. According to

The only problem with this inge-

nious entrepreneurship is that Ban-

gladesh has cast itself in the perma-

nent role of "desperately poor

country." By reducing poverty,

the Grameen Bank inadvertenth

threatens the flow of foreign aid

and the livelihoods of tens of

thousands of "development"

bureaucrats, both Bangladeshi

and expatriate.

dependence is \$30.5 billion.

The idea that the future peace tween the destructive power of a and well-being of the world should first-class strategic arsenal, such as rest upon the threat of nuclear an-

militation of large numbers of noncombatants is, in the long run, un-acceptable. We should treat with scorn those, like North Korea, who may attempt to blackmail others with improdent nuclear threats.

In the world as it is, America will continue to need nonstrategic conventional forces to stop aggression as it unfolds. It will also need to maintain an overwhelming nuclear strategic capability, though not necessarily to use such weapons even in retaliation - if an aggressor can be disarmed with smart non-nuclear strategic weapons. The United States must learn not merely to react, as eye for eye, or out of anger, but with wisdom and a sense of the great responsibility that comes with great power.

The writer, a former arms control negotiator and ambassador-at-large ring the Reagan administration mat-in-residence at the Paul H. Nitze School of Advanced International Studies, Johns Hookins University. He contributed this comment to The Washington Post.

It is interesting that the U.S.

Agency for International Develop-

ment, which provides almost \$40

million annually to Bangladesh,

only managed to pledge \$2 million to the Grameen Bank.

Good Sense and Law

Regarding an item in "Away From Politics" (Dec. 21):

So, a St. Louis circuit court jury awards \$750,000 in "actual" dam-

ages to a woman miured by a

PATRICK DOUGHERTY.

Dhaka, Bangladesh.

Trying to Make Sense Of the Member Mania

By Joann Byrd

WASHINGTON - Fast-for- multitude of private horrors norward to the far-far-distant mally hidden from public view. future. Archaeologists are dig-ging up this civilization.

at newspapers and television, film and radio tapes begins

peared in American media on

MEANWHILE

June 24, 1993. By actual count, the word and its assorted (usually, we must say, infantile) cuphe-misms appeared 47,896,451 times in the seven months following the breach of that taste barrier.

(See First Publication of Word Condom, 1986. Note absence of discussion of newspapers' long-standing, routine references to parts of female anatomy

—i.e., vagina and breast.)

"This development coincided with the peculiar penchant of news media in the last decades the 20th century to engage what was then known as a

feeding frenzy. The result was that the media went berserk over one particularly notorious penis, that belonging to a man named Bobbitt. Even newspapers that usually favored important national issues put this sage on their front pages. This provided journalistic cover for less serious media to exploit the most salacious elements

of the story. We are at a loss to explain why the media became obsessed

with this story."
Note to archaeologists: Take

your pick from the following: • There is the significance explanation: The sad marriage of John and Lorena Bobbitt was the 1993 exemplar of ancient and abiding gender wars and an available illustration of what must be a

speeding Domino's Pizza delivery

truck; that's fine. But now the mad

lion in punitive damages!

to become commonplace.

in "common sense.

ness: They also award her \$78 mil-

When will this insanity stop?

Lawyers and judges have made a mockery of the U.S. legal system by

allowing such ludicrons judgments

It is disturbing to see no end to

this trend. The legal system needs a

major overhaul and a good shot of

 Or the primal justification: It was news because so many men The team charged with looking identified so intensely with the possibility of a penis being severed. And so many women, especially those who have been raped "The word 'penis' first ap- and battered, readily saw their own fantasies of retribution carried out. The story struck readers and viewers (and journalists) in

instant and visceral ways. • And what follows from that, the male editor theory: This media spectacle was generated by and focused on the penis-cutting and not on the rape that Lorena Bobbitt says brought her to take up the knife (and which a jury said prosecutors did not prove). People making the biggest news judgments

are usually men. • The man-bites-dog rationale: According to the prevailing assumption, women are only the victims, never the perpetrators, of

● The deeper-than-it-looks reasoning: This story was the morality narrative of two wrongs. And the tale of blemished victims. And a classic about the struggle for power. It involves readers in ambiva-lence and thought and debate.

• The everybody-is-talkingabout-it excuse: Well, anyway, a

lot of people were. And finally, you've got the speculation of people who find the media circus disgusting. Some re-spectable people love to hate every vord of such junk. This was an inherently sensational story. And if it was legitimately about brutality, was saturated with sex.

Maybe all those explanations were at work in the world's media. The Washington Post's readers. for example, got straight-faced, so-ber police and trial and medical reporting. And attempts to find some broader meaning (with varying success) in the events and the public reaction to them. But readers also got snickers and puns and innuendo and one-liners that once would have gotten an adolescent's

In 58 stories about the Bobbitts and 40 other references to the case. The Post covered all possibilities from cautious documentation to ribald amusement. And so did the other media. Does that mean that there was no one reason for the

frenzy, but every reason for it? P.S. to archaeologists: If this media circus is still going on in your century, I suggest that you call in your genetic engineers. Maybe they can end all of it by identifying and then eliminating

SAMI-VICTOR ELIAS. the gene for voyeurism. Orsay, France. The Washington Post.

LETTERS TO THE EDITOR

A Limited Partnership Regarding "A U.S. Foreign Policy Named Boris Yeltsin" (Opinion,

William Pfaff has correctly analyzed arguments about the North

ern Europe. What these countries wanted was a guarantee of security. What they received was far less. The U.S.-inspired Partnership for Peace plan is a concession to President Boris Yeltsin's objec-

tions, reflecting the fear that treating countries like Poland as allies II strengthen Communist-nationalist opposition to Mr. Yeltsin's promised reforms. But what guarantee is there that

American diplomatic engineering democratic Russia? And since when has appeasement successfully tranquilized the people we fear? Is it not likely, on the contrary, that Russian nationalists will draw encouragement from the fact that the West seems to have recognized their importance?

The countries of Central and Eastern Europe, meanwhile, are left indefinitely in a limbo of insecurity. The immediate interests of the West's natural allies are being ignored for the sake of the still doubtful prospect of Russia's con-

version to Western ways. The Polish ambassador in Brussels put it succinculy and with pathos: "We have no allies."

KEVIN RUANE.

Mandela, de Klerk, and the Strug-

With a keen eye for telling sub-tleties, David Ottaway, a Washing-

ton Post correspondent, analyzes

the dramatic events and constella-

tion of players surrounding South

Africa's roller-coaster ride to de-

mocracy, which began with Nelson

Mandela, the imprisoned African National Congress leader, holding secret talks with his captors, among

them President de Klerk. The talks

laid the groundwork for Mandela's

release and for negotiations be-

tween the apartheid regime and its

foes. Mandela, impressed by de Klerk, characterized him as "a man

of integrity" blacks could trust and

Euphoric onlookers started de-

do business with.

sorbing book, "Chained Together: scribing the two leaders in terms

gle to Remake South Africa."

A European War Regarding "Let Europe See Bosnia" (Letters, Jan. 11):

I agree 100 percent with Gerald R. Hastings. Why must the people of North America be asked for the Atlantic Treaty Organization and the countries of Central and Eastthird time in this century to come over and fight Europe's wars, which have been caused by what might best be described as the bankruptcy of European politics? GEORGE KYLE.

Checkered History

Regarding "Croatia and Its Symbols" (Letters, Dec. 7) from Tatjana

Notwithstanding the centurieslong history of Croatia's checkerboard coat of arms, it was las widely displayed during World War II by the Nazi-backed Ustashi regime. To the survivors of the Ustashi genocide of Serbs and Jews. the emblem is comparable to the Nazi swastika.

GEORGE TINTOR.

Standing Up to Serbs From the start of the Bosnian war, it has been a win-win situation for the Serbs, since the Western community never even discussed

redolent with hope for the future:

statesmen, allies, co-peacemakers, visionaries. Yet Mandela and de

Klerk quickly degenerated into mere politicians and partisans. They bick-

ered over the causes of and respons-

es to black violence, they accused

each other of duplicity, they reneged on important promises. They spent

more time catering to the parochial

interests of their respective groups than healing a divided nation men-

At times their feuding made a

mockery of the various peace

awards the world community was

bestowing on them, including the 1993 Nobel Peace Prize. Yet, they continued negotiating, aware that despite their mutual animus and dis-

trust, they needed each other for

political survival and to prevent the

country from exploding

whether the Serbs should return all of the territories conquered, but only how much they could keep. Both the Croats and the Muslims lose under current proposals. The Muslims seem to have more

BOOKS

stomach for fighting on, while the Croatian government is always looking for compromises. As a government figures, the total aid Croat, I envy the Bosnian people commitment to Bangladesh since in-Croat, I envy the Bosnian people their leadership, which is not afraid to fight even against overwhelming odds, especially since the Bosnians have to fight both

Croats and Serbs. Although Croatia has created for itself an additional enemy in Bosnia (the Muslims), only Croats and the Muslims united have a chance to stand up to the Serbians' dreams of expansion at the expense of oth-er ex-Yugoslav people.

STJEPAN BALOG.

The Poverty Industry Regarding "A Success in Helping

sica Mathews: As a technical adviser living in Bangladesh, I know the Grameen Bank is indeed a huge success in helping the poor. This leads to a question: Why does Bangladesh not publicize this success story? Bangladesh sells its poverty for the same reason that the Saudis sell oil: They have a lot of it. In the

> Letters intended for publication should be addressed "Letters to the should be addressed "Lewers to the Editor" and contain the writers signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unso-licated manuscripts.

Was the relationship between

Mandela and de Klerk doomed by

the forces they had unleashed but

could not control, or is South Afri-

ca's chaos and bloodletting partly

For answers Ottaway scrutinize

the personal and political histories

of the two leaders. He probes their

respective origins, their rise to pow-er, their styles of leadership, the na-ture of the parties they lead, their

mistakes, the pressure they came un-der, the squandered opportunities. We see in Mandela, "The Revolu-

tionary Chief," and de Klerk, "The

Calvinist Reformer," two strong-

willed yet pragmatic men, at once autocratic and democratic, more

adored abroad than at home, be-

holden to their respective power bases and professing party loyalty and yet with a penchant for reaching

Around de Klerk and Mandela is

of their making?

international market, poverty is not

usually thought to have value, ve

VIEWPOINT

The Commerzbank report

Germany's economic woes will

Western Germany's current recession has exposed the economy's structural weaknesses. High labor costs and taxes, as well as overregulated labor and product markets, are often pinpointed as the key problems. Breakthroughs are clearly needed in these areas in order to improve the growth of potential output and reduce

unemployment. The impression is sometimes created that the German economy is heading for protracted stagnation unless these problems are tackled. But there are good reasons to believe that the decline in industrial production or GDP and the subsequent fall in employment and business investment in 1992-93 can largely be attributed to cyclical forces.

Heavy burden on private sector

The downturn was triggered by the sustained fall in foreign demand and the clash between wage policy and monetary policy in 1991-92, which resulted in a sharp profit squeeze and a scaling-down of investment plans. In addition, the government's policy since 1991 of raising taxes and social security contributions plays an important role. This year alone, the burden on the private sector will be roughly DM 40 billion heavier. And in 1995 the solidarity surcharge will be reintroduced (DM 28 billion). This is definitely a structural impediment to growth but the only new one to have

Fiscal consolidation, a further decline in employment and wage increases below the expected inflation rate will contribute to a further fall in real private consumption. It is highly uncertain how

arisen in recent years.

"Economic recovery will be led by business investment and an export revival."

abate only slightly in 1994

far private households will continue to maintain their living standards by saving less. A recovery will therefore have to be led by business investment and exports, with residential construction continuing

to be a stabilizing factor. Business investment fell sharply in 1993 but its share in GDP was still higher than in the 1981/82 recession and even higher than during the early phase of the previous upswing. Low interest rates and

wage increases, as well as extensive cost-cutting and rationalization measures, provide a basis for a rebound in investment ac-

Whether exports pick up, however, will depend on the timing of the recovery in other parts of Western Europe. Furthermore, it is uncertain how strongly the very uneven appreciation of the D-mark vis-à-vis other European currencies will reduce demand for German products. Export expectations

as well as incoming foreign orders suggest that an export revival is just round the corner. The more the recovery worldwide is driven by business investment as is currently the case in the U.S. - the more German producers will benefit.

Whereas the debate on the timing and the sources of the recovery is reasonable,

great precision about numbers is not. Due to separate national accounts for eastern and western Germany and changes in the measurement of intra-EC trade, the margin of error for real GDP is now more than one percentage point in either direction. The best current estimate is a growth rate for western Germany close to zero on average in 1994, and a somewhat better performance in a year-end comparison. The risks may be compounded by the large number of elections which Germany faces this year; on the positive side, the eastern German economy could well be more buoyant. No matter what the exact outcome for

growth is in 1994, the situation in the

change oz yeer				
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Philosophist T Dillos	- 36	138 ···	· x	

labor market will deteriorate further. This pressing economic problem calls for sweeping changes in government policies, but above all in the agreements reached between employers and unions. Some progress is aiready evident

here - the first step towards a better

BEST SELLERS

The New York Times

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Susan Powter

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WOMEN ARE FROM VENUS, by John Gray
4 AND IF YOU PLAY GOLF,
YOU'RE MY FRIEND, by
Harvey Penick with Bod
Shrake

a gallimaufry of participants in South Africa's unfolding drama. The Zulu leader Mangosuthu Buthdezi. Mandela's main rival for black votes if he participates in elections, champions a capitalist and decentralized government while exploiting tribalism to hold

on to his fiefdom. Black radicals, with their slogan of "one bullet, one settler," want immediate and total white surrender. Neofascisus clamor for a whites-only homeland Dichard Marxists within the South African Communist Party cling to communism despite its demise worldwide, and see an ANC victory as predude to a socialist revolution. Various homeland leaders, drunk

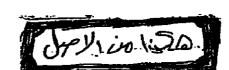
their archipelagos of misery and poverty into a unified South Africa. Mark Mathabane, author of "Kaffir Boy," wrote this for The Washington Past.

with corruption and despotic pow-

ex, oppose the reincorporation of

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AFTERSHOCK / THE MOUNTING TOLL

Economists Fear Long-Term Effects

Catastrophe May Diminish Lure of Southern California

By John M. Berry

While experts estimate that public and private property losses from the earthquake will exceed \$7 billion, they say that the long-term economic damage could be even

The Southern California economy has suffered a series of recent shocks — fires, mud slides, riots, falling real estate values and a devastating decline in its defense industries - that pushed unemployment into double digits and undermined confidence among consumers and business executives that the area could return to boom

Spending to clean up and repair the quake's damage, including like-ly federal government assistance, should give the recession-plagued economy a boost.

The question is whether that spending will be enough to offset the economic impact of the quake's psychological trauma on the region's residents. Some officials and analysts expressed fear that the earthquake may be the sort of straw-that-broke-the-camel's-back event that convinces many already-skeptical people that Southern California is simply not a place in

which to live or do business "My heart is sinking," said Sena-tor Barbara Boxer, a Democrat, in a television interview. "We had just turned a corner in California, with riots and fires and everything that has occurred in these past few years, so it is very disheartening."

A major concern among busi-

severe congestion, with employees spending hours commuting on the network of freeways that are its transportation lifelines. Damage to several freeways, including the Santa Monica Freeway that carries traffic west from central Los Angeles, will mean even worse traffic

jams on alternative routes for many

weeks to come.

■ Damage Estimates Rising U.S. insurance industry officials said Tuesday that the property damage caused by the quake would far exceed the \$7 billion caused in the 1989 San Francisco quake, news agencies reported.

But American insurance companies expect to come through the Los Angeles quake in good shape because buying earthquake insur-

ance is so expensive. This means that many people forgo the insurance. Of the \$7 billion in damage caused by the 1989 temblor in San Francisco, only \$960 million was covered by insur-

Major insurers include State Farm, the largest insurer in California; Farmers, a subsidiary of the British company BAT, and Fire-man's Fund, a subsidiary of the German insurer Allianz.

Lloyd's of London, the world's largest insurance market, said the earthquake could cost insurers as much as \$6 billion, a spokesman said Tuesday

But initial estimates of insured losses by other industry analysts, including Munich Re, the world's

Picking Up the Pieces at the Epicenter

By Alan C. Miller and Leslie Berger

Los Angeles Tumes Service LOS ANGELES - Portions of the mail collapsed. The roof on the university's library caved in. Smoke billowed from buildings and streets as residents of Northridge, the epicenter of Monday's earthquake, took to their roofs with hoses to fight back flames.

Northridge, a suburb 20 miles (30 kilometers) northwest of downtown Los Angeles, was the scene of almost half of the fatalities. several miracle rescues, and in general, wholesale devastation.

Nowhere was the toll of the temblor more evident than at the Northridge Meadow apartments, where a three-story apartment building lurched six feet (about 2 meters) to one side before collapsing into its first floor. At least 16 people died, and others were trapped for hours.

But the disaster also wreaked havoc on California State University-Northridge, the Northridge Fashion Center and many residential streets in the suburb, which has a population of 65,000.

"It used to be good here," said Joseph Momjin, a Northridge resident. "I think it's still going to be good. But let's wait and see if

After a series of aftershocks over the following 24 hours, he said, "We're not done

At Cal State-Northridge, fires erupted in chemical-laden science buildings, a four-level parking garage collapsed and chunks of the library roof fell off.

A damage estimate was not expected until later, but the library is a prized facility, housing a \$2 million robotic retrieval system dubbed Leviathan II - and is considered the world's first fully automated library.

fear emanating from the sprawling campus as black smoke rose Monday from multiple blazes in three science buildings where hazardous and low-level radioactive materials are stored. The blazes were spread when explosions blew out windows.

University officials sealed off the area temporarily, fearful that hazardous substances night be released into the air. In one of the few pieces of good news, fire officials man-aged to contain the flames before they reached the radioactive substances.

A load of sulfuric acid spilled, however, when the quake joited four locomotives and 24 cars of a freight train off its tracks south of the Northridge Fashion Center, prompting an emergency cleanup effort.

And on a Northridge street, an oil line exploded, the resulting fire burning rows of



A National Guardsman and rescue workers outside a Northridge apartment building that collapsed, killing 16 people there.

QUAKE: Violent Aftershocks Hit Los Angeles as Search for Survivors Goes On, Damage Exceeds \$7 Billion

Continued from Page 1

for the area's 9 million residents was likely to be disrupted for up to

With nearly 3 million vehicles using more than 600 miles (970 kilometers) of freeway in Los Angeles during the evening rash hour, the city's residents are extraordinarily dependent on main highway

The city's new subway line, the Metro Red Line, which opened last January, is expected to offer little help. It runs through about four miles of downtown Los Angeles, from Union Station to MacArthur

trains operated on Tuesday, although some stations and stretches of track that were damaged were

The freeways alone could cost hundreds of millions of dollars to rebuild. And Governor Pete Wilson said it could take a year to repair some vital roads.

it falling again," he said.

Seismic Safety Commission, said the damage was disturbingly simi-lar to that caused by the 1971 quake, despite new earthquake standards and the reinforcement of highway bridges.

Guard were activated.

"You don't want to rush and risk Bill Iwan, chairman of the state

For the most part, the region was

shocks reverberated.

The police enforced a dusk-todawn curfew and arrested 73 people for "quake related incidents," including breaking the curfew and looting. To help keep the peace, 1,500 members of the National

More than 200 people remained hospitalized. At most hospitals. emergency workers and officials said the vast majority of injuries were caused when people tried to get out of their homes.

The hospital was rebuilt, supposedly to withstand earthquakes, on the site of a hospital that was de-stroyed in the 1971 earthquake. More than a hundred fires broke

out after the temblor, destroying businesses and leaving more than 15,000 people homeless.

The U.S. secretary of housing and urban development, Henry G. Cisneros, and the transportation secretary, Federico F. Peña, arrived in Los Angeles offering federal fi-

Serious water damage, gas leaks and power outages forced the 377-bed Olive View Medical Center to

"There will be federal aid of different kinds," Governor Wilson said. He said federal aid could possibly exceed \$100 million.

Mr. Wilson conceded that the federal funds would provide a shot in the arm for Southern California's depressed economy. "It's a hell of a way to do it," he

Many residents were too frightened to return home and flocked to tent cities in fields and parks.
People huddled in chilly temperatures in sleeping bags and tried to stay calm by playing cards, lis-

peaceful overnight Monday as residents remained calm even as after-leval and clinics.

evacuate all its patients to other on Monday, paving the way for ing meals. Some took refuge in automobiles.

The authorities set up dozens of shelters for people left homeless, while the Red Cross appealed for donations.

Scientists from the California Institute of Technology said the earthquake occurred on the Oak-ridge fault, an east-west line running from the San Fernando Valley to the Pacific Ocean. It has not been active for 200 years, they said. Lucy Jones, a scientist at the in-

stitute, reported 88 aftershocks with a magnitude of 3.0 or greater and said there was a "50-50chance" that another aftersbock of 5.0 or greater would be felt within

For Many Japanese, **Worried Fascination**

Baghdad Sees 'God's Wrath'

gined to their television screens soil at any time.

Like Los Angeles, the heavily lies of those killed.

populated Tokyo region is a seis
Mr. Yeltsin said mic high danger zone where, scientists say, a huge quake is likely sooner rather than later.

Japan planned to offer some sort of relief assistance to victims of the latest Los Angeles, Tokyo's chief spokesman said Tuesday.

Despite Japan's huge seismological resources, no one can say when a major jolt might come. "With the technology we have today, it is impossible to predict when and where a major carthquake could occur, Hiroshi Araya, of the Central Me-

teorological Agency, said Tuesday.
We have constantly been striving to improve our prediction abti-ty," said Shigeo Mori, of the meteo-rological agency. "But this Los Angeles earthquake has certainly prompted us to think more about the need for sophisticated prediction technology.

Janan has about 170 scismographs across the country. They

TOKYO - Japanese stayed computer in Tokyo, Mr. Mori said. Other countries that responded overnight, watching pictures of the to the deadly earthquake included Los Angeles earthquake and knowing that the scenes of devastation could be duplicated on Japanese message of condolences through message of condolences through President Bill Clinton to the fam-

Mr. Yeltsin said he was certain that Americans' native determination and toughness would enable them to recover quickly from the

In Berlin, Mayor Eberhard Diepgen, saying the German capital could never forget U.S. support for Berlin during the Cold War, said Tuesday that the city was collecting donations for victims of the

But in Baghdad, an official news-paper called the earthquake the wrath of God" and "the curse of the Iraqis" against the United States for the Gulf War, which began just three years ago.

Adding to the denunciation by Rabel, a newspaper run by the president's son, Uday Hussein, a television channel also owned by the eldest son of President Saddam Hussein, said it was "God's fury at uphs across the country. They America," for the Gulf War, begin tect movements in the Earth's Jan. 17, 1991. (Reuters, AFP)

Friendly Computer Users Go On-Line With Help

New York Times Service

NEW YORK - Within minutes after the San Fernando Valley was rocked by an earthquake Monday morning, the nationwide web of computer networks was abuzz with messages to and from people touched by the shock.

Hundreds of computer users turned to electronic mail when they

were mable to make long-distance telephone calls into and out of the earthquake area. People in the area discovered they could dial local telephone numbers that gave them access to electronic mail networks unaffected by the quake.

They used the networks to ask strangers around the country to relay messages by telephone to friends and relatives. Hundreds of computer users had posted messages on the networks offering to

Robert Davidson, who signed his message "Desperate in New Jersey," sent out a plea over the Prodigy network at 11:34 A.M. eastern standard time, asking; "If you have any information about conditions in Northridge, the epicenter of the quake, please write back. We cannot reach our relatives there and are extremely worned about them. They live on Olympia Road." Just three minutes later, he received a reassuring response over the

network from Eric Ruderman. "My aunt and uncle in Northridge report a lot of glass breakage etc. in the house but no real structural damage visible in the neighborhood? Mr. Rudesman said.

A spokesman for the Prodigy network said that more than 4,000 nessages had been exchanged by midafternoon after it established a special earthquake forum for the messages.

GROWTH: U.S. Locomotive Loses Some Steam, but It's Still Out Front

Continued from Page 1

nomic axis run East-West from New York to London to Frankfurt to Tokyo. Another, emerging axis runs in a direction that used to be called North-South, to the most dynamic part of the world in East Asia including China, through Latin America, and on to the countries of Eastern Europe, including Russia, which are struggling to integrate themselves into the

Western market system.
These structural shifts, said Neal Soss of the investment bank CS First Boston, mean that even the advanced economies adjusting to the transition need more spending stimulus to turn around - more than the debt-laden governments of the industrial nations are willing to lay

"Workers are off balance because of the changes to their world, and they need more time and more security before they spend more," he said. "And in places like Malaysia, Taiwan, and even China, hundreds of millions of workers are entering the world economic system as producers and not consumers. These countries can be locomotives only to the degree that they are willing to run trade deficits - and

In contrast to the borrow-and-spend devel-

true to form by opening the market only after

He noted that over the past year and a half or

Under the current system, only contractors

that are designated by the government may bid on public works projects. The Construction

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so, repeated bid-rigging and bribery scandals have aroused considerable political support within Japan for overhauling the existing, cor-

extensive gaiatsu, or foreign pressure.
"We did this on our own," he said.

opment model of the 1970s, the emerging nations of Asia and Latin America are financing growth from their own savings or private investment from the industrialized nations, then running trade surpluses with them and using

> not importing as many consumer baubles, which in any case they now can make more cheaply than their advanced competitors. This puts the U.S. economy on the inside track to export capital goods for the emerging countries' infrastructure in industries where it has always been a leader -- computerized telephone switching gear, aircraft or earth-moving machinery, for example. The market is less certain for a variety of goods that would float

the money to import capital goods. But they are

on a generalized wave of prosperity.

Hence the emergence of the Clinton administration's distinctive U.S. trade policy, a kind of modified mercantilism that seeks to open markets where America has a comparative advantage, whether in Hollywood movies or McDon-ald's hamburgers, rather than a general policy of free trade pursued for its own sake and that

of worldwide expansion. In that sense, U.S. trade policy has moved closer to most other countries. For a Democratic administration, however, it still poses a di-

JAPAN: Tokyo Is Opening Bids on Public Works to Foreign Companies

Ministry and contractors have asserted that the system is designed to assure high-quality con-

But critics contend that the system encour-

ages companies to bribe politicians so that they will be included among the designated bidders.

Moreover, critics say, the companies that get on

the designated list often divide up the work by

conspiring to rig their bids, adding substantial-

Under the new plan, open bidding will begin on April 1, though the rules will cover only the

biggest contracts — central government pro-

jects valued at the equivalent of \$7.7 million or more and projects sponsored by public corpo-rations valued at \$25.7 million or more.

A point system will be used for rating the

INTERNATIONAL CLASSIFIED

(Continued From Page 17)

lemma because many of the blue-collar jobs that the Democrats' traditional constituencies thought were their birthright are no longer found in Detroit but in manufacturing plants of

China or Mexico.

The principal risk to what economists call the consensus forecast is government policy toward this fundamental change and the uncertain business reactions to it - which never show up in the numbers that get factored into economists' forecasting equations. Mr. Giordano feels that if anything, the risk to his steady forecast lies on the upside: "The animal spirits of business could be unleashed after being

bottled up for so long." If that happens, warned Victor Zamowitz of the University of Chicago, chairman of the committee that dates American recessions, an overexuberant economy could start the Federal Reserve worrying seriously enough about a new round of inflation to knock the recovery on the

"If each of the big economies gets its own macro policy right and plays by the rules, that's the best anyone can do to restart the world economy," said Paul Krugman of the Massa-chusetts Institute of Technology. "Curing the recession in Europe and Japan is not up to us."

technical competence of all concerns wishing to bid on Japanese projects. The government as-

sessors will count experience at building pro-

iects overseas toward a company's rating. But

overseas construction work will not necessarily

be regarded as equivalent to Japanese construc-

Even if Washington accepts Tokyo's plan on

construction bidding, the two sides remain at

odds on how to improve foreign access in the Japanese market for such products as anto

parts, telecommunication equipment and insurance. Washington is demanding that goals be

set for increasing Japanese imports of foreign goods and services, while Tokyo rejects the idea

as involving excessive government interference

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Russia Sees Hazard In Ukraine Warheads

By Fred Hiatt

Washington Post Service

MOSCOW --- Senior Russian generals, pressing for early fulfillment of an arms treaty brokered by President Bill Clinton last week, said Tuesday that nuclear warheads in Ukraine were decaying and

increasingly dangerous.

Colonel General Yevgeni Maslin, chief of nuclear systems in the Russian Defense Ministry, warned that Ukrainian storage facilities were overloaded and that its nuclear weapons were not being properly maintained. He said the danger of an accident in handling

or transportation was increasing every day.

"The condition of nuclear safety in Ukraine continues to worsen," General Maslin said. Ukrainian officials have denied that the nuclear weapons on their

territory pose any immediate danger. They also have accused Russians of exaggerating the danger for political purposes.

Mr. Clinton was joined by President Boris N. Yeltsin of Russia and President Leonid M. Kravchuk of Ukraine in Moscow on Friday in signing an accord calling for the withdrawal of nuclear weapons from Ukraine for disassembly in Russia. In return, Russia and the United States agreed to pay Ukraine for the warheads and to help

United States agreed to pay Okraine for the warneaus and to heap guarantee the nation's security.

The agreement has sparked opposition inside Ukraine, where some politicians and nationalist leaders want to hold onto the weapons. Many Ukrainians believe that Moscow does not respect Ukraine's independence and view nuclear arms as an important badge of sovereignty.

General Maslin said Tuesday that there were about 2,000 nuclear

warheads in Ukraine, including 1,300 for intercontinental ballistic missiles and more than 600 for air-launched cruise missiles. Ukraine has 176 missile silos and about 40 bombers capable of handling nuclear weapons, he said. The general welcomed the statement signed last week and urged

Ukraine to accede to it quickly. Although the accord allows seven years for Ukraine to become nonnuclear, General Maslin said Russia could withdraw and disassemble all of its neighbor's warheads within two years. General Maslin did not speak of the danger of a nuclear explosion,

but he implied that poor maintenance and handling could cause a conventional explosion that could spread radioactive material over a

RUBLE: Russian Run on Dollars

Continued from Page 1 nance minister's post without better terms.

nides said that he had not resigned, and that talks might continue over his participation in the government. Having just promised Mr. Clinton that his support for Russian reforms will intensify. Mr. Yeltsin would be embarrassed by

Britain to Mint D-Day Coin LONDON - The Royal Mint is

Yavlinsky, who has criticized Mr. Gaidar but praised Mr. Fyodorov, has said he is unlikely to play the role of window-dressing for the West that Mr. Gaidar clearly tired of. A departure of Mr. Pyodorov. Mr. Yavlinsky said Tuesday, "promises very high inflation in the nearest future."

foreign minister, Andrei V. Kozyrev, reportedly told a meeting of Russian ambassadors from the for-

with unfriendly forces.

COVER-UP: Iran-Contra Report

Communed from Page 1

tras. He was convicted in 1989 of obstructing Congress, destroying government documents and accepting an illegal gramity.

But the convictions were set aside on appeal in 1990 after hearings into whether the jury was bi-ased by Mr. North's televised testimony before Congress in 1987. Mr. North gave that testimony on condition that he be immune from prosecution for any statements he made. Prosecutors were unable to prove his convictions had not been tainted by the congressional testi-

Mr. North is preparing to run for the U.S. Senate from Virginia. Mr. Poindexter was convicted of lying to Congress and seeking to cover up the affair. He was sentenced to six months in prison, but

the conviction was reversed in These are among the key find-mgs of Mr. Walsh's 556-page re-

• Mr. Reagan "set the stage" for illegal activities of his aides. He ordered "in general terms" illegal efforts to aid the contras and authorized the illegal sale of arms to

• The sale of arms to Iran violated government policy and may have violated the Arms Export Control Act.

· Secretary of State George P. Simitz, Mr. Weinberger and Mr. Regan withheld information that would have given Congress a clear-er idea of the scope of the scandal

ments, Mr. Bush, as vice president, "was fully aware of the Iran arms sale" and efforts to raise money for the Nicaraguan rebels from third countries. There was no evidence. 2000

3234

however, that Mr. Bush broke any Several Reagan administration officials systematically withheld a large volume of documents relevant to the investigation. Notes kept by Mr. Regan, Mr. Shuitz and Mr. Weinberger during the scandal were withheld until late in the in-

vestigation. • Reagan administration officials deliberately deceived the Congress and the public about the level and extent of official knowledge of support for Mr. North's operations.

• Mr. Moese falsely stated that Mr. Reagan did not know about a 1985 Hawk missile shipment to Iran at the time of the shipment. Mr. Walsh considered prosecuting Mr. Meese in 1992 for making a false statement but concluded that

the passage of time would make it difficult to prove the case. The final report states that President Reagan generally authorized both the arms sales and military aid and "knowingly participated or at least acquiesced" in a cover-up by

his senior aides. But it concluded that there was "no credible evidence that President Reagan violated any criminal

Mr. Reagan "set the stage for the illegal activities of others by encouraging and in general terms or-dering" military aid to the contras, • Contrary to his public state- the report said.

DEFENSE: Inman Withdraws

"My family and I have not found it possible to focus on the positive record, my character and reputa-

Clinton aides offered no details beyond saying that Mr. Inman felt unready to face the hazards of a tough Senate inquiry. But Senator John S. McCain 3d, Republican of Arizona and a member of the Armed Services Committee, said there was no opposition to Mr. Inbordered on paranoia and compared them to Ross Perots.concerns during the 1992 campaign

ment that made him unable to bear

and ignore the negative, but rather port from the leadership at the outset, I bring no special qualifications to the prospective job," Mr. Inman wrote in his letter to Mr. Clinton.

At the news conference, Mr. inman strongly renewed his endorsement of the president's views on defense, saying that there "was ab-solutely no daylight" between him-self and Mr. Clinton on military issues. The White House has faced criticism on a range of questions including homosexuals in the man. He said Mr. Inman's fears armed forces and cuts in defense spending that many specialists contend are too deep. ...

Mr. Inman attacked what he called "the new McCarthyism" in public life in Washington, a reference to the 1950s era of Senator

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losing Mr. Fyodorov.

The reform economist Grigori A.

to issue a special coin to commem-orate the 50th anniversary in June of the World War II D-Day landing on the Normandy beaches in France. A silver version of the 50-

In another strong indication of a changing, postelection mood, the

mer Soviet states that it would be dangerous for Russian troops to withdraw completely from the area of the former Soviet Union. Alough military domination is not in Moscow's interests, he said, "it would be dangerous to create a vacuum, because it might be filled

A balance must be found be-France. A silver version of the 50-pence (75-cent) coin will sell for £23.95 and a gold one for £375. tween a full military presence and complete withdrawal, he said, both of which would be "extreme."

Continued from Page 1

have been drawn to focus on the rush-to-judgment distortions of my

that Republican aides were plotting to spoil his daughter's wed-

the rough and tumble of public life. "Without solid bipartisan sup-

anonymously, said that one of Mr. campaign to rid the country of a liman's problems was a tempera-

In a Quartet, Some Barbershop Disharmony

By Sheridan Morley International Herald Tribons

ONDON - "The Cavalcaders" of Billy Roche's new play are a barbershop quartet led by a fiftysomething shoemaker and surrounded by adulteries and infidelities and the weary guilt of men whose lives have gone wrong too fast. The play (at the Royal Court) flashes back to a happier and more innocent time of romantic meetings, but its conclusions are bleak

Roche's plays are earthbound, rooted in his native Wexford soil, and apparently very autobiographical. Here Roche himself appears

LONDON THEATER

as the pub singer he once was, and "The Cavalcaders" is at once a vaudeville and a memory play, redolent with regret and sharply aware of the bitter contrast between the resilient chirpiness of the songs and the lives of the singers.

ı Help

e compagaj

True, it takes a while for the non-Wexford ear to become attuned to the dialect, especially as the cast members seem to think they are playing a studio theater rather than a main stage. But as the evening unfolds, its panorama of small-town despair, traveling backward and forward through time to show us how wedding breakfasts soon become funeral feasts, it is clear that Roche has found a whole world in Wexford. These are clearly the people he grew up with, or extensions thereof, and their lives have been suffocated by the community where they have, often unfathomably, chosen to remain.

This is not a play that is driven by any real sense of drama. Tony Doyle and Aisling O'Soilivan are powerful in central roles, but their characters are still in search of a plot: "The Cavalcaders" is all

memory and no play.

Revue closed in the London theater with the coming of "Beyond the Fringe," circa 1960. Indeed, it is now so dead that a whole generation of post. "Fringe" theatergoers merely takes the word as a misspelling for "review," and assumes it has something to do with criticism or retrospective reflection. But revue had a long and honorable tradition from the André Charlot shows of the early 1920s across 30 years to the wheelchair-and-piano stool double of Flanders

It is that tradition, of the urbane singer-narrator and the reclusive pianist, that is revived at the Vandeville by Kit and the Widow in their "January Sale." Kit Hesketh-Harvey is the apparent leader of the duo, a sprightly, urbane satirity somewhere between Noël Coward and Tom Lehrer and ever-ready with such topical questions. as: "What is white, plastic and dangerous to children?" (A Michael Jackson shopping bag.) The Widow is Richard Sissons, who started out a decade ago as the dumb piano-playing partner but has now, like all good stooges, come out to perform center stage while his

partner bitches from the wings.

Their targets range from a demented Mrs. Thatcher lamenting her successor ("Mad to Back the Boy") and the relics of her party: "Conservatives serving and unswervingly preserving, / Till there's nothing worth conserving to preserve." They also come up with a savage attack on Andrew Lloyd Webber musicals and a suddenly heart-stopping, heartbreaking lament for the victims of AIDS ("Light a Torch").

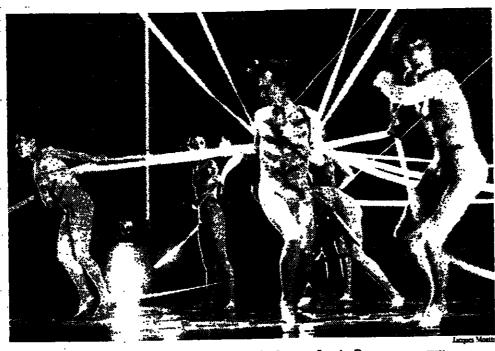
Unfashionable, politically incorrect and wonderfully reactionary in most other respects. Kit and the Widow are a stylish start to "94.

in most other respects, Kit and the Widow are a stylish start to '94.

MPTY SPACE is an immensely versatile touring company (one of the few left, in fact) that specializes in a semiournalistic series of historical discoveries. A year ago its Curse of the Pharaohs" was a triumphant small-scale archaeological treat about the 1920s opening of Egyptian tombs, but in Eleanor Zeal's "Breaking the Bank" at the Lyric Hammersmith This is the story of John Law, who invented the notion of paper, money and managed in the process to bankrupt Louis XV's France, but it proves emionsly difficult to stage and a manic production staged like a miniature "42nd Street" doesn't help.

The central problem here is a framtic amount of activity but no central action. The principal concert of Eleanor Zeal's play is that Law was the first man to put money onto paper, rather then carve it onto coins, though this is debatable since the Romans were by no means unacquainted with the notion of shares. Historical quibbles aside, we are never told enough about Law to awaken any real interest in his fortunes or lack of them, which in itself is a considerable feat of underwriting since he was at various times a gambler and

a murderer as well as a financial genius... One fast chorus of "We're in the Money" will tell you as much about financial wheeling and dealing as is contained in the whole of a shaky entertainment that finishes up with a real deficit.



"Tensile Involvement" by the Nikolais and Murray Louis Dance company.

The Legacy of Nikolais

By David Stevens mational Herald Tribune

ARIS — Alwin Nikolais. who died last May at age 82, invented and was virtually the sole artisan of a unique form of choreographed total theater. He and his Nikolais Dance Theatre were for about four decades both part of, yet well outside, the mainstream of American modern dance.

He did not become a dancer until he was an adult, and after having already become deeply involved in theater in many other forms in ado-

In any case he is not remembered as a dancer. He began in his youth as a piano accompanist for silent movies and for a while was also a puppeteer. He is remembered now as the conceiver, director, chorcographer, composer (mostly via tape and electronics), and set, costume. and lighting designer for a series of theater pieces sometimes called abstract, although the word has to be handled with care.

Nikolais began coming to Europe around 1960, and regularly since 1968, the year he won the grand prize at the Paris Dance Pestival. When the Prench establishment of the present and property of the present and present a lished a national choreographic center at Angers in the late 70s, Nikolais was its first director. His place in the French dance scene was secured when Rolf Liebermann commissioned a full-eveis Opera. Indeed, his final resting place is to be Père Lachaise ceme-

In Nikolais's earliest pieces, the rman body was rarely seen, let alone in any emotionally charged way. They had titles like "Masks, Props and Mobiles" (1953) and "Kaleidoscope" (1956), and while many viewers found them interesting, they often questioned whether

were dance If these works of the '50s evoked any comparisons it was more likely with Oskar Schlemmer's Banhaus creations or the early Russian Constructivist experiments. Yet, his

ern dance world was through pany's most brilliant and wide-Hanya Holm and other exponents ranging performers. of German Expressionism. He took what he wanted and invented the Not the least of the musical

world's debt to Mstislav Rostro-

povich is that since the beginning

of his career as a cellist he has

been the instigator or inspiration

of a large number of works for the

cluding Britten, Boulez and Lutos-

has given the world premiere of

caelia of the final movement.

the history of this country.

With the Orchestre de Paris he

The two programs just seen at the Palais Garnier in homage to Nikolais concentrated on the early pieces, presented by the Nikolais and Murray Louis Dance company, the amalgam of Nikolais's own troupe and that of his longtime companion in life and art.
Two excerpts from "Masks.

Props etc." — "Noumenon" and "Tensile Involvement" — still have the body hidden in flexible fabric, creating geometric forms or ma-

by) long elastic ribbons.

The full-evening "Imago," subtitled "The City Curious" (1963), presents recognizable humans, albeit enclosed in strangers about beit enclosed in strangely shaped costumes, and it is not hard to see m it a commentary on different levels of an organized urban soci-

ety.
"Tent" (1968) begins with a group exuberantly raising a tent and ends with the dancers being engulfed by their environment. Abstract they may be, but there is an emotional content to be discovered

One program also included what can be thought of as post-Nikolais solos choreographed by former Nikolais dancers and performed by Paris Opéra Ballet solists.

Murray Louis's "Déjà Vu,"
riginally danced by Louis himself, is a brilliant and sometimes hilarious exercise in the independent functioning of a dancer's pond performed it splendidly, al-though with more self-absorption and less ironic detachment than Louis did.

"Don't Look Back" is a halfhour tour de force choreographed by Carolyn Carlson for Marie-Clande Pietragalla. It seems to portray a woman working out some severe identity problems en route to eventual liberation. It calls on all the resources of a virtuoso dancing actress, and Pietragalla confirmed

A Hot Scene in Hamburg

By John Rockwell New York Times Service

AMBURG — The hot item right now in the German-speaking theder world is the Deutsches Schauspielhaus because of the arrival this season of Frank Banmbauer as its new intendant. Baumbauer, 48, comes from Mu-

nich and got started there and in Düsseldorf as a stage director. From 1983 to 1986 he was inten-dant at the Bavarian State Theater in Munich and, after a year in Stuttgart, served from 1988 to 1993 as director of the Basel Theater in His arrival in Hamburg, and the

flurry of premieres he presented throughout the fall, has been big news in Germany, with articles in the national magazines and newspapers as well as in most of the major local papers. Baumbauer was seriously wooed by at least two other German cities before deciding on Hamburg, and he won conessions that bucked the prevailing

budget-cutting trend.

What he got, he said, was a restoration of the city's subsidy to the level it had enjoyed in the late 1980s, adjusted for inflation. That means \$22 million, for an overall budget of \$24 million, the difference made up mostly by the box office. In addition, Baumbauer won a budgetary increase that enabled him to hire seven more techinstrument, beginning with Pro-kofiev and Shostakovich and innicians and spend \$5 million for

backstage improvements. "People have lost faith in these big state theaters," he said. "What I am trying to bring here is the belief that one can run a theater of this size efficiently and effectively."

Henri Dutilleux's "Tout un monde The Deutsches Schauspielhaus, lointain" and the French premiere of Krzysztof Penderecki's concerto. with 1,300 seats the largest theater for spoken drama in the country, had fallen on evil days. A series of He was the predictably intense soloist with the same orchestra, under Semyon Bychkov, in the star directors had tried to administer French premiere of Alfred the company but had been unable to stay within budget (especially after it began to be whittled away in the late '80s) or to maintain excellence chmittke's second concerto for cello. The five-movement work is laid out in constant tension between the solo instrument and the sometimes throughout the repertory.

calm, sometimes violent orchestra. By all accounts what distinguished Baumbauer's Basel tenure culminating in the imposing passawas his ability to create an ensemble spirit that attracted some of the As with Shostakovich, it is easy brightest lights among Germany's roving playwrights and directors. And as a full-time administrator, he to see in this work a musical expression of the struggle of a dissident artist under Soviet restrictions. All was able to devote his full attention the more so since the composer says the theme of the final move-

to running the company.

"Honestly, it depends on the personality," he said. "Strong personalment comes from music composed for a film, Elem Klimov's "Agony," which tells of "the final weeks of ities like Claus Peymann in Vienna, Jürgen Flimm at the Thalia, or Diet-Russia before the long night that er Dorn in Munich can build good reigned for more than 70 years in teams around them and afford to

dant. Also, I enjoy it." Theoretically, the company has 40 actors, but by the time Baumbauer arrived, that had eroded to fewer than 25. He kept 10 of those, brought eight actors from Basel (along with five artistic and technical people) and hired 22 actors who wished to work with him.

The result has been a troupe that "has already proven itself speciacular competition for the Thalia," the Schauspielhaus's main Hamburg rival, said the monthly Prinz, Hamburg's leading cultural-listings mag-azine. For his opening months, Switzerland, where he was in charge of the entire theatrical operation, including opera and dance.

Baumbauer introduced new works by leading German playwrights, developed a provocative series of small-space and late-night experimental pieces, offered the first German production of the first part of Tony Kushner's "Angels in America," and brought in Leander Haussmann, the new young star among German stage directors, for Shakespeare's "Troilus and Cressida."

Although attendance, at 87 percent, has been strong, Baumbauer concedes that some of the interest may be simple curiosity. Critical response to the most prominent productions has been mixed. "Angels in America" attracted considerable attention, and Baumbauer's idea of entrusting it to Werner Schroeter, who has the most flamboyantly operatic, overtly homosexual sensibility among German stage directors, seemed a good one. are trying to do is give the Schau-

The Schauspielhaus was built in spielhaus visibility again.

spend eight weeks in rehearsal. I 1900, but its brightest moments need the whole day just to be intenwhen the intendant was Gustaf Gründgens. Germany's most famous actor, he made Goethe's Mephistopheles his signature role, flourished during the Nazi era, and become the subject of Klaus Mann's novel and Istvan Szabo's film, "Mephisto." Gründgen's 1957 production of "Faust" was so famous that the Schauspielhaus had

never dared to present another. Baumbauer solved that problem toph Marthaler from Zurich to direct his "Roots of Goethe's Faust Parts 1 and 2." In a production of under three hours, Marthaler compacted key scenes from both parts of Goethe's tragedy, adding snippets of 19th-century German music, bits of other texts, and allusions to Christopher Marlowe and

LL of this activity is part of Baumbauer's plan to emphasize the company's image, build its audience and shore up its reputation before new budgetary whittling, already being discussed, can take effect.

"The idea is to give people something they can't get on TV," he said. "I want for the time being to present everything within this the-ater, and not elsewhere in the city. If we can get a profile in one or two years, then we can go out. What we

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PARIS FASHION

Ungaro's Once and Future Nostalgia

By Suzy Menkes
International Heroid Tribian

ARIS — Emanuel Ungaro took to the veils in a collection that created a distant dream. At Balmain, Oscar de la Renta's show was client-friendly. Hubert de Givenchy's pretty show was orches-trated to perfect time.

That was symbolic, for the fourth day of the spring summer couture showings was all about timing not least from the clients. The two andest entrances of the day were the Baroness di Porta Nova (in sa-Givenchy as the dead-punctual show started, and sables-all-over Nazek Hariri, wife of the Lebanese prime minister and couring's most cosseted client, sweeping late into Ungaro's show as the awed crowd arted like the Red Sea.

Timing is everything in fashion. Last season, when he liquefied his firm silhouette, Ungaro caught a fashion moment. This season was more of not-quite-the-same. For the butterfly-wing chiffons fluitering over the body, the floating coats, languarous tumes and soft pants — decorated with some of the most beautiful workmanship in Paris - seemed to hark back to the early decades of this century when Paul Point created Thousand and One Nights exotical

Floating panels and hanging tas-sels (not to mention fancy headgear) do not correspond to modern life even though they were delicately done and the complex conture constructions were liberating to the body. The show lacked the fresh airneeded for a summer collection.

True, there was a lot of white including ravishing cream crepe, trimmed with tiny pearls or with lacy cutouts. And the show started with soft cream pajamas and night-shirts from the ready-to-wear line -a mistake, because it slowed the

pace of the collection. Once the haute conture got going, the show's thread-led inexocably to the herem, with its sense of huxury that was done with a light hand yet still seemed overwhelming. Hand-



Ungaro's gold-patterned dress and embroidered jacket.

nted cashmere jackets over a cas- Balmain couture show was played cade of chiffon and lace were the nearest Ungaro got to clothes destined for the light of day. The film star Alain Delon, sitting

center from with the latest love of his life, summed up the show. It was very beautiful, in a passeize way," he said, using the French word for a nostalgic re-

membrance of things past.

But Marie-Josephe Balladur, the
wife of the French prime minister. in a brisk red and white check Guy

out in sweet-pea colors — pale pink, blue, manve and stem green. Like those flowers, it made a pretty first impression that soon faded. Doesn't every potential contine

client already have the nice sum-mer suit in fondant colors, with short skirt, elongated jacket and a wisp of chiffon as a blouse? All the usual socialite suspects from Nan Kempner through Princess Ghis-laine de Polignac sat front row. And maybe they have room in their in a brisk red and wome case.

Laroche suit, disagreed. "It was closets for a prissy afternoon trainy-like," she said. "It is good to in pastel print, worn predictably with pale hose and shoes and a with pale hose and shoes and a If your idea of luxury is some picture hat Neat little dresses thing that lives at the dry cleaner, raised the waist but not the fashion Oscar de la Renta is your man. His semperature.

made and vaguely in tune with modern times — if by that you mean serving up Marie Antoinette corsets, which came into fashion seven years ago via Vivienne Westwood to Chanel. For the rest: it was a classy cardigan over pale chiffon pants for dressing down; a fancy caftan (again) for a hostess at home; and some free-fall crepe colimps that could have been the start of something good.

De la Renta was hired by Bahnain

not just to please front row ladies, but to add pizzazz to the house. From a Manhattan perspective, he probably thinks that it is a time to keep a low profile. But in haute conture that time never comes.

Givenchy's collection showe the ripple effect of changing fashnot least because ruffles trickled around wrists, flowed across necklines and fell in a black organza cascade to make a tiered

This softness lapped at Givenchy's signature silhouette: white frilled cuffs on a navy blouse worn with pants; ruffles edging a suit that was already broken up by making the jacket in one color and pants another.

But would Givenchy give in to the flood of uglmess and dis ny sweeping over !ashion? Never! Let other designers turn mismatched prints and clumpy footwear into an art form. Givenchy showed dainty flowered shoes that went with pretty Impressionis flowered dresses. So he introduced that once vulgar idea of dark hose with white shoes? Yves Saint Laurent had given that his imprimatur

The show - all powder-blue shanting pants, flower-print puff-sleeve dresses and a daisy-fresh yellow-and-white evening dress - was famining, degant and reassuring. "Isn't it normal to want to make

women look as pretty as possible -even prettier than they think they are?" Givenchy inquired after the Just sometimes, in the crazy chaos of current fashion, it is nice to

see someone putting the clock back

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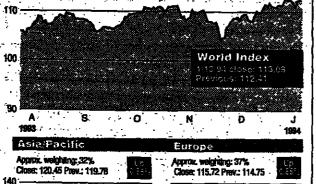
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International Herald Tribune World Stock Index 6, composed of 280 internationally investable stocks from 25 countries, compiled by Bloomberg Business News. Jan. 1, 1992 = 100.



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Energy	112.47	112.07	+0.36	Capital Goods	112.93	112.15	+0.70
Villies	121.46	121,78	-026	Plany Materiels	118.96	117.99	+0.82
Finance	115,41	114.39	+0.89	Consumer Goods	100.36	99.92	+0.44
Services:	120,76	120.21	+0.46	Miscellaneous -	- 136.76	:134.89	+1,39

Poorer Countries: A Rich Market? Mideast and Africa Now Lure Adventurous Investors

International Herald Tribune, Wednesday, January 19, 1994

By Erik Ipsen nat Herald Tribune LONDON — After posting double-digit and even triple-digit gains in 1993, investments in the world's so-called emerging market are still roaring ahead this year, and their

frontier is being pushed still farther from the world's financial capitals. The push is on for ever more esoteric investments," Steven Bates, director of Flemings Investment Management in London,

If, as most accounts have it, stocks in Thailand and Malaysia got a bit ahead of themselves last year, how about Eastern En-rope, or the Middle East? The Palestine Liberation Organization and Israel may still have a lot of differences to iron out, but international investors have already declared lasting peace a fait accompli in the region and rushed

in with money to spend. "Jordan is an incredible play right now," insisted Daniel Smaller, an executive director at Lehman Brothers' emerging-markets unit in London. He predicted the market would double — when and if the embargo against Iraq, traditionally Jordan's largest trading partner, is lifted.

Trading in debt of the emerging markets has taken a similarly exotic turn, with prices of foreign loans of Argentina and Mexico having moved up to the point where there is little room left for further appreciation.

"We call them emerging markets fixed-income products," one London fund manager said. "It is a mouthful, but it sounds a lot better than saying "Third World debt." Early last year, holders of the old foreignbank debt of Ivory Coast were lucky to be

able to unload the stuff at 10 cents on the dollar. This year, it is going for 34 cents on the dollar, having soared 8 cents last week

"Assets that last year you could not move for love or money are this year's vogue," said Howard Snell, director of emerging markets at Swiss Bank Corp. in London, citing debt of Sudan and Nicaragua as well as Ivory Coast. He said such debt was popular whether the

'Assets that last year you could not move for love or money are this year's vogue.'

Howard Snell, director of emerging markets at Swiss Bank Corp. in London

countries have any known means or plans to pay off their debts or not.

In the heady if not always logical world of emerging-markets investing, last year's un-touchables have become this year's under-valued icons. In 1993 an estimated \$1 trillion of emerging-market debt changed hands in a market centered on London and New York. This year, many people expect that figure to

The story is as much one of money supposedly trying in the popular phrase of the moment, "to find a home," as it is a bet on the companies or economies involved. "If you

look at the fundamentals and not the flow of funds, you will miss half of what the market is about," said Nigel Melville, a director at Baring International Finance.

Simply put, slow growth and low inflation in the developed world mean that returns there are puny in comparison to the vibrant emerging-market economies. If the Mexican or Turkish stock markets look a bit expensive now, so do those of America or Germany. But the first two at least are underpinned by relatively rapidly growing economies.

The problem is that the emerging markets are also inherently riskier, more volatile and harder to get out of when times get tough. That problem is exacerbated by investors' latest thrust into ever-smaller and seemingly cheaper markets in search of increasingly scarce triple-digit returns.

"There is a hosepipe of international liquidity focused on these markets," said Mr. Bates of Flemings. "They are not being driven by the same investment logic that holds in other markets."

One of the underpinnings of the emergingmarket phenomenon is that the market has now taken its place as a separate so-called asset class, which means that large institutions intent on having diversified portfolios will find it indispensable to hold some emerging-market debt and equity. And even a tiny slice of some of the biggest institutional funds represents a buge amount of money.

Others insist that for all the immense gains run up in emerging markets in recent months,

See DEBT, Page 13

Chrysler Profit Exceeds Expectations

HIGHLAND PARK, Michigan - Chrysler Corp. said Tuesday that a 14 percent gain in sales and maker ended 1993 with record full- one of the most active U.S. issues. year profit of \$2.4 billion -its best in history and almost five times 1992 levels. Chrysler's latest quarterly earn-

ings of \$2.11 a share rose sharply from the \$356 million, or \$1.12 a share, earned in the final quarter of next step is to increase its European 1992. Worldwide fourth-quarter revenue rose 18 percent, to a record absence from the weak European \$12 billion from \$10.2 billion. market that strengthened the No. 3

The latest results exceeded even the most optimistic forecasts by Wall Street analysts. Chrysler was expected to earn between \$1.15 and sharp drop in marketing costs \$1.85 a share for the quarter, boosted fourth-quarter net income Chrysler stock jumped 87.5 cents to to a record \$777 million. The car- close at \$62.625 a share, and was

> "It's another tremendous quarter for them," said Jeff Schappe, an auto analyst with Conseco Capital Management in Indianapolis. Mr. Schappe said that Chrysler's

exposure, although it has been its

U.S. automaker's overall opera- have \$8 billion in the bank, a fully tions last year.

"In the long run, European expo- product lineup in history." sure is necessary," Mr. Schappe said. "They also can't make any mis-

Last year's fourth quarter was good to American banks. Page 12.

takes in the product area. They have been scoring one hit in each major segment of the market, but I don't think the Street is convinced that

funded pension plan and its best

Chrysler's "break-even," point at which the company covers its fixed costs and starts making money, fell to almost 1.6 million vehicles in 1993, from 1.9 million vehicles in 1991, Mr. Valade said.

Chrysler's full year results of \$2.4 billion, or \$6.77 a share, compare with 1992 earnings of \$505 million, they have the product depth yet."

Or \$1.47 a share, both before mandatory health care and retiree accountscenario," Nicholas Lobaccaro, ing changes. Including the noncash anto analyst with S.G. Warburg & charges, Chrysler lost \$2.55 billion.
Co. in New York, said. They may or \$7.62 a share for 1993.

JAL Says Cuts Are the Price Of Its Survival

By Steven Brull

ional Herald Tribune TOKYO - The announcement by Japan Air Lines on Tuesday that it was cutting its work force and slashing capital spending was a blunt acknowledgement that it could no longer compete against leaner carriers in the United States and Southeast Asia without major changes to its bloated operating structure.

Aiming to stem losses averaging nearly \$1 million a day, Japan's largest international airline said it would cut its work force by 5,000, or 23 percent, and reduce capital spending by nearly half over the next four years.

Even though international traffic from Japan has been rising since last autumn, prices for tickets here have fallen as the recession has lead many business passengers to opt for cheaper seats in the back of the plane. International competition, meanwhile, is set to intensity with the opening of the Kansai International Airport later this year.

"We have to create a company which can survive in the current economic environment," said Geoffrey Tudor, a JAL spokesman.

Under the restructuring plan. which JAL hopes will trim operat-ing costs by 100 billion yen (\$900 million) annually and allow the company to break even in the year through March, 1995, staffing will be reduced from 22,000 to 17,000. The downsizing is far deeper than anticipated just one year ago, when JAL planned to cut fewer than 1,000 over the same period. The methods, however, are unchanged: government restructuring proposal cuts will be achieved chiefly that would inject 180 billion escuthrough attrition, buyouts and reduced hiring.

shifting additional traffic to Japan Air Charter, a subsidiary staffed by crews based in Thailand and Hawaii that receive 40 percent less short-term losses over the next pay. JAL hopes to transfer as much three years while striving to cut as 20 percent of its international traffic to JAC. In November, the

percent of the total, would eventu-

ally comprise 30 percent. Beginning in 1996. JAL also will do some of its maintenance in China, where it took a 10 percent stake

in a maintenance center last year. The carrier also aims to expand its network in the highly protected domestic market, where fares and margins are higher. JAL aims to capture one-third of domestic traffic, which would contribute 40 percent of its total revenue, compared

with 30 percent now.

The airline also plans to trim its capital investment by 400 billion yen through the 1997 business year.
Over the period, JAL will purchase 28 aircraft, 6 fewer than planned just one year ago. In addition, the fleet will include a greater number of small aircraft for short-haul domestic routes.

News of the restructuring plan helped pushed JAL stock up by 10 yen to 640 on Tuesday.

Industry analysts were divided on whether the restructuring could bring JAL back to profit. The airline forecasts a parent pretax loss of 30 billion yen for the business year ending March 31, which would be its third straight year of

"This is enough to help them into the black next year." Robert Rowland, an airline analyst at Barclays de Zoete Wedd, told Bloomberg Business News. "It's not a certainty, but they have a fighting

■ TAP Accepts Bailout Plan The beleaguered Portuguese national airline TAP has accepted a

dos (\$1 billion) into the debt-ridden company as part of a restruc-At the same time, JAL will try to bypass its powerful labor unions by Under the plan, the government

would assume the flag carrier's debts and would finance predicted operating costs. TAP's current deficit is reported

MEDIA MARKETS

Lost in Multimedia Land

By Richard Covington

Special to the Harold Tribune

ANNES — Coming soon on a screen
near you — pixel people, Macbeth karaoke, and instant access to every art work in the Louvie, plus a video friend to make your viewing choice for you.

With computer cursors flying, the first interna-tional illustrated book and new media publishing market, Milia, got under way last weekend in Cannes with 3,500 participants from 40 countries flocking to the Palais des Congrès for a window on the future of multimedia. It is a business whose practitioners say is expected to approach \$3 tril-lion in annual sales by the end of the millenium.

Peter Gabriel, the rock and video star, said that "people amst have felt the same sort of excitement at the birth of radio, television and the cinema."

Mr. Gabriel was on hand Sunday night to unveil a collaboration with Apple Computer Inc. in CD-ROM, or visual compact disks, "The Explorer."
Mr. Gabriel's interactive disk, allows viewers the opportunity to piece together a jam session of digitized performance clips of various musicians and hear the results immediately.

Traditional publishers did their best to prove that reports of the death of the book have been greatly exaggerated. "Here is something more portable than a Powerbook and just as interactive," declared Pierre Marchand, chief executive of Galdington and proventions of the provention of the country of the provention of the country of the provention of the limard's children's book division, as he pulled a paperback out of his pocket.

"Publishers should not be threatened by this

new media, because what we are using are simply new versions of the book," countered John Hawkins, president of Dutch-based Philips Interactive

Media Systems.
But with half of all personal computers sold last.

year equipped with CD-ROM drives and a total of 45 million predicted by 1996, there is some cause to think that CD-ROM or Philips CD-I players will tempt even the most loyal readers of books. That is particularly the case since the cost for the disks has

dropped to the \$50 range.

Satisty Chahal, Apple vice president for new media, threw down the gauntlet in a cost comparison between the book and CD-ROM versions of the photographer Rick Smolan's "From Alice to Ocean," recounting a camel trek across the Austra-lian outback. "The book costs \$10 to produce," Mr. Chahil said, "and the CD-ROM costs \$1. The book contains 100 photos; the CD has 300. The book takes weeks or more to reproduce; you can

have a copy of the CD in eight minutes."

In addition, the CD allows the viewer to call up a postcard-sized video insert of the photographer commenting on how he shot his pictures. (That, by the way, is a pixel person — a film image transformed into tiny video dots for computer presenta-

Despite Mr. Chahil's comparison, development of CD-ROM titles does not come cheap; costs range from \$300,000 to \$1 million per creation. Accordi to Michael Backes, screenwriter on "Rising Sun and multimedia entrepreneur, in coming years indi-vidual games will cost up to \$10 million to develop producers can afford such sums because of the promise of enormous revenues.

"One single game — Streetfighter II' — made \$1.5 billion last year," Mr. Backes said. "Nothing, not even 'Jurassic Park,' touched that success in the entertainment business. Also at the Milia market, the Voyager company

onstrated an interactive version of Macbeth that allowed viewers to record themselves playing See MEDIA, Page 14

Paramount Weighs New Viacom Bid

> Compiled by Our Staff From Dispatches NEW YORK — Paramount Communications Inc. said Tuesday its board would meet this week to consider a revised takeover offer from Viacom Inc.

> Viacom said earlier in the day it had raised its bid for Paramount, increasing the cash portion of its offer for 50.1 percent of the movie and entertainment company to \$107 a share from \$105.

Viacom said it also had made it more likely that the Viacom Class B stock being offered for the rest of Paramount would be worth at least \$48 a share by issuing "contingent value rights."

It said its increased bid was

worth \$10.5 billion, representing an increase of more than \$800 million from its latest bid, made Jan. 7. It said the cash element was \$120 million larger than it was before. Viacom, an entertainment and

communications company, said its bid included \$900 million more in cash than the rival bid being of-fered by QVC Network Inc.

Traders and analysts said the new cash-and-stock offer was worth as much as \$83.50 a share. While that was lower than their ment of QVC's offer -about \$84.60 a share — the Viacom bid inclindes more cash and guarantees a minimum value for its stock. (AFX, Bloomberg, Reuters)

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uring the Renaissance, trusted advisors helped administer the finances and protect the interests of private individuals. The role demanded judgment, commitment and skill.

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banker and client. It's also about building for the future, keeping assets secure for the generations to come. This client focus has contrib-

uted to our leading position in private banking. As a subsidiary of Safra Republic Holdings S.A. and an affiliate of Republic New York Corporation, we're part of a global group with more than US\$4 billion in capital and US\$46 hillion in assets. These assets continue

to grow substantially, a testament to the group's strong balance sheets, risk-averse orientation and century-old heritage.

All banks in the group are locally managed, attuned to the language and culture of their customers. They share a philosophy that emphasizes lasting relationships and mutual trust. Those values were once the foundation of banking. At Republic, they have been and always will be.

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MARKET DIARY

Earnings Reports Lift Broad Market

NEW YORK - Stock prices gained Tuesday on the broad market as Chrysler Corp. and leading banks reported strong quarterly

earnings and interest rates fell. "People have seen what amounts to very favorable earnings reports," and the bond market hasn't reacted negatively to signs of economic

N.Y. Stocks

strength, said Joseph DeMarco, managing director of equity trad-ing at Marinvest, a unit of HSBC Asset Management The Dow Jones Industrial Aver-

age closed unchanged at 3,870.29 points after having been up for most of the day. The Standard & Poor's 500 Index advanced 0.95 to 474.25. The Nasdaq Combined Composite Index added 0.84 to 793.02, breaking last Friday's record of 792.31.

More than five stocks rose for every four that fell on the New York Stock Exchange, where vol-ume was a heavy 308 million

U.S. Treasury bonds gained for the first time in four sessions as commodity prices declined, damping concern inflation. The bench-30-year bond rose 17/32 to percent on Monday.

reaching a three-year high Mon-day. West Texas Intermediate crude oil for delivery next month fell 23 cents to \$14.87 a barrel. Unexpectedly strong earnings

from Chrysler, which said fourth-quarter net income surged to \$2.11 a share from \$1.12 a share a year ago, raised expectations that Ford Motor Co. and GM would also post better-than-expected profits.
All three U.S. automakers

reached 52-week highs. Chrysler rose % to 62%. Ford added % to 68% and GM gained 14 to 62. You had a blowout quarter come out of Chrysler, and that helped cyclicals, certainly those that are auto-related," said Philip Orlando, an equity portfolio man-ager at First Capital Advisers. Many of the largest U.S. banks

reported large earnings increases, although some saw their share prices retreat after recent rallies. "Investors are concerned about the Federal Reserve increasing rates over the next few quarters, that's created an artificial black cloud or ceiling over financial stocks," Mr. Orlando said.

Citicorp rose 1/8 to 411/4 and Chase Manhattan gained ¼ to 35¼. But Wells Fargo fell 2½ to 133¼ after setting a 52-week high and yield 6.26 percent, down from 6.30 Chemical Banking Corp. lost 1 to

German Rate Outlook **Undermines Dollar**

NEW YORK - The dollar fell Tuesday against the Deutsche mark and other major currencies amid speculation that the Bundesbank will refrain from cutting interest rates after its biweekly meet-

Foreign Exchange

ing on monetary policy this Thursday.

Many traders had been expecting the central bank to reduce rates in a bid to jump start Germany's sluggish economy. Now, the Bundesbank's reluctance to see the mark weaken against the dollar and other currencies may dash those hopes, the traders said.

Ninety percent of currency traders are expecting the Bundes-bank to do nothing this week," said Kevin Lawrie, foreign exchange manager at Mellon Bank in Pitts-

The dollar finished at 1.7465 DM, down from 1.7525 DM on Monday. The dollar also slipped to 110.79 yen from 111.135 yen, to 1.4620 Swiss frames from 1.4750 francs and to 5.9335 French francs

from 5.9475 frames.

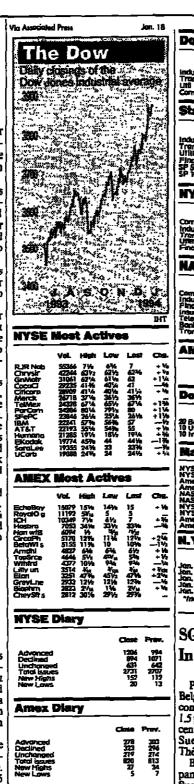
The pound finished at \$1.4960, up from \$1.4935.

The Bundesbank is bound by its constitution to maintain the stability of the German currency. Last week, traders said, the bank sold dollars for marks to try to slow a swoon that has sent the mark down 10 percent against the dollar in

A rate cut could weaken the mark even more by making deposits in German banks less attractive Germany's discount rate is 5.75 percent, compared with 3 percent in the United States. Some traders sold dollars Tues-

three months.

day after the Bundesbank reiterated its commitment to keeping the mark stable.



NASDAQ Diary

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SGB Cuts Stake in Suez In Bid to Raise Cash Bloomberg Business News PARIS — Société Générale de lelgique cut its stake in its parent company, Compagnie de Suez, to 1.5 percent from just below 4.5 percent, in a cash-raising exercise, a Suez spokesman, Jean-Michel Theron said Tuesday.

Belgium's largest holding company, which is 61 percent owned by LONG GILT (LIFFE) (\$2,000 - pt) & 32bets of 190 pc) Suez, sold 4.1 million shares in a transaction that pared its stake to

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Jun 95.47 95. 719-65 718-00 118-93 117-21 me: 91,481, Open STOCK SPLIT rshall Indust 2 for 1 split.

add more than \$2 billion to the company's balance sheet. Grumman to Close Long Island Plants HAUPPAUGE, New York (Bloomberg)—Grumman Corp. plans to close five Long Island plants, lay off 500 people and reduce its manufacturing office and warehouse space 30 percent to save \$600 million over next three years, the company announced Tuesday. The changes will result in a pretax charge of about \$85 million against 1993 carnings. Most of the charge is related to fixed assets and won't affect Grumman's "substantial cash position," the company said. Northwest Air to Raise \$400 Million MINNEAPOLIS (Combined Dispatches) — Northwest Airlines Corp. said Thesday it had filed an initial public offering of 20 million common shares that would raise about \$400 million of new equity in the first Northwest Airlines, the fourth-largest U.S. airline, has been struggling under the \$3 billion of debt remaining from its 1989 leveraged buyont. It had been expected to raise additional capital since late July. (Bloomberg, AP) McDonald's Sets Big Stock Buyback OAK BROOK, Illinois (Bloomberg) — McDonald's Corp. said Tuesday it plans to buy back as much as \$1 billion of its common stock during the next three years, primarily using excess cash flow. "We believe that common share repurchase is an excellent means of billion of our common stock over the past 10 years," said Jack M. Greenberg, vice chairman and chief financial officer. The restaurant chain's shares closed at \$57.50, up 62.5 cents. Bloomberg, CBOT to Trade Bonds CHICAGO (AP) — The Chicago Board of Trade and Bloomberg Financial Products said Tuesday they would develop an electronic trading system for government securities in a deal that would make the futures exchange also a marketplace for cash Treasury bonds and bills. financial information services. Bloomberg's larger competitors, Reuters Holdings PLC and Dow Jones Telerate, currently offer some form of futures and options. But he hinted those products might be added should the Board of Trade be forced out of Glober, a struggling electronic trading system for futures and options owned by CBOT, the Chicago New Technology to Expand Solar Use

WASHINGTON (Reuters) — A joint government-industry effort has produced a new type of energy gathering material that could halve the cost of electrifying homes by solar power, the government said Tuesday. The thin film can look like conventional shingles to replace large, unsightly solar panels on homes and can be used in glass panels in commercial buildings, the Energy Department said. The technology resulted from a project by United Solar Systems Corp., a joint effort of Canon Inc., the business machines and camera manufacturer, and Energy Conversion Devices of Troy, Michigan.

(Reuters, AP)

Oryx Omits Payout, Cuts Spending DALLAS (Bloomberg) - Oryx Energy Co. said Tuesday it suspended

its quarterly dividend and cut its 1994 capital spending by 20 percent to cope with lower crude oil prices.

U.S./AT THE CLOSE

Lilly to Shed Units, Focus on Drugs

INDIANAPOLIS (Bloomberg) — Eli Lilly & Co. said Tuesday it would jettison its nine medical device and diagnostic units to concentrate

on us arug ousness.

Two small companies based in San Diego will be sold. Lithy said it hasn't decided whether the others will be taken public, spun off, or sold.

The nine companies, with estimated 1993 sales of \$1.3 billion, make everything from paccmakers and catheters to tests for prostate cancer.

Analysts said the move had been talked about since November and could

improving returns for common shareholders and have repurchased \$2.2

The deal also would add government securities trading to Bloomberg's

electronic trading in government securities.

The CBOT chairman, Patrick Arbor, said the system wouldn't include

The independent oil and natural gas producer said it would cut its 1994 capital budget to about \$370 million from \$460 million last year. The 10 cent quarterly dividend, which was cut from 30 cents a share in June 1992, won't be paid until "market conditions warrant," the company said.

For the Record

Mercantile Exchange and Reuters.

Fleming Cos. said it would cut 2,000 jobs, or 9 percent of its work force, and take a fourth-quarter pretax charge of \$101 million. (Knight-Ridder) Sprint international inc. announced a plan to develop local telephone networks in Poland involving an investment of \$120 million.

The U.S. International Trade Commission opened investigations of U.S.-Canada farm trade, the first steps toward restricting imports of Canadian peanut products and durum wheat.

Citicorp and Other Banks Report Stellar 4th Quarter Earnings

2.3 million shares. Based on Tues-

day's closing price of 345 French francs, the deal had a value of 1.4

NEW YORK - Several major U.S. banks reported strong gains in 1993 fourth

membered as a banner year. Citicorp, the largest U.S. bank, said it earned \$575 million, or \$1.06 per share, for

quarter earnings Tuesday, topping off what many executives said would be re-

the three months to Dec. 31, up from \$280 million, or 53 cents a share, a year earlier. Citicorp said its full-year net profit soared to \$2.2 billion in 1993 from \$722 million in 1992. Other banks reporting Tuesday had

impressive full-year gains, as well. Analysts said the stellar earnings were due in part to the fall in U.S. interest rates, which increased bank margins from already-booked loans and helped banks dispose of troubled loans and foreclosed real

Chase Manhattan Corp. said it earned \$313 million, or \$1.53 per share, for the fourth quarter, compared with \$169 million or 87 cents a share, a year earlier.

ings of \$347 million, or \$1.23 per share, for the fourth quarter, up from \$304 million. San Francisco-based Wells Fargo & Co. reported fourth quarter earnings of \$190 million, or \$3.18 a share, up from \$58

million, or 83 cents, a year earlier.

Chemical Banking Corp. reported earn-

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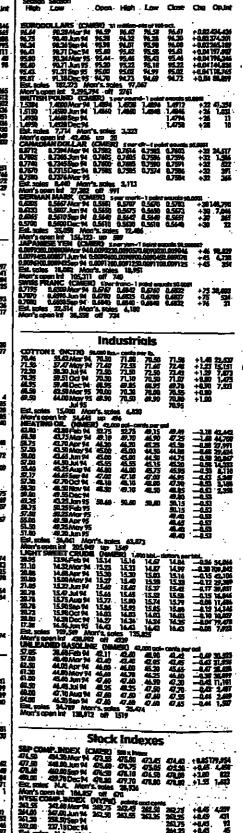
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Bundesbank Pledges Caution On Rate Cuts

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FRANKFURT — The Bundesbank said Tuesday it would not be forced into easing monetary policy solely to rescue the German economy, but some analysts still see a good chance that German interest rates will come down this week

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In its January report, the central bank said it would continue to use Carefully any room for rate changes that emerged from economic and monetary developments.

"A policy of forced interest-rate cuts motivated by economic policy is just as much out of the question as is the attempt to find a solution for German economic problems in a mark devaluation brought about by interest-rate cuts," it said.
"The Bundesbank will, as it has

done so far, carefully sound out room for maneuver on interest rates that emerges from the macroeconomic environment."

The bank's central council is due to hold its regular biweekly meeting Thursday to review policy, in-cluding interest-rate levels.

The primary task for monetary policy is to return to price stability, the Bundesbank said. "In this way it lays the foundation for lasting growth and contributes toward protecting Germany as an industrial location," it said.

Some economists expect the Bundesbank to lower interest rates at this week's council meeting even though the mark is at its lowest level against the dollar in two-and-a-half reads. The German corrency is tradng at about 1.75 to the dollar.

money supply and inflation to see whether an easing can be justified. "A falling mark is no problem as

long as it falls slowly," Norbert Brams, economist at Barclays de Zoete Wedd, said.

■ Pöhl Aide to Get Post A former key aide to Karl Otto Pohl, once the Bundesbank president, has been chosen to become a member of the central bank's directorate, government sources said,

The sources said Gerd Hausler, 42, head of the Bundesbank's credit department, was likely to succeed Gunter Storch, who is to retire at the end of February.

Mr. Storch, who turns 68 early next month, is responsible for staff and administration on the board. Both Mr. Häusler and Mr. Storch have links to the Free Democratic Party, junior member of the governing coalition in Bonn. Mr. Häusler has risen quickly at

the Bundesbank. After heading Mr. Pohl's office, he led the central bank's international financial markets division and then became a head of department, one rank below board member.

At the credit department, Mr. Häusler is responsible for moneymarket operations and developments on the capital markets. Together with the presidents of

Germany's regional central banks, the Bundesbank board members make up the central bank council, which makes decisions on monetary policy every other Thursday.

The Bundesbank had no com-But others predict the central ment on Mr. Hausler's possible apbank will hold rates steady for now, pointment.

IMI Seeks Higher Profile How to Lure Small Investors to Share Offer?

MILAN - The average Giovanni or Giulia doesn't know much about Istituto Mobiliare Italiano.

And that presents a challenge to the government. When the government sold its stake in Credito

Italiano SpA last month, much of the 1.75 trillion lire (\$1.05 billion) paid out for shares came from individual investors who had their savings or checking accounts at that well-known retail bank. But IML in which the Italian Treasury will sell a

one third share starting on Jan. 31, isn't a retail bank and has little name recognition. That's the problem for the government, which is committed to broadening the ownership of Italian business and industry. "IMI doesn't carry the same sort of household

name as Credito," said Michael Ierubino, an analyst at Murchio SIM, a Milan brokerage. "Credito seems to have a branch on every street comer and village." If the ordinary investor is unexcited about IMI, however, some mutual and pension funds in Italy

and overseas say that they find it interesting. Unlike other large Italian banks, IMI relies less on traditional lending for its revenue and more on fund management, investment banking and securities trading. It is, wrote John Leonard, a banking analyst at Salomon Brothers Inc. in New York, the closest thing in Italy to a J.P. Morgan & Co. of a Bankers Trust, referring to U.S. banks that have moved away from traditional lending.

"It will be a completely new sort of animal on the Milan stock market," said Francesco Ricciulli. an analyst at Carnegie International in London.

Allan Raphael, a fund manager at S. Aruhold & Bleichroeder in New York said he spurned Credito's shares because he already held stock in several Italian banks and didn't want to add to his hra exposure. But he said he almost certainly will buy into IMI because he finds its large fundmanagement operations and high-quality loan

1MI has become Italy's largest stock and bond broker through its Sige investment bank subsidiary, and the bank is expanding its life insurance operations. It is also Italy's largest mutual fund manager, with about 20 percent of the market, double that of its closest competitor, the RAS SpA insurance group. It is likely to gain market share. efforts to foster the creation of pension funds.
"IMI's the biggest distributor of mutual funds in

some point Italy will have to reform its pension-fund system," Mr. Raphael said. The difficulty for the government, analysts add, is to make the general public aware of the bank's

Italy, and that's a great position to be in because at

potential for earnings growth.

Last week, the Italian Treasury said that at least 75 million of the 200 million shares of IMI it plans to sell will be reserved for individual investors. Another 25 million are slated for Italian institutions, with 65 million for overseas investors and 5

million for IMI employees. The Treasury also said that to sell IML it will use television advertising for the first time in its privatization program. For the sale of Credito, the

'It will be a completely new sort of animal on the Milan stock market.'

Francesco Ricciulli, Carnegie International

government used only billboard and print ads. relying on the bank's name recognition. Mr. Ierebino said that the Treasury has been a bit lethargic about pitching the IMI issue to individuals. Institutional interest is secure, he said, "but they are going to have to get moving on the promotional side. And the price will have to be on

the low end of the range." The Treasury has said that the issue price will be between 9,800 lira and 11,000 lire a share. The government will disclose the actual price on Jan. 29, just two days before the issue. Mr. lerubino said he estimates fair market value to be about

10,350 lire a share. IMI shares are planned for listing on the Milan, London and New York stock exchanges.

IMI is currently half-owned directly by the Treasury. The rest is split among 64 financial institutions, none of which currently break a 10 percent limit that IMI will impose on all future

Profit Falls 85% at Unit Of Thyssen

ESSEN, Germany - Thyssen Industrie, the car-parts and capitalgoods unit of the steel giant Thyssen AG, said Tuesday that profit had plunged 85 percent in its latest business year because of the cost of laying off staff and the recession in the German car-parts industry.

(\$18.1 million) from 211.5 million DM a year earlier. Revenue fell almost 7 percent, to 8.1 billion DM.

Thyssen Industrie had predicted a rough ride, but profit fell further than had been expected. Chief Executive Eckhard Rohkamm said. Mr. Rohkamm said the profit

figure was after 177 million DM of charges linked to recent job cuts. The company reduced its work force by 4.7 percent in the reporting year, to 44.867. Orders fell less severely than prof-

it, indicating that lower prices were part of the reason for reduced earnings. Orders were off 9 percent, to 7.7 billion DM, in the 1992-93 year. The fall in orders was due largely to reduced domestic demand for car

■ Porsche Has Record Loss Porsche AG reported Tuesday the biggest annual loss in its history, but management said the company's results were improving,

Reuters reported. Porsche's group loss for the year ended July 31 came to 238.8 million DM, compared with a loss of 65.8

million DM the previous year. The management board chair-man, Wendelin Wiedeking, said Porsche's six-month loss for the current financial year was expected to be 115 million DM, compared

with 120 million DM a year earlier.

Investor's Europe Frankfurt London Paris : CAC 40 FTSE 100 Index 3500 -----2400-3100 ---3230 --3000 1880 A S O N D J 2991 1993 1994 2000 A S O N D J 1993 1994 A S O N D J 1993 1994 Exithenge Tuesday Close Close Change Amsterdam 422:93 +0.53 425,16 7.642.72 Brussels Stock Index 7,604.50 +0.50 Profit for the year ended Sept. 30 fell to 31.7 million Deutsche marks 2,137.38 -1.10 Franklurt DAX 211384 Franklurt .822.29 810.11

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Very briefly:

• Hoechst AG plans to cut up to 2,000 jobs in its fiber business at 14 West European sites by the end of next year.

• Trenhand, the German privatization agency, said it would sell 60 percent of the steelmaker Eko Stahl AG to Riva Prodotti Siderurgici SpA of Italy and keep a 40 percent stake itself; terms were not disclosed.

• Hagemeyer NV, a Dutch trading concern controlled by First Pacific Co. of Hong Kong, said it expected to report a net profit for 1993 of about 161 million guilders (\$82 million), up more than 50 percent from 1992. • French industrial output in December continued a recovery noted in November but is likely to stabilize during the next few months, the Bank

• The Danish central bank lowered its discount rate 0.25 percentage point to 5.75 percent effective Wednesday.

of France said after a survey of business executives.

 Pizenske Pivovary, the Czech Republic's largest brewery, is expected to reclaim its famous trademark, Pizensky Prazdroj or Original Pilsner, under an agreement with the government, the brewer's former owner.

 The European Union approved a venture between Sneema of France and TI Group PLC of Britain to produce aircraft landing gear. Bloomberg, Reuters, AFP, Knight-Ridder

Elf Rushes Profit Report, Sale Looks Imminent **DEBT:** Investors Hunt Hot Spots

Compiled by Our Staff From Dispatches

PARIS - Societé Nationale Elf Aquitaine announced Tuesday an 82 percent plunge in consolidated net profit for 1993, clearing the decks for an imminent sale to the public, ana-

systs said.

The widely expected fall, to 1.1 billion French francs (\$190 million) from 6.2 billion thranes in 1992, came after one-time charges of 2.0 billion francs and was in line with a forecast made by Chairman Philippe Jaffré in November. The fact that the company reported earnings several weeks before they are normally due sent the stock up 9.80 francs to close at 408 francs a

share on the prospect of a rapid privatization.

my Minister Edmond Alphandery said this month that Elf would be sold in the next few Excluding nonrecurring items, consolidated profit fell 47 percent in 1993 to 3.1 billion tranes, from 5.8 billion francs in 1992. Elf laid

the blame for the slump in profit on the worsening economic situation, particularly in Europe, and the steep drop in oil prices. The 1993 nonrecurring charges included I.5

blocks," said Patrick Leguil, head of research at

brokerage Transbourse.

According to French press reports, on which

the Economy Ministry declined to comment, the sale could start as early as Monday. Econo-

certain North Sea oil and gas assets. They also included provisions for restructuring the com-pany's chemical business and a write-down of linancial portiolio investments.

(Bloomberg, Knight-Ridder) ■ Indosuez Chief to Head AGF

Antoine Jeancourt-Galignani, chairman of Banque Indosuez, has been named chairman of Assurances Générales de France, the government said Tnesday, according to news agency reports. His move from a publicly traded company - Indosuez is a unit of Compagnie de

- is seen as helping pave the way for a rapid sell-off of the state-owned insurer.

says spreads between interest rates on U.S. Treasury securities and flows were the norm. those on debt of many large Latin American governments fell by a massive 150 basis points last year but he insists that this reflects the until recently by the rise of commuimprovement in those governments' credit quality as much as it does investor demand for their paper. While the massive flows of capi-

Continued from Page 11

tal to the emerging markets may

likely to depress growth in the industrial world and to raise risks of

most are still not overvalued. financial instability, others say it is Felix Robyns, the head of emerg- old hat. Baring's Mr. Melville says ing markets for CS First Boston, that in the 19th century and up to the start of World War I, such It was, he said, a phenomeno that merely had been interrupted

nism in parts of the developing world and by widespread exchange controls elsewhere. "You could say we are just re-

turning to the natural order of things." Mr. Melville suggested.

MAI Bids for Anglia TV

ish investment group, on Tuesday don Stock Exchange.
launched an agreed takeover bid The takeover bid is the third in launched an agreed takeover bid for Anglia Television Group PLC. England on the ITV network.

shareholders at least 637 pence licenses in place of one. (\$9.49) a share in cash and stock, (\$435 million). MAI said Anglia management had recommended shareholders accent the offer.

Anglia shares jumped 180 pence LONDON - MAI PLC, a Brit- to close at 662 pence on the Lon-

the sector since November, when which broadcasts to southeastern the British government said it ngland on the ITV network.

MAI said it was offering Anglia

nies to control two broadcasting

Carlton Communications PLC valuing the company at £292 million has already taken over Central Independent TV, and LWT Holdings PLC is fighting a hostile bid from Granada Group PLC.

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THE PART OF THE PART WE WANTED THE PART OF 120 MEDIA: A Dazzling, Disorienting Voyage Through Multimedia Land

roles opposite actors from the Royroles opposite actors from the Royal Shakespeare Company.

Turner Broadcasting Systems Inc. previewed a "Gettysburg" CD that lets viewers alter the course of the battle, while Canal Plus's MediaLab showcased a tour of the Cluny Abbey, destroyed in the 17th century, but reconstructed in virtual reality.

Olivetti SpA unveiled a comput-

which goes on sale next month, will cost around \$6,000 for the first station and about \$4,500 each for ad-

Olivetti SpA unveiled a computer with video telephony enabling simultaneous long-distance trans-

thumbnail lessons in playing guitar

tion and about \$4,500 each for additional stations.

Nearby, you could try speaking French with the animated comic characters inhabiting Apple's Assume that the control of the players.

For information on how to list your fund, fax Simon OSBORN at (33-1) 46 37 21 33.

mission of images and text. Jointly with British Telecom PLC, Olivetti has spent \$15 million to develop the system, targeted for banks, insurance companies and advertising markets. The Olivetti system, which goes on sale next month, will cost append as a spent \$100 for the musicians of playing emitted and the burgeoning children's education market.

Musical programs of all sorts abounded, with Smithsonian's two compenditums on the blues having markets. The Olivetti system, the musicians themselves giving thumbnail lessons in playing emitted in are going to run over you. The dia are going to run over you. The programs of all sorts abounded, with Smithsonian's two compenditums on the blues having that learns what you like by recording the musicians themselves giving themselves giving the musicians themselves giving the m that learns what you like by recording what you watch and then choses what programs to watch for you so you don't have to work too hard. It's not out yet, but our working title is 'The Friend.'

In the disorienting, information-packed multimedia future, nothing could come in more handy.

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S&P Lowers Japan Brokers' Credit Ratings

TOKYO - Citing the weakness of Japan's stock market. Standard & Poor's Corp. on Tuesday lowered its credit ratings for Japan's top

four brokerages.
The U.S. rating agency said the downgrade applies to all affiliates, foreign and domestic, of the four— Daiwa Securities Co., Nikko Securities Co., Nomura Securities Co. and Yamaichi Securities Co.

S&P said it believed the securities industry in Japan would "continue to be negatively affected by low market turnover and limited: new equity offerings.

S&F also said liberalization of financial markets in Japan will increase pressure on profit margins.

The brokerages carrent profit forecasts for the year ending March

H.K. Paper Sets Feb. 1 Launch

HONG KONG - Hong Kong's new English-language

newspaper plans to hit the streets on Feb. 1 with an initial print run of 83,000, executives said on Tuesday.

The Eastern Express had announced a launch date of Jan. 20. Journalists at the paper said the delay was caused by teething problems with the computer system.

The new paper will challenge the supremacy of the 90-year-old South China Morning Post, 110,000 and is considered one of the world's most profitable

31 range between 22 billion yen (\$198 million) for Yamaichi and 70 billion ven for Nomma. But the brokerages based the forecasts on an estimated average volume on the Tokyo market of 450 billion yea a day between April 1, 1993 and this March 31, and so far, volume has

averaged only 360 billion yen a day. In December, the Finance Ministry lifted a three-year ban on publicly traded companies' selling new shares. But only about 30 compa-nies qualify to sell shares under new restrictions introduced when the ban was abolished.

Daiwa Securities' short-term debt rating was lowered to A-1 from A-1-plus. Daiwa has no outstanding long-term debt to rate, the

The senior long-term debt rating on Nikko Securities was lowered to A from A-plus. Nikko's short-term debt rating was lowered to A-I from A-I-plus.

Nomma's senior long-term debt rating was lowered to AA from AA-plus, S&P said. Nomura's short-term debt rating of A-1-plus will remain unchanged.

The senior long-term debt rating on Yamaichi was lowered to Aminus from A. The short-term rating was lowered to A-1 from A-2.

m Bankruptcies Eased in '93 The number of corporate bankruptcies in Japan fell in 1993 for the first time in three years, but a record 60 percent of the cases were cansed by recession, a private credit research organization said Tuesday, according to an Associated

ress dispatch from Tokyo. Teikoku Data Bank Ltd. said bankruptcies by companies with liabilities of more than 10 million yen fell by 0.9 percent from a year earlier to 14,041 cases in 1993.

U.S. Takes New Japan Trade Tack Direct Talks With Companies Aim to Break Stalemate

By Andrew Pollack

New York Times Service TOKYO - After months of fruitless trade negotiations with the Japanese government, the Clinton administration is taking a new tack. It has begun to talk directly to Japanese companies, urging them to buy more foreign products and to take other actions on their own to reduce Japan's huge trade surplus.

The direct appeal to the companies is partly an effort to circumvent Japan's bureaucrats, whom American officials accuse of being recalcitrant and responsible for the stalemate in negotiations under a new framework for trade talks agreed to by the two nations in July.

Some trade experts argue that even beyond the current negotiations, dealing directly with Japa-nese companies could become a more effective way of achieving American goals than working through the Japanese govern-ment. But so far, concrete results from such an approach are difficult to pinpoint.

"We are attempting to break new ground in how complex ne-gotiations involving big indus-tries will be dealt with," said Jeffrey E. Garten, under secretary of commerce for international trade. "There will have to be some kind of overlap between public and private involvement."

But such a strategy carries a risk of undermining the American bargaining position in the framework talks. Tokyo has resisted American demands to establish goals for increasing the sales of foreign goods and services in Japan, arguing that the government cannot control the purchasing decisions of private companies and individuals.

By talking to companies directly, Washington seems to be agreeIn his meetings with the top ing with this argument, at least for automobiles and auto parts. The fact is, the big issues in the automotive sector are driven by the companies themselves, said Mr. Garten, who is the chief U.S. negotiator on autos and auto parts. To think the government

is going to press a button and say, We're going to change the trade balance' is a mirage. During two trips to Japan, this month and last, Mr. Garten called on the top executives of Japan's leading automakers. Some industry and government officials say these visits reflect more the personal style of Mr. Garten than a new strategy by Washington. But others said they expected Washington to expand

porate executives. American officials also met this month with Nippon Telegraph & Telephone Corp., urging it to buy more foreign equipment. An NIT spokesman said, howev-

these personal contacts with cor-

er, that the meeting focused on a

previous trade agreement on the

company's procurement.

Mr. Garten said he did not think he was undermining Washington's bargaining position by approaching the companies directly, saying the United States is still making many requests of the Japanese government as well. In addition, he said, the automobile sector is different from other sectors in the framework talks, several of which involve government

2 Construction Executives Are Arrested in Bribe Case

Compiled by Our Staff From Dispatches TOKYO - Two senior executives of Japan's fourth-largest construction company were arrested Tuesday on suspicion of bribing a mayor in the latest scandal involving corrupt dealings between the industry and

Prosecutors arrested Koreaki Hagiwara, vice president of Obayeshi Corp., and Juichi Konishi, head of its northeastern Japan office.

The two are suspected of having given a 10 million yen (\$90,000) bribe in 1992 to the mayor of Sendai, a city in northern Japan. Prosecutors said they also raided Obayashi's offices in

Sendai, Tokyo and Osaka, and the homes of some other company executives. U.S. trade officials have charged that corruption in Japan's construction industry is a barrier to foreign companies. On Tuesday, Japan's government approved a plan to open more public works projects to foreign contractors and reduce

corrupt bidding practices. Sendai's mayor, Torn Ishii, has resigned and is on trial on separate charges of accepting bribes from six construction

News reports said prosecutors believed Obayashi gave Mr. Ishii the money in connection with bidding on a 37 billion yen waste incinerator and other

city projects. Two governors, two mayors and more than 25 construction executiveshave been arrested since last summer in a series of

similar scandals. (Reuters, AP)

(6000 -----9000---other automakers, Mr. Garten urged them to buy more American parts and give more research. development and management jobs to Americans. He has also Exchange . Index asked them to make it easier for their Japanese dealers to carry Hong Kong Hang Seng foreign cars. Mr. Garten said he had been treated "graciously" by the companies. And although it All Ordinaries may not have been a direct conse-Tokyo. Nikkei 225 quence of his visit, both Nissan and Toyota suggested last week that some of their Japanese deal-Kuela Lumpur Composite Bangkok ers were considering selling vehicles made by Ford. Secul: Composite Stock For their part, Japanese auto executives say Mr. Garten's visits are unusual, but they welcome Marille

the chance to explain their side, particularly the hard times they are facing. "This is the first time a U.S. government official came to visit us at Honda," said Nobuhiko Kawamoto, president of Honda Motor Co. The visits seem to suggest that one way out of the stalemate in

the framework talks would be for Japan's auto companies to set voluntary goals for buying for-eign auto parts or selling foreign cars through their dealers. That would allow Japan's government to avoid agreeing to targets while giving Washington the measurable results it is seeking.

But Japanese officials say there is little chance the companies will agree to this. They announced such voluntary plans in January 1992, when George Bush, then

the U.S. president, visited Japan. Some companies, however, now regret having made these plans because Japan's prolonged economic slump, unforeseen at the time, will make it difficult for them to reach the goals. In addition, Japan says the United States has "misconstrued" the voluntary plan as a pledge and is trying to hold Japan to it.



مكنامن الأصل

Investor's Asia

Very briefly:

Mitsubishi Kasei Corp. will close its Malaysian chemical factory. Asian Rare Earth, because it is uncompetitive, an officer of the Malaysian unit said; last month, the factory won a long legal battle to continue operations, but environmentalists insist it poses a public health risk.

 Hong Kong's stock exchange censured Lee Lap, chairman of the electronics manufacturer Termbray Industries International, for unfairly gaining control of some of the company's publicly traded shares.

 Bank of East Asia, Hong Kong's third-largest publicly traded bank, said profit after taxes and transfers to inner reserves climbed 46.8 percent in

1993, to 1 billion Hong Kong dollars (\$129.4 million).

Nestle China Ltd. formed two joint ventures valued at a total of \$45 million to make ice cream and other dairy products.

 Sheraton International Inc., a unit of ITT Sheraton Corp., agreed to establish China's first joint-venture hotel management company

 Alcan Australia 1.11. said it moved back into profit in 1993 after three yearly losses; the company reported profit of 772,000 Australian dollars (\$535.400), compared with a loss of 15.5 million dollars in 1992.

China plans to permit foreigners to explore and develop its oil and natural gas reserves, the official China Daily reported.

 PepsiCo Inc. agreed to form a \$28 million joint-venture soft-drink company in Chongqing, in China's Sichuan province; in the venture, with China Tianfu Cola Holding Co., PepsiCo will upgrade existing machinery before installing new equipment AFP, Bloomberg, AP, Knight-Ridder, Reuter.

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1970年7月,17日20日的日本公司,17日7日,17日2日,17年2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日2日,17日 17日2日,17日2日

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> on bour to place your listing contact: PATRICK FALCONER in London Tel: (44) 71 836 48 02. Fax: (44) 71 240 2254 Herald Eribune.

For further details

Notice of Public International Bid No 4 ARGENTINE REPUBLIC PROVINCE OF SANTA FE

Financial improvement and Economic Development Program of the Argentine Provinces Ministry of Domesic Affairs of the Argentine Republic

MINISTRY OF FINANCE

Repoving of provincial road N° 93 (Stretch 1: Firmat-Mellinaué. Stretch II: Melinaué-Hughes).

Hughes).

Opening of Tenders: March 18, 1994 at 11 a.m.

At the "Salon Blanco" of the Government House, 1st Boor.

2651 3 de Febrero street, Province of Samta Fé, Argentine Republic.

1. This province has received a loan from the Banco Interamentation de Desarrollo through a Subrogation Covernment with the national government. Loan Covernm BID (IDB) No. 619/CC-AR to contribute to pay for the Provincial Improvements Program. The province will devote part of these funds to making payments in accordance with that agreed upon in the contract reterred to in this Notice.

2. Works will consist of repairs at the sub-base, surface patholes, base and surface toyer with tool asptacific concrete.

3. The province invites those companies of the countries members of the BID (IDB)

oyer with not aspiratic concrete.

3. The province invites those companies of the countries members of the BID (IDB) (Interpretation Development Bank) interested in participating to submit their tenders with the system of two envelopes (1. Documents for Precobilication. 2. Tender).

4. Bidding Proposals may be inspected and purchased, and additional information obtained at the offices of the UEP-DVP, 2951 Salta street, Municipal House, 9th floor (3000). Province of Santa Fé, Tel./tax:: 54-42-3/660, Argentine Republic.

5. Official Budget p) Stretch I: \$ 6.361,600. b) Stretch II: \$ 3,273,500.

6. Execution Term: 8 leighth) months for the Firmat-Melincué Stretch and 12 (Inverse) months for the Melincué-Flughes Stretch.

Works will be executed simultaneously but independently from one another. Both works will consider within the terms sloted above from the date that the contract for works is entered into.

worts is entered into.

7. The cost of the Bidding Proposals is \$ 3,000. This amount in social will have to be deposited in current account No 1833/02 of the Banco de Santa Fé S.A. Bidding Proposals will be available for purchase until (2) two business days before the acts of the opening of Tenders.

8. Tenders, which may be one or both stretches, will be delivered at the reception of the MOSP,V., 1st floor, Government House, 2651, 3 de Febrero St. (3000) Province of Santa Fé, Argentine Republic, until the date and time stiputated for the opening of Tenders.

SPORTS

Stich, Seeded No. 2, Is Beaten By Washington in First Round

MELBOUKINE—State wayed Michael Stich, spraying wayward shots off the court in all directions was masel 7-6 (7-4), 6-3, 3-6,
him, and he blamed his lethargy on 6-2, Tuesday by MaliVai Washing- playing in the Grand Slam Cup last ton in the first round of the Austra-

lian Open. Melbourne last year and the No. 2 player in the world, was forced into repeated errors at the net by Washington's low returns. The American, ranked 26th in the world, lost his serve only in the third set.

Thomas Enavist, Sweden, del, Petr Korda (8), Czech Republic, 6-3, 6-4, 7-6 (7-2); David

Riki, Czech Republic, deł, Magnus Larsson. Sweden, 1-6, 7-6 (7-4), 6-3, 6-8; Nicklas Kutti.

6-4, 6-2, 7-5; Yevgeny Kafeinikov, Russia, def Steve Bryan, United States, 4-5 retired; Dan

Hel Voceh, Czech Resubble, del. Christier Bergstrom, Sweden, 6-3, 1-1 retired; Andrec Gaudenzi, Italy, del, Karsten Bracsch, Ger

MELBOURNE — Second-seedMichael Stich, spraying wayStich said, "I gave it to him."
Stich said his lack of a break

month.
"I've played the Grand Slam The German, a semifinalist in Cup three times but it's not worth it just played a very terrible match."
felbourne last year and the No. 2
— even if it's a lot of money," he Washington, who had lost his said. "I'll never play it again even if I qualify. It was a mistake to play it

His wife, Jessica, a German actress, rubbed her eyes repeatedly than today but fortunately I was

er, United States ser, Sover Francis Ser and nv, 6-7 (7-4), 4-6, 6-1, 6-1, 8-6, Alexander Aironz, Germaniv, det, Poul Kil-derry, Australia, 6-1, 6-2, 6-4; Janas Sjorkmon, Sweden, det, Kenny Thorne, United States, 3-6,

First-Round Results at the Australian Open

"It's not like he won the match," while watching Stich's frustrating able to be on my game. I did what I nerformance. had to do to win the match."

"I didn't even know the score at times," Stitch said. "I cannot speak for my mental strength out there. MaliVai played a good match. He hung in there and he didn't make as many unforced errors as I made. I

four previous meetings with Stich. disagreed somewhat.
"I wouldn't say he gave it to me."

Natalia Medvedeva, Ukraine, def. Nicola

Murs-Joserman, Netherlands, 7-5, 6-2; Go-briefa Sabatini (4), Argentina, def. Stephanie

The eighth seed, Petr Korda of the Czech Republic, who had been one of the hottest players on the tour, also was ousted, losing to Thomas Enqvist of Sweden, 6-3, 6-4, 7-6 (7-2).

"I learn in my life you are going very slowly up and you can go very fast down," Korda said.

Korda served 11 double faults and made 62 unforced errors as Enqvist, a tall right-handed teenager ranked 65th in the world, won in less than two hours.

Fourth-seeded Stefan Edberg, No. 6 Thomas Muster, No. 9 Todd Martin, No. 10 Magnus Gustafsson, No. 12 Alexander Volkov, No. 13 Wayne Ferreira and No. 16 Arnaud Boetsch all won first-round matches. The women's second seed.

Australia, def. John Sullivan, United States, e-7 (4-7). 4-6. 7-6 (1-5). 6-4. 6-3: Jon Stennerink.

Neitherlands, def. Markus Zeacke, Germany.
6-3, 7-6 (7-4), 4-6. 6-3; Jocca Eltingh, Netherlands, def. Chris Garner, United States, 6-4. 6-6.
6-4: Thomas Muster (6-), Australia, 6-8. Robble
Weiss, United States, 6-2. 6-3: Jared Palmer, United States, 6-4. 6-3; Jona Novetha (5).

Cach Resultid. def. Fable
Linked States, 6-4. 6-3; Jona Novetha (5).

Cach Resultid. def. Fable
Linked States, 6-4. 6-3; Jona Novetha (5). Czech Republic def. Fang LJ, China, 4-1, 6-2. Nooka Savarnatsu, Jopun, def. Michelle Jagoard-Lai, Australia, 6-4, 6-1; Nanne Canimon, Finiand, def. Roaka Zrubakova, Slova-kia, 6-2, 6-7, 6-7, 7-7; Fiarneria Labar, Argenlina, def. Virginia Rusno-Pascuol, Sooih, 6-2, 6-1; Beate Reinstadier, Austria, def. Shoun Stafford, United States, 6-2, 6-4; Anna Smasinova, Israel, def. Rusandra Dropomir, Remanda, 6-2, 6-9, Jane Tovior, Australia, def. Carolina Vts. Nemerlands, 6-2, 6-7, (4-7), 6-4. only four games in her first-round match, and No. 10 Kimiko Date, the first Japanese player to be ranked in the world's top 10, lost just two games in advancing. No. 3 Conchita Martinez, No. 4

Arantxa Sánchez Vicario, dropped

Gabriela Sabatini, No. 5 Jana Novotna, No. 6 Mary Joe Fernandez, No. 9 Mary Pierce, and No. 14 Magdalena Maleeva also won. Cheered on by raucous fans with

first Australian title since 1987, ish players a lot." romped to a 6-3, 6-0, 6-3 victory over Javier Sanchez of Spain.

"It's so much fun to play when 7-5, 6-2, 2-6, 6-2, while Nicklas

7-6 (7-3), 6-2 victory over Jaime



Michael Stich: "I didn't even know the score at times."

they're screaming and shouting," Enqvist said. "It's like a soccer painted faces, Edberg, the two-time champion who is bidding for his match. I think they help the Swed-

Still, Gustaffson struggled past Roger Smith of the Bahamas, 3-6,

Kulti downed Jean-Philippe Fleur-ian of France, 6-4, 6-2, 7-5. Muster downed Robbie Weiss of the United States, 6-3, 6-3, 6-3, while Martin advanced with a 6-3,

MONDAY'S RESULTS

derty, Australia, 6-1, 6-2, 6-4; Johns Sign Knott, Seeden, Gelt, Kenny Thorne, United States, 3-4, 6-4, 6-7 (3-7), 7-5, 6-2; MailVai Washinston, United States, 6-4, Michael Stick (12), Germony, 7-6 (7-4), 6-1, 3-4, 6-2; Andrel Cherkesov, Russia, dei, Mark Woodbrode, Australia, 6-1, 2-6, 6-1, 7-5; Kenneth Carlsen, Denmark, dei, Dorren Cahill, Australia, 6-4, 3-4, 8-5; Richtard Frombers, Australia, det, Patrick McEnrae, United States, 1-6, 7-6 (7-4), 6-1, 6-4, WCEnrae, United States, 1-6, 7-6 (7-4), 6-1, 7-6 (7-4 Mayne Ferreira (13), South Africa, def. Fer-many. 4-4. 6-2. 6-0. Wayne Ferreira (13), South Africa, def. Fer-nando Melloen, Brazil. 6-4. 6-3. 7-9. (10-8); Brett Steven, New Zealand, def. Bernd Kar-bacher, Germany. 6-2. refired; Alexander Vol-kov (12), Russia, dei. Wolty Masur. Australia, 6-4. 6-4. 6-2; Magnus Gustarissa (10). Swedon, del. Roger Smith. Bahannas. 3-6, 7-5. 6-2. 2-4. 6-2. Alex Antonitsch. Austria. dei. Shaco Matsu-bka. Japan, 4-6. 7-6. (7-4), 7-6. (7-2). 6-4. Hennik Holm, Swedon, def. Nendrik Dresk-mans. Germany. 7-5. 6-4, 6-4; Shifan Edberg (4). Swedon. def. Javier Spachez, Spain, 6-3. 6-8. 6-3; Todd Martin (3). United Stares, def. Jalime Yzaga, Peru, 6-3. 7-6. (7-3), 6-2; Partick Rofter, Australia, def. Paul Wekesa, Kenva, 6-1, 3-6, 6-1, 6-2; Younnes El Avnaoul, Morocco. priera sociami (4), Argemina, del. Steonanie Raftier, Netherlands, 74 (7-3), 6-3; Glaf Fer-nandez, United States, del. Nacko Kilimuta. Jacon, 6-1, 6-4; Tatiamo Ispatilevo, Belarus, del. Magdieno Mraz. Poland, 6-1, 6-2; Sobina Appelinana, Belgium. Lef. Naelle Van Latium. France, 5-7, 6-2, 30 retired. terius. del, Kristin Godridge, Australia. 64, 6-3; Pathy Ferndick, United Stories, del. Tunis Krizan, Siovenia. 6-4, 6-4; Amy Frazier, United Stories, del. Elizobeth Sawrie. Australia. 6-1, 2-4, 6-2; Meradith AcGratti, United Stories, del. Loriar Netland, Latvia, 3-6, 6-4, 6-4. Deschel McGuillan, Australia, del. Petra RiDeschel McGuillan, Australia, del. Petra RiStories -7 (5-7), 8-2, 6-3; Anny Perce (1), France, del. Notalia Baudane, Italy, 6-2, 6-1. 1,3-6,0-1,-6-2; Younes El Avngoul, Morocco, def. Nell Borwick, Australia, e-1, e-2, refined: Arnaud Boetsch (1ei, France, def. Ryon Bioke, United States, 6-2, 6-4, 6-0. Lars, Jonason, Sweden, def. Byron Block, Zimbobwe, 6-3, 7-5, 6-4; Todd Woodbridge,

Baseball Owners Fail Once More to

Pick Commissioner The Associated Press FORT LAUDERDALE, Flori da — The stymied major leagu baseball owners began meetin again Tuesday in their search for

Unable to agree on a candidat during a seven-hour meeting Monday that produced no evidence o progression, the owners revised Tuesday's agenda to include the issue along with discussion of reve nue sharing.

The apparent finalists. North western University's president. Ar nold Weber, and the U.S. Olympic Committee executive director, Har vey Schiller, need 21 votes from the 28 owners to get the job.

'Somebody said we can't ever Reinsdorf of the Chicago Whit

Among the issues discussed was the commissioner's authority over labor relations, according to source familiar with the meeting

who asked not to be identified. There is disagreement about whether ultimate authority should remain with management negotiator Richard Ravitch or be trans-

ferred to the new commissioner Some small-market owners have said they may try to block selection of a commissioner if revenue-sharing isn't approved.

SCOREBOARD

BASKERBAR NBA Standings

				_
EASTERN CONFERENCE				
	Atlautic Di			
	W			G8
New York	25		-	_
Criendo	20			6
Miomi	16			372
New Jersey	15			242
hliodelphk			17 1	
Baston	14			Z\2
Washington	12		43 1:	3V2
	Çestral Di			
Affanta	25			-
Chicago	24			2
Charlotte				6¥2
Cleveland			_	,
Indiana	15		SS 16	
WillAmbrikes	7		57 1	
Deiroli	8	26 2	35 1	7V2
WE	STERN CON	FEREN	CE	
	Midwest Di			
	w			GB
Heyston	28			-
San Antonie				3¥2
Ulqh	24			5
Denver	16	20 .4	44 1	743
Minnesota	72	23 2	43 h	6
Dallas.	2		59 Z	51/2
	Pacific Di			
Seattle	27		44 .	-
Phoenix	25			3
Galden State	20			8
Portland	21	15 .5	23	8
LA Clippers			53 1	
Sacramento	12			642
LA Lakers	11			742
	IONDAY'S RI	ESULTS		
Adlances de		86 TE 1	n -	

M: Rider 6-137-8 20, M. Williams B-14 5-6 21. N.Y.: Ewine 12-22 10-12 34, Starks 10-21 5-5 27. Rebounds—Minnesoto 40 (Longley 8), New York SJ (Oakley 18), Assists—Minnesoto 19

York S3 (Ockley 18). Assists—All/nesoto 19
{M. Williams B), New York 28 (Starks 11).
Sen Antenio 20 20 22 28—190
Washington 24 16 21 26—67
S: Ellis 9-13 0-0 28, Curminiass 8-14 5-6 21. W:
Gugliofto 7-13 3-4 17. MacLeon 4-11 9-10 17.
Rebounds—Sen Antenio 52 (Radman 19),
Washington 25 (Gugliofts), Assists—Sen Antenio 25 (Anderson 10), Washington 25 (Gugland) Arkonses 51, 76, Leutsles
Austin Pagy 85, E. Kerth
Austin Pagy 85, E. Kerth

Altento 17 27 46 18-102
M.: Baker 5-11 5-6 15, Etheords 6-7 4-4 16. A.:
Wilklass 15-26 1-3 37. Bloyfock 6-14 3-6 17. Rebosses-Milwaukee 48 (Boker 9), Allanta 50
(Williss 16). Assists-Milwaukee 21 (Day 6).
Allanta 29 (Blayfock 13).
Philodelphia 20 27 19 25-21
Chicago 27 12 33 25-21
P.- Branier 3-12 4-4 18. Barras 7-11 6-0 16-2 P: Brodley 7-124-4 18. Barros 7-11 0-0 16. C: Pippen 3-18 0-1 20. Armstrone 9-15 2-2 21. Re-bounds—Philodelphio 36 (Perry, Wedther-spoon 6), Chicogo 48 (Blownt 13). Assists hia 18 (Barros é), Chicago 40 (My-

878, KMROC. KERT 77.
Orlando 24 22 26 34—107
Cleveland 20 27 29 36—114
O: O'Neal 17-19 9-11 31. Hardways 9-2 5-6 23.
C: Wilkins 9-17 6-4 26. Price 8-9 6-4 25. Rebetads—Orlando 47 (O'Neal 18). Cleveland 61
(Deublert 15) (Daugherty 16). Assists—Oriendo 22 (Hardaway 9), Cleveland 30 (Price 12). Utah 29 31 4-109
Detroit 19 22 22 29-94
U: K. Maione 11-1e 3-25 2, Maione 19-14-4
S. D: Elitott 6-10 5-5 18, Anderson 8-11 7-11 23,
Rabounda-Utah 56 (K. Majone 11), Detroit 44
(Anderson 16), Assists—Utah 29 (Shockon 10),
Detroit 31 (Hussino 5)

tios 6-12 2-4 14. Green 7-21 3-4 17. Willer 7-11 0-0 14.G: Owens 8-173-4 19, Sprey

Major College Scores Brown 72, Novy 61

crown 72, Novy or Connecticut 82, Hartford 42
Fordham 66, Columbia 60
Georgetown 57, Seton Hall 53
Leyola, Md. 70, 51, Peter's 63
Md.-Battimore County 8e, Coastal C
NE Illinois 81, Cent. Connecticut
Pagn 86, Letowate 27

Appalachton St. 94, Davidson & Arkansas St. 76, Leutslana Tech Austin Peav 85, E. Kentucky 81 Campbell 74, N.C.-Asheville 65

Coppin St. 75, Md.-E. Shore 60 E. Tennessee St. of Furman. ppd., we East Carolina 77, Fairfield 65 Florida A&M at N. Carol

Fiorida A&M et N. Corolina A&T. Georgia Southern 82, VAN 61
Lockson St. 119, Alcorn St. 82
Lomar 91, South Alobama 82
Morshall 83, Criddel 79, OT
Maretroid St. et Tennessee 51, pad., Morpan St. 74, Deloware 51, 83
Murroy St. 102, Tennessee Tech 91
N.C.-Greensboro 83, Wilnihmap 80
N.C.-Wilminston 84, Old Dominion 1 N.C.-Wilminston 84, Old Cominion 7 Richmond 85, William & Mary 63 S. Carolina St. 69, Bethune-Cookman Southern Miss. 75, NE Louiskans 72

Southern U. 43, Alabama St. 84 Stelson 75, Pia, International 67 MIDWEST III.-Chicago 81, W. Illinois 6 Konsus St. 68, Konsus 64 N. Illinois 82, E. Illinois 61 5, Illinois 81, Creighton 67 SE Missouri 99, Middle Tenn, 77 Valporalso 63, Wright St, 97 Wis-Green Bay 78, Cleveland St. 5: Wis-Milwoukee R3, Youngstown St.

Grambling St. 99, Prairie View Miss. Valley St. 97, Texas South Mississippi 88, Oral Roberts 68 Texas-Pan American 59, New Ork FAR WEST New Maxico St. 95, UNLLY 91, OT Pacific 92, Long Beach St. 69 San José St. 72, UC Santa Barbari UC Irvine 78, Utsh St. 71

TWO GSPORTS

World Cup Skiling MEN'S GLANT SLALOM Results Tresiday from Crans-Montana, Settzerigad: 1. Jan Eliar Thorsen, Norway, two minutes, 32.81 seconds; 2. Alfilo Kunc. Slovenia. 2:323; 3. Roliner Solopober, Autria, 2:33.44; 4. Alberto Tombo, Italy, 2:32.75; 5. Kle-III Andre Agmodi, Norway. 2:33.65; 5. Bern-hard Gestrein, Austria, 2:33.65; 7, Stove Lociner, Switzerland, 2:34.65; 8. Marc Girordelli, Lun-embourg, 2:34.19; 9, Franck Piccard, France, 2:34.25; 10, Guenther Moder, Austria, 2:34.34.

Glant Statem standings; 1, Acmodt, 362; 2, Christian Maver, Austria, 336; 3, Piccard, 314; 4, Predrik Nybara, Sweden, 284; 5, Locher, 280; 6, Muchael von Gruenipen, Switzerland, 280; 7, Mader, 266; 8, Tobias Barnersoi, Ger-many, 253; 9, Jan Einar Thorsen, Norway, 235; 10, Tranho., 234.

il Tombo, 224. Overali World Cup star Tombo, 564; 4, Girardelli, 523; 5. Thomas r, Austria, 405; 4, Gstrein, 374; 7, Mayer, 373; B. Jure Kostr, Slov

HOCKEY '

NHL Standings EASTERN CONFERENCE

Defroit
Tasses Bay
Tasses Bay
First Period: D-Primeou 15.(sh1T-Zo-muner 4 (Bergerin, Tucker). Second Period:
T-Killino II (Grottino. Chambers): (so). D-Konstantinov 7 (Fedorov, Kadov); (sh) D-Sheppord 26 (McCarty): (so). D-Yzerman 8 (Lidatrom. Sheppard); (so). T-Hamrilla 2 (Bureou, Gallanti). Third Period: D-Caffey 9 (Lidatrom. Sheppard); (so). D-Sheppard 29 (Yzerman). Shefpan 9eal; D (on Jabianski) 7-17-9-27. T (on Cheveldoe) 6-57-19.

Floride N.Y. Islanders First Period: F-Lind

Calsary 1 9 1—3
Son Jose 2 8 1—3
First Period: S.J.-Elik 8 (Folloon); S.J.Odgers 7 (Elik, Errey); (pp). C-Nieuwandyk
26 (Macrimis, Keczmer); (pp). Tikrd Period:
C-Nieuwandyk 29, S.J.-Elik 9 (Palloon, Du-Chatne). Shats on good: C (on Irbe) 7-13-13-33.
S.J. (on Trefloy) 9-4-10-23.

Smolinski 14 (Heime, Hughes); H-Prosp 7 (McCrimmon, Cumerworth); B-Neely 30 (Ju-

Pirst Peried: M-Destardins & (Petrov, Po-povic); (sp). Second Period; M-Domohousse 18 (Bellows). Third Period; M-Domohousse 18 (Konowolchuk. Johansson); M-Dionoe 9 (Muller, Brissbois). Starts on sool; W (on Roy) 48-14—26 M (on Toborocci) 11-9-15—35.

CALVIN AND HOBBES

CRICKET jedia vs. Sri Lanka, First Day Thesday, in Luciatow, ladia India 1st inninas: 2043 (90 overs)

Sniff of Scandal

ONDON - Italians live with soccer scandals the way Californians ONDON — Italians live with soccer scandars the way and the big one, and they praise the gods when the shocks pass and they are able to pick up the threads as normal.

It has been a while since corruption came in the same breath as calcio, the Italian word for soccer. But always we knew, or we suspected, that there was movement beneath the surface.

The new epicenter of Italian scandal has erupted in Turin, where the illeged malpractices of the Torino club's president, Gianmauro Borsano, threaten to take others down with him. Borsano is under judicial investigation; his fortune, his club, his ethics are said to be bankrupt.

UEFA, the sport's governing body in Europe, is looking into claims that Torino provided prostitutes for the Belgian referee Guy Goethals (who is the son of the former Olympique Marseille coach) and his linesmen. Torino says there is some mistake; the ladies were interpreters,

But as magistrates pore over Torino's records, Borsano has reportedly confessed to operating a slash fund from which he siphoned off into numbered Swiss accounts large per-

centages of fees received for players sold by the club. One transfer involved a golden hope of Italian wingplay, Gian Luigi Lentini. Allegedly, the true

Hughes 📂

price Borsano extracted from AC Milan for Lentini was \$20 million. some \$5 million of which was paid under the counter.

AC Milan's owner, Silvio Berlusconi, will scoff at any impropriety with

AC Milan's owner, suvio Berusconi, will stoll at any impropriety with rotino. And Lentini is on a high, rediscovering the simple joy of playing again after surviving horrendous head injuries in a car crash. Last Sunday, he managed six minutes as a substitute for Milan, six priceless minutes after which he said: "The accident still flashes before my eyes, but I will soon time myself into being the sort of person who has looked death in the face and is happy to be alive to tell the tale."

Life is the first bonus. The next is to work toward a high summer with italy's team at the World Cop. Lenimi, if fit in mind and body, will be there. So will Dino Baggio, sold by Torino to Juventus. So would any covered player who has passed through Torino's buying and selling machine.

Italy, never forget, is the nation that, in 1982, ammestied Paolo Rossi

from prison so the convicted match fixer could score the goals that won that World Cup. Pillars of industry may fall, but soccer is untouchable.
But England, straight-laced and proprietous, becomes awfully embarrassed at the suspicion of scandal. This old dame may have been left out

of the forthcoming ball, but she clings to her presumed innocence.
Yet England's football association is on the brink. An announcement is supposed to be imminent concerning the courtship of Terry Venables as

the national team's new coach. Venables has England's knickers in a twist. The FA, embarrassed by comments abroad, such as those by FIFA's general secretary. Sepp Biatter, calling England 30 years behind the times, fancies Venables as the coach most likely to redirect the playing fortunes.

His wiles and humor, his experience at coaching Barcelona to a Spanish championship and his ability to motivate players, are credentials without peer in England. He is also available and wants the job.

So why the delay? The FA, led by Sir Bert Millichip, a 79-year-old retired lawyer, is wracked by indecision. It wants Venables but fears him.

The FA is wrestling with a dilemma which may be insoluble. It deems Venables to be the best qualified football man, but cannot be sure he is clean. He was sacked as Tottenham Hotspur's chief executive last summer and, in the fall, was accused in two television documentaries of financial irregularities inside and outside soccer.

A Dottom of the allegations, which arose out of the clash of egos between two London eastenders—Venables and the man who fired him, Tottenham's chairman, Alan Sugar.

Sogar, who rose from barrow boy to multi-millionaire television satellitedish and computer salesman, came into soccer at Venables' invitation. His money, and Venables' acumen, were to save the destitute club. But they [ell. out and in High Court, where Venables contested his sacking. Sugar declared, "The whole football industry has been riddled with corruption."

His finger pointed to Venables, and to the company Venables kept, including a personal financial adviser who has gone bankrupt 40 times over and soccer agents, the shadowy middle men of the transfer market. This Tuesday, Sugar was asked to explain himself and his club's alleged

1 1 1-3 led to no proof of the "media" insinuations against Venables. First Parties: H-Potrick's (Verback). Second
Pertod: B-Bourque 13 (Juneau, Westerly): (ep.)
B-Hugher's (Sweener): (ev.)
B-Hugher's (ev.)
Bsu); (so). Third Period: 5. Sector hours the Financial Times, not known for taking legal risks, ran a hopely 14 (Heinze, Hushas); H-Prosp 7 condemning investigative report on Venables' tangled husiness affairs

condemning investigative report on Venables' tangled business affairs. Its authors had been employed on the BBC Panorama probe four months previously. They restated virtually every allegation of fraud and financial impropriety, including the accusation that Venables obtained almost \$1.5 million to buy Tottenham shares by making false declarations of assets.

He has denied these allegations. His threat to sue Panorama is, so far, unserved. But now not only the BBC's lawyers, but those of the Financial Times, are sticking to their story.

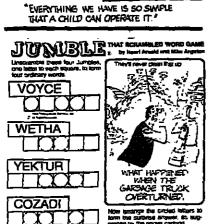
"The same old story," Venables said Tuesday in reaction. And then the old Venables line that "people are trying to cast me as a slippery Cockney," a fraud and a crook."

Rob Hugher is on the stoff of The Threes.

The FA has to decide. It has, in effect, to gamble on Venables' word, or to seek out the next best candidate. Catch 22.







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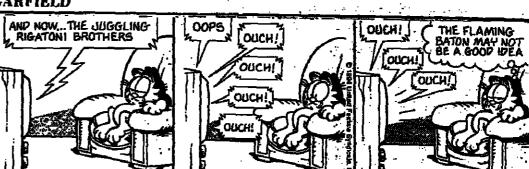








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A STATE OF THE STA

Harding's Husband Reportedly Linked To Attack Payment

PORTLAND. Oregon — Figure confirmed that Harding received skater Tonya Harding was to be questioned Tuesday by the distinct.

In addition, the committee said, attorney as investigators reportedly she got funds from private donors, were linking her Olympic training including \$20,000 from George Steinfund and her former husband to

NBC News, quoting sources in Hoevet maintained that both Portland, reported that authorities. Harding and Gillooly are innocent, cords that could be collooly to the listense and nervous."

Collooly, who has reconciled attack, and that the records may with Harding since their divorce confirm bodygnard Shawn Eck- list year, has said that Eckardt acts and was the attack.

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Carl Markey

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Ron Hoevet, Gillooly's lawyer, said Gillooly had paid Eckardt by Gillooly and bearing his letter-\$3,500 a few hours after the attack head surfaced Monday and said, in because Harding was "very freaked part: "We have engaged the protec-out" by the incident. Gillooly was tion services of Shawn Eckardt on still in Portland at the time, then mimerous occasions both nationalflew to Detroit to join Harding.

Hoevet said \$3,000 of the pay-ment — for bodyguard services in Portland and for an upcoming apresume, was produced by Keith pearance in Faidlet, Virginia, that Lowe, an independent security co-relating canceled—came out of ordinator for the motion picture. her funds with the U.S. Figure industry in Portland. Skating Association. The other \$500 was in cash.

----"It was a legitimate payment,"
Hower said. "This was the only
time Gilleoly or Harding paid Eckandt for bodygnard services."
Shane Minoaka Stant, the man

accused of striking Kernigan's leg, appeared before a judge in Phoenix and agreed not to fight extradition

to Oregon.

Barding practiced again early in the morning. Asked at the driveway to her home whether her ex-husand would be arrested, she said, "No, he's not."

In Detroit, the Wayne County prosecutor, John O'Hair, told the Detroit Free Press he still did not have "one scrap or shred of evidence that Tonya Harding was in

any way involved." NBC said it had confirmed a report in The Oregonian newspaper that investigators suspect Gil-looly used some money, donated by Harding's supporters to finance her

skating, to pay for the attack. Harding received almost \$35,000 over the last five years in grants and gifts from athlete assistance funds and private donors, officials said

> just und foll-grate 0 800 2703

Playing its first game since being voted No. 1, Kansas proceeded to

With its top scorer knocked out and its second-leading scorer in a shooting funk, the Jayhawks lost, 68-64, Monday night to visiting

Kansas State in one of college bas-

kethall's oldest rivalries. Kansas (16-2, 1-1 Big Eight) had

won 12 in a row and was the fourth

COLLEGE BASKETBALL

team this season to take the top

spot in the polls. _ The Jayhawks lost Richard Scott

early after he was kneed in the

forehead by a teammate. Scott, av-

eraging 15.5 points a game and Kansas' main inside player, was taken to the hospital with a possi-

Steve Woodberry, averaging 15:4-points, made just 2 of 11 shots and

inished with eight points. Wood-berry did not have a field goal in

Kansas, which had been oure-

3-pointer in seven tries.

botch things but good.

No. 1 Kansas Isn't

The Best in Its State

fund and her former husband to breamer, a USOC vice president the attack on rival Nancy Kerrigan. who owns the New York Yankees.

have bank and wire transfer re- but acknowledged that his client

not really Harding's bodygnard. But a letter purportedly written ly and abroad. He is a capable and effective presence.

The letter, attached to Eckardt's

"He almost ruined my career," "proposed sabotaging another security company, someone who beat us out of a job, and I just got away

Sweden's Wiberg: When Skiing, Never Say Never Institute of a job, and I just got away from him. He wanted to sue me for breach of contract, then he was waiting outside my apartment all

Lowe said he received the letter from Gillooly last February, and believed it was legitimate after meeting Gillooly and Harding with (AP, AFP)

■ Tohvill and Dean Trailing

The comeback hopes of Jayne Torvill and Christopher Dean were dealt a blow Tuesday as they trailed the reigning would champi-ons after the opening rounds of the European Figure Skating Championships in Copenhagen, The Associated Press reported.

Maya Usova and Alexander Zhulin of Russia led the competition after the two compulsory dances, Torvill and Dean, a surprising third after the first dance, were tied for second with Russia's Oksana Gritschuk and Evgeni Platoy after the second dance.

The compulsory dances count 20 percent toward the total score. The

way she wins that makes Wiberg such an

original dance: worth 30 percent.

amosting athlete. She skis with a combina
even picking up points in the downhill, an

even picking up points in the downhill, and

even picking up points in the downhill up points in the dow will be skated Thursday with the imar free dante on Fralay. Traditionally, the couple that

wins the first compulsory dance

seconds to go on a 3-pointer by

Sean Pearson, but the Wildcats' point gnard, Anthony Beane then dribbled off as much of the shot clock as he dared before driving to

the middle of the lane and making a

running shot over Jacque Vanghn. Patrick Richey missed in the lane

the last three or four minutes. I've

always said I'm not going to let the

other team stand out there and dribble the clock away. We should

have double-teamed him or run at

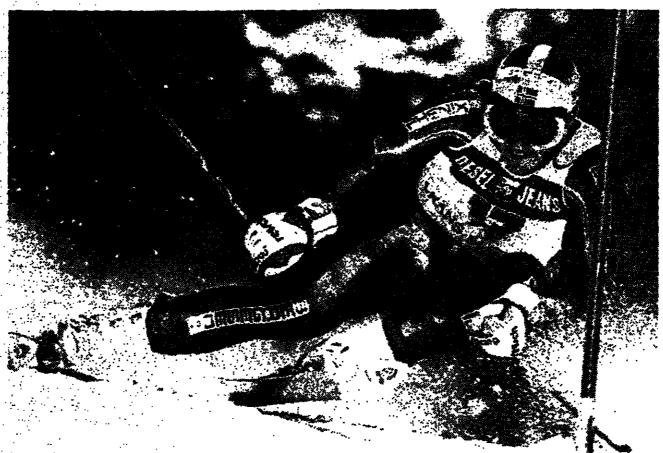
Askia Jones scored 26 for Kan-

No. 19 Connecticut 88. Hartford

sas State (12-3, 1-2) and Beane had. 18. Pearson led Kansas with 15

reer-high 28 points in the second half and Donyell Marshall finished

throws for the final margin.



Jan Einar Thorsen, with his first victory in a World Cup giant slalout race, gave Norway's men their third triumph in a week.

one on the women's tour exudes the raw,

approaches every race as if it were both her

points in the overall World Cup standings,

the defending champion. Schneider is third, 162 points behind Wiberg. Second runs have become Wiberg's show-

case, allowing her to rally to victory in two slaloms — from ninth place in Veysonnaz

Always strong in the technical specialties,

Wiberg has improved markedly in the speed events. Until this season, her best super-G

performance had been a 13th place at Santa Caterina in 1991. This year, she has finished

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and from eighth in Morzine.

Special to the Heroid Tribune sun-lit energy that animates Wiberg in competition. From her warmup to her finish, she

be hard for me to ski any other way. I can't zan, a 17-year-old Slovene. And with 905

ing gate thinking they'll be satisfied with she has taken a 66-point lead over Wachter,

Norway, Again: **Thorsen Takes Giant Slalom**

مكذامن الأصل

CRANS-MONTANA. Switzerland — Jan Einar Thorsen won his first World Cup giant slalom Tuesday and gave Norway, host of next month's Winter Olympics, its third triumph in a week in men's skiing.

Thorsen, better known as a speed racer, overtook first-run leader Rainer Salzgeber of Austria to win in a combined time of 2 minutes, 32.83 seconds. Thorsen was second after the first heat.

With my good result in the gi-ant at Val d'Isere I had the feeling Mitja Kunc, among the surging new generation of Slovenian skiers. came in second, .10 behind Thorsen with a career best. "I was a little nervous in the be troubled by "a bout of influenza

second leg," said the obviously delighted Kunc, 22. "I decided to ski solidly and not take any risks." Salzgeber, third at 2:33.44, re-

mained winless on the World Cup

Two-time Olympic giant slalom

strain of high-velocity racing. The next day,

she finished third in the giant statom. In

December, she won at Veysonnaz. She has

since added two more victories, to bring her

"I was never really sad or discouraged over the summer," she said. "I'd hurt my

knee in 1989, and I knew what it was like to

have to work my way back into shape. There

were a few setbacks this time, but most of

career total to eight.

Thorsen, 27, won the bronze medal in the super-g at the 1992 Olympics. His only other World Cup victory was in a super-giant

slaiom two seasons ago.
This season's seventh giant slatop. It's important to have a goal in front of voil." the super-G at Santa Caterina, putting to rest her doctors' concerns that her newly lom was the last on the tour before next month's Winter Games. attached tendon might not withstand the

skied the fastest second run but had

to settle for fourth place, .90 behind. He has won two races this

Kjetii Andre Aamodt of Nor-

way, the reigning giant slalom world champion, finished fifth and

widened his lead in the overall

points race and the giant slalom

hoisted a beaming Thorsen onto

that I was on the way up," Thorsen

and continuing pains in my left thigh," added that "I do not think I

should be the considered favorite

the slalom, although I would like to win both," he said. "I am now go-

ing to rest for two weeks and get

back to top form with training

"I think my chances are better in

for the giant in Lillehammer.

Tomba, who said that he was still

their shoulders in celebration.

He and teammate Lasse Kjus

season, both slaloms.

And Norway's male skiers seem to be peaking, with four World Cup triumphs since Jan. 9.

Kjus won a combined last weekend based on his performances in a downhill and a slalom at Kitzbūhel, Austria. Aamodt, shooting for his first overall title, won the giant

sialom last Tuesday. He now has 832 points, a lead of 180 over Günther Mader of Austria, who linished 10th Tuesday. Aamodt has 362 giant slalom

points, 26 more than Austria's Christian Mayer. Slovak officials said Tuesday

they will bid for the 2002 Winter Olympics, offering the eastern High Fatra mountains as the primary site. Vladimir Cernusak, chairman of

the Slovak Olympic Committee, said in Branslava that a preliminary application would be sent to

elegant, classic, upright style. Anita Wachter "And I was sure of being able to do it. Even of Austria is smoother in the flats. But no as a child, I looked forward to being at the SIDELINES

It May Be a Whitbread Dead Heat

By Ken Shulman

can see it in the way she leaves the starting

gate. You can see it when she charges

through the gates. And you can see it when

understand some skiers who go to the start-

Since joining the World Cup tour in 1989,

Wiberg has become one of its most dynamic

and endearing acts. In 1991, she burst into the top ranks when she won the giant slalom

at the World Championships in Saalbach,

Austria. The following year, at the 1992
Winter Olympics in Albertville, she won a
gold medal in the giant slalom, leaving the
second-place finisher nearly a second be-

It is not so much that she wins as it is the

tion of innocence and determination that years ago.

the end of every run.

Pernilla Wiberg skis to win.

she skates desperately for the finish line at

SOUTHAMPTON, England (AP) — The third leg of the Whitbread Round the World Race appeared Tuesday to be headed for the yachting equivalent of a photo finish, with just eight nautical miles separating the

Winston, skippered by Dennis Conner, continued to lead the fleet as it sailed the Tasman Sea for Auckland, New Zealand, but the American weak game and did not play the last yacht's once-commanding lead had been cut to one mile by the European Kansas tied at 64-64 with 43.6

The Japanese-New Zealand entry Yamaha, in second place earlier in the day, had dropped to third, but only two miles off the lead. The Japanese-New Zealand boat Tokio was fourth.

The first four boats are all Whitbread 60s. The leader in the maxi class New Zealand Endeavor, was fifth overall, 24 miles adrift of Winston. Urugnay Natural, in last place among the maxis, resumed sailing Tuesday after a brief stop at Hobart, Australia, to repair a damaged rudder.

for Kansas, which then was forced to foul Beans. He made two free Japan to Allow More Foreign Horses

TOKYO (Renters) — Japan is expected to open its five classic races to foreign horses, probably in 1997, an official of the Japan Racing Associa-"I told the kids I apologize," said the Jayhawks' coach, Roy Wil-liams. "I did a poor job of coaching tion said Tuesday.

Horses bred abroad are banned from the five big-money classics to

protect local breeders. But in 1992, the IRA, responding to foreign pressure, amounced an eight-year plan aimed at admitting foreign horses to a total of 12 races by 1999. Apart from the 3-year-old classics, another five races have been opened from this year. The prestigious Japan Cup has been open for some years.

The JRA had also decided to ease curbs on foreign jockeys racing in Japan. The official said riders could obtain a license valid for up to three months under certain conditions, notably guarantees of work.

For the Record

German and English soccer officials will meet Wednesday to determine whether to go ahead with a match between their national teams on April 20, Adolf Huler's birthday, despite threats from neo-Nazi troublemakers, the German federation said.

(AP)

Valentino, Italy's renowned fashion stylist, will design the uniforms and wardrobes of Italian soccer players for the World Cup in the United States under an agreement signed Spurs' Star Robinson Is Injured, Tuesday. (AP) Boris Becker, the three-time

> bara, gave birth to a son in Munich.
> "Mother and child are both well," the lather said. (AP) Helen Stephens, 75, the winner of two gold medals in track in the 1936 Games in Berlin and one of the great female athletes of her day, died

Wimbledon champion, became a first-time father when his wife, Bar-

Uuotable

after a stroke in St. Louis.

Angeles) was being spruced up to showcase 100 white grand pianos for the opening ceremony of the 1984 Summer Olympics. Now it looks like a good spot for a guy with a harmonica and tin cup."

• Lary Sorensen, the former pitcher who is now a broadcaster. waxing nostalgic about Cleveland Stadium: "I remember the wet, the cold and the steach when the sewers backed up."

linebacker, asked to name his most

able to race this year. "Last January, I was skiing at Maribor in

Wiberg's performance this season is even

more remarkable considering that her doc-

tors were not even sure whether she would be

"I enjoy competition, and I enjoy racing," she said, a pure, unbridled smile on her face. a slalom, and I hit a bump while coming through a gate," she recalled. "I went to set up for the next gate, but I had no power to "It's important that I enjoy it I couldn't "I would like to win every race I enter,"
said Wiberg, a 23-year-old Swede, who is the ever, having won two slaloms and Monday's This year, Wiberg is off to her best start turn my ski. I thought my binding had come current World Cup overall leader. It would super-G, a title she shared with Alenka Dov-

Pulling out of the course, Wiberg was surprised when saw that her boot was still firmly attached to her ski. Back at her hotel room, her trainer discovered that her Achilles tendon had been severed. Flown back to reden. Wiberg had surgery the following

The surgeon said that her season was definitely over, and that she might be able to recover in time to compete this season.

In the late spring, Wiberg began her rehabilitation. She worked with weights, rode a bicycle and wore a special flotation vest that permitted her to run in the water.

sixth, fifth and first in three races. She is In August, she stepped back into a pair of boots and took a few careful, leasurely runs down a ski slope. She was not even able to run when she returned to competition at the "I always had my mind set on being the sets her apart from her rivals.

"I always had my mind set on being the Switzerland's Vrem Schneider has a more best all-around skier on the tour," she said. season-opening giant slalom in November, a race that she failed to linish.

Yet one month later, she finished sixth in

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the time the recovery went according to Wiberg is looking forward to the Lillehammer Olympic Games next month. "I'd like to take another gold there," she said. "Especially in slalom. You have to plan, to chart out your course in the other

events. Slalom is more instinctive. You just ski on feeling. This could also be the year when the World Cup statistics demonstrate that Wi-

berg has attained her goal of becoming the world's best all-around sloer.

"Winning the World Cup is obviously an important goal," she said. "But you have to remember that it's only January. The standings will be up and down all season. If you start thinking about your position in the said Jan Magac, mayor of the east-World Cop, you are afraid to go all out ern city of Poprad, which would because you might lose points if you fall. It's probably serve as the central venue. more important to ski to win."

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EVED WOISE. sidelined up to 10 weeks

But Bullets Suffer a Worse Blow Terry Cummings led the Spurs short of the franchise record as with 21 points, while Rodman had Utah led by 30 points entering the two points and 19 rebounds.

Utah led by 30 points entering the fourth quarter, Karl Malone had 25 The San Antonio Spurs should have been thrilled after winning their sixth straight. They weren't, and the Washington Bullets felt The Spurs held Washington to points and 11 rebounds and was

the first half and could not make a 62: Ray Allen scored 18 of his ca-

bounding its opponents by an average of more than seven a game, was (15-1). Hardord (7-5) came in with outrebounded 44-32. Greg Oster- a six-game winning streak.

over after losing their highest-scoring players to injuries Monday night in a game won by San Antonio, 100-87. David Robinson, the Spurs' cen-

ter who is second in the league in scoring at 27.8 per game, hurt his knee in warmups and ended a Pinladelphia in the third quarter. It nee Hardaway added 23 for the string of 119 consecutive games olaved. Rea Chapman, leading the Bul-lets in scoring at 18.9 per game, dislocated his ankle and will be

"I don't know what I did to it,"
Robinson said. "In the warmup before the game, I made a quick turn and felt an incredible pain." 7. Chapman was injured when he

NBA HIGHLIGHTS

Wennington 18 in the Bulls' most. lopsided victory of the season.

playing at home, gained a slight edge over Scattle (16-1) for best homecourt record in the NBA (17season-high with 38 points, getting Golden State won its fourth topped on Dennis Rodman's foot
this driving the isno. Doctors

Jazz 169, Pistons 24

Aced the ankle in a splint. Jazz 169, Pistons 94: Detroit, at ing streak to the Sons dating to home, lost its 13th straight, one Nov. 28, 1992.

British British Market

and the Washington Bullets feit an all-time francinse low of 23 reone assist short of a triple-double.
even worse.

Both teams had plenty to free NBA record for fewest in a game. land a 13-point lead with 3:35 left,
over after losing their highest-scorBalls 121, 76ers 91: Chicago ran
but Shaquille O'Neal led a 13-0 run its home winning streak to 14 that tied the score before Mark games, with Horace Grant on the Price sank a tie-breaking 3-pointer bench with a sore knee, by burying with a minute left and Gerald Wilkins made two fool shots to beat visiting Orlando. O'Neal had 31 points and Anfer-

> was 92-66 entering the fourth B.J. Magic.
> Armstrong finished with 21 points.
> Scottie Pippen had 20 and Bill land, it came down to the final 12 seconds: Latrell Sprewell made two free throws with 11.8 seconds left Hawks 102, Bucks 98. Atlanta to put Golden State up by 3, then aying at home, gained a slight Dan Majerle shot an airball from 3point range live seconds later.
> Billy Owens added a tunk at the 1) Dominique Wilkins matched his buzzer for the final margin as

• C.W. Nevius of the San Francisco Chronicle: "It was just 10 years ago that the Coliseum (in Los)

 Jeremy Nau, a Notre Dame straight and ended a six-game losmemorable sporting event: "The egg toss in Cub Scouts."

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Zounds, Kill That Call

By Russell Baker NEW YORK — Great news from my telephone company! It came in the last phone bill. "Important Notice," it said. "Thank God!" I cried. "At last!"

My wife's face, careworn and exhausted from endless days and nights of trying to persuade tele-phone-company salesmen that we did not want to abandon our current telephone company and hire theirs -yes, that dear but careworn wifely face looked for all too brief a moment young and vibrant once again as it had looked in days of yore before the telephone wars began.

She spoke: "By my troth, good husband, say quickly if they promise to end their telephonic importunings, thus granting us surceas of salesmen offering suspiciously low rates on long-distance calls to places we never call forsooth."

She started talking this way a year ago. Originally, she hoped it would throw telephone-company salesmen off their spiel if they thought they had crashed through a time warp and reached a woman in the Elizabethan Age. Realizing that the telephone still hadn't been invented in those days (she reasoned), they would then hang up without the usual attempt to make her change companies.

Alas, I said. This was merely good news, not a miracle. Giveth it to me, straight from the shoulder," she said.

Our decision not to buy the telephone company's Caller ID service is now completely vindicated!" I cried.

"Surely thou kiddeth." "Listen and learn," said I. "If this Important Notice is to be believed - and sure it must be, else why would it be yelept 'Important Notice? — then our telephone company is now helping callers to prevent their own numbers from being displayed on the Caller ID boxes people bought for the purpose of finding out what number

was ringing them up." "Zounds!" she cried. "Tis a miracle of telephonic cancellation. First the phone company provideth people the means to learn the caller's number, then it provideth the caller with the means to prevent people from learning his

"And it's so simple," I said. "If I don't want some nosy Caller ID box tipping off its owner to my phone mber, I simply punch 67, or 1167

if I'm using a rotary-dial phone.
"My call then rings into Mr., or Mrs., or Miss, or Ms. Nosy who thinks he or she's got the old Caller ID all ready to record my number. But the laugh's on them, Wife, be-

cause if I've punched 67, the only thing that appears on Caller ID is the word 'Private' or the letter 'P.' "O brave new world, that has such genius in 't," she said. "But hath the wretched sap, she who hath paid the telephone company for its Caller ID service, no recourse against that company for making a useless mockery of her purchase? Sometimes I suspect my wife of playing the innocent just to keep me armised. Surely she knew our tele-

phone company better than that. It was not the kind of telephone company that, having sold Caller ID service to help its customers scare off breathers and other such sexual harassers, would sell another device to neutralize this protection without providing yet another way for Caller ID customers to compete against the company's new Caller ID neutralizer.

I read as follows from the Important Notice: "Caller ID subscribers can choose not to receive calls from people who block the display of their number. By dialing 77, (or 1177 on a rotary phone), Caller ID subscribers can activate Anonymous Call Rejection."

And at no extra charge! After activating the service, you will hear an announcement telling you that callers who wish to speak with you must unblock their numbers in order for your telephone to ring. If you do not activate the service, all calls will ring your telephone. To de-activate Anonymous Call Rejection, simply dial 87 (or

1187 on a rotary phone)."
"Doth this make sense," asked my wife, "or doth our telephone company do such things in obedi-ence to some vice president for ridic-ulous ideas, whomof we know not?" What do I care? I'm too happy about not having bought Caller ID in the first place, thus saving us both from the toil of mastering yet another batch of numbers.

New York Times Service

Cousin Bobby, an Actor With a Pulpit

By David Gonzalez New York Times Service

NEW YORK — In his career as an Episcopal priest, the Reverend Robert Castle has hurled himself eagerly into the fray - whether befriending and supporting Black Panthers in Jersey City, New Jersey, demonstrating against the Vietnam War in Washington or agitating for social justice in

His defiant refusal to compromise his beliefs has earned the outspoken 64-yearold eleric both accolades and arrests. "At my age," he said, in the cluttered rectory of his Harlem church, "I don't have any hesitation about anything anymore.

Well, there was the matter of kissing Joanne Woodward.

You see, Castle, better known as Cousin Bobby from the title of Jonathan Demme's 1992 documentary about him, appears in Demme's new movie, "Philadelphia," as Tom Hanks's father, Bud Beckett — and Joanne Woodward's husband.

One scene called for Castle to kiss Woodward during the Becketts' 40th anniversary party, and Demme admitted it required a bit of coaxing to nudge him over his shyness.

Recalling the scene, which was eventually cut from the film, Castle became uncharacteristically flustered. "It was just a . . . "he began, then paused. "I guess I did. Period." Another pause, a weak smile and a wave. "I'm an old man now."
Viewers of "Cousin Bobby" know that

rejuctance is a word not often associated with Castle, a hulking man with a stubbly pate and wire-rim glasses. "I'm shy about some things. But issues of social justice I'm not shy about." Indeed, angered by New York City's refusal to install a stoplight at a dangerous intersection near his church, he had his congregants haul the altar from the sanctuary and gleefully celebrated mass in the street.

Appelled by the rampant drug use and sales that claimed many lives in his commumity, he spoke like a man possessed at a rally in 1989, accusing the city's power structure of condoning nothing less than

Demme said the idea of casting Castle
-who really is his cousin — as the father of a young lawyer who is wrongly dismissed from his job because he has AIDS originated with Ron Nyswaner, the screenwriter. Demme said Nyswaner had helped arrange a screening of "Cousin Bobby" at an upstate New York festival and had been impressed with Castle's commitment and spunk. "I probably would have been afraid on a nepotism level," Demme said. "But since someone else had suggested it, it's O. K.

Castle, who said he is easily bored, seized the chance to read for the part, even



The Reverend Robert Castle, coasin of filmmaker Jonathan Demme, is Joanne Woodward's husband in "Philadelphia."

if he was a little unsure about his acting. "In getting this part I had confidence in my role because I knew Mr. Demme wouldn't put something on the screen that's bad He'd make sure I'd do it right."

Although Castle joked that his only acting comes every Sunday at church, Demme saw a grain of truth in that. "He's an emotional guy and a communicator."

Demme said. "That's what acting's about."

The movie appealed to Castle not just for its treatment of the AIDS issue, but also for its portrayal of a family that accepted their son's homosexuality and supported him during his trial. His own church, St. Mary's, runs an AIDS residence, and Castle says he knows what it is like to see friends wither away from the disease. The experience of losing friends and

parishioners to AIDS probably helped Castle achieve the right frame of mind for the part, he said, adding that those experiences were more on a subconscious level. But he drew directly on a more personal tragedy, the death of his own son Robert, who drowned while swimming in a Vermont river at the age of 19.

His memories of the accident prompted him to add to his lines in the scene where the Becketts say what would be their final good-bye to Andy as he lies in a hospital bed, tubes in his arms and an oxygen mask on his face. "The line originally was Good night, son. Try to get some rest." Castle recalled. "What I added was I love you, Andy.' This was very important to me. If I had been able to see my son before he died, I would have wanted to say that to him."

The "Philadelphia" role is not Castle's first. He and his wife, Kate, had fleeting nonspeaking roles as missionaries getting off a plane in "The Silence of the Lambs." Kate Castle noted that her husband's acting is a welcome relief from the strains of his pastoral and political work.

"He needs a little glamour in his life," she said. "I think he loves it, even though the minute it's over it doesn't mean much to him. But while he's at it, he loves it."

She said she once joked that her husband said he'd like to go against type, perhaps playing a villain. But she knows that he looks more like a priest or a cop.

However slim, there might be a chance to delve into that darker side. Demme said some colleagues have said Castle would be a good choice to play T. Eugene (Bull) Connor, the segregationist Public Safety Commissioner of Birmingham, Alabama, during the 1963 civil right demonstrations. in a movie he plans based on the Taylor Branch history "Parting the Waters."

For a person of Castle's political bent, that might be too much evil to handle. There are plenty of guys who can play Bull Connor — with conviction maybe," he said. Let me be somebody else, for a cause."

He says his convictions will keep him as pastor in Harlem, even though he may hedge his bets and get an agent. "I'm not sure about just doing anything," he said.
"I am first a priest. That's what I want to

PEOPLE

Charles Steps Down, From His Polo Pony

A change of lifestyle: Prince: Charles will give up compenitive polo for fearing of damaging his back, which he injured playing the game last year, but he will continue to appear in a few charity matches, Charles has suffered back strain on several occasions from playing polo, and in 1990 he broke an arm. when he took a spill during a match. Charles's mother, Queen Flizabeth II. broke a bone in her wrist when her horse fell last week: end. "He will play considerably less polo this year," a spokesman for Charles said. "He is simply not prepared to take the risk of his back letting him and everyone else

Cicciolina, a porn star and for mer member of the Italian Parliament, has won the right to see her-14-month-old son, Ludwig, during a custody battle over him. The post star, whose real name is Ilona Staller, is fighting her estranged hus-band, the artist Jeff Koons, for the child, whom Koons removed from Rome on Christmas Eve and brought to New York.

Jean Favier, the director of the French National Archives, was named Tuesday to preside over the high-tech national library under construction on the banks of the Seine. The Bibliothèque Nationale de France, one of President François Mitterrand's grand architectural projects, is expected to open in December 1996. Favier, a medieval specialist, will oversee the twoyear transfer of 11 million volumes to the new library.

Kenneth Clarke, the chancellor of the Exchequer, was ranked as the scruffiest member of Britain's House of Commons. Clarke, known for his pot belly, crumpled suits and shabby suede shoes, gained the dubious distinction from Visual Image, a media group that coaches top executives in pre-sentation skills. Clarke's boss, Prime Minister John Major, could manage only eighth place in the sartonal-disaster sweepstakes.

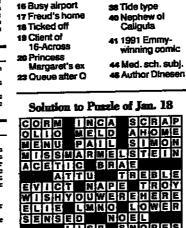
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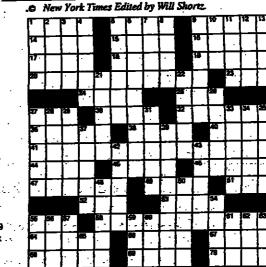
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